PASSENGER CONFIDENCE TRACKER

November 2020



inmarsat AVIATION

PASSENGER CONFIDENCE TRACKER

FOREWORD

Resilience and innovation have been two of the key characteristics to shape commercial aviation's ongoing success story over the last century. And it's these attributes that have helped the industry come to terms with the events of 2020 and formulate strategies for its recovery.

No-one could have forecast COVID-19 and the extent to which this global pandemic would impact the aviation industry. Every one of us across our sector has been on a tumultuous journey this year, and while the industry is still in a hazardous place, those twin qualities of resilience and innovation stand us in great stead.

Difficult questions have been asked. Much has been learned – particularly as we discover how and why passenger habits and attitudes are changing. The ability of the industry to adapt and transform itself is already underway.

With that in mind, our Passenger Confidence Tracker, developed in collaboration with Yonder, is an invaluable tool for the industry. With close to 10,000 airline passengers from across the globe offering their thoughts on flying today, it is not only the largest survey of air passengers since COVID-19 struck, it also offers a priceless and detailed picture of changing passenger mindsets.

Understanding these opinions is critical for airlines. Until the industry understands passenger confidence, flyers won't be returning to the skies en masse. One of the key take outs from this comprehensive survey is that eight in ten air passengers say their travel habits will change forever because of COVID-19.

This is something the industry clearly needs to address. But it is also an opportunity. This year has changed aviation forever. Our report also suggests that the introduction of new technologies, particularly connected technologies, will be fundamental to assuaging passenger confidence when it comes to safety. Such moves will increase airline reputation and, moreover, passenger numbers.

Aviation has faced moments of real crisis before – 9/11 and the financial crash are just two notable examples. In respectively adopting new concepts of security and business models the industry was changed forever. This time around, the resilience and adaptability we know the industry possesses can help usher in a new era of digital transformation.

To help that goal, the fascinating insights offered by our Passenger Confidence Tracker will help airlines understand their customers and their motivations better and subsequently underpin a sustainable and profitable recovery powered by technology.

Philip Balaam

Inmarsat Aviation



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PASSENGER CONFIDENCE TRACKER

BETTER INSIGHTS CAN SHOW THE WAY ON HOW TO REBUILD **PASSENGER CONFIDENCE**

8 IN 10 PASSENGERS

Say their travel habits will change as a result of COVID

It's said that to be forewarned is to be forearmed. That knowledge is power. These aphorisms are particularly useful when it comes to analysing the results of Inmarsat's Passenger Confidence Tracker and applying them to the state of the aviation industry in 2020.

In a year where the decimating effects of the coronavirus crisis have hit all industries, aviation has been impacted more than most. And so as the industry begins its path to recovery, the insights to be found in this comprehensive global survey – the largest of its kind since COVID-19 – will prove vital for aviation, especially when it comes to rebuilding passenger confidence.

The good news is that the data from our Passenger Confidence Tracker demonstrates there are a number of ways airlines can allay passenger concerns and get them back in the sky. By understanding people's perceptions and beliefs, the survey offers airlines various opportunities to meet flyers' expectations, increase their confidence and subsequently encourage the recovery of the industry.

The passenger is at the heart of every journey

By cutting the data in a variety of ways – for example by country, Another key take out focuses on the role technology has to gender, age and traveller type – one of the most significant results is that not everyone has experienced the events of 2020 journey. With safety foremost in passengers' minds, a high in the same way.

Travel anxiety appears higher among Asian passengers for instance, with 58% of respondents in India and 55% in South Korea planning to travel less in the future. Additionally, older passengers – those over 65 – are three times (24%) more likely to wait until there's a vaccine before flying again than those aged 25-34 (8%).

By examining different responses we can also identify that the more someone has flown in the past, the fewer barriers they have to overcome when it comes to returning to the skies. For instance, business travellers and frequent flyers report higher levels of confidence along the entire passenger journey than those who only flew short haul in 2019.

The lessons are clear then – airlines have to take a passengercentric approach in the future. There is no one-size-fits-all strategy for recovery. Different business models will need to adopt different methods to entice flyers back.

Technology can match passenger needs

play in enhancing confidence at every stage of the passenger proportion say that digital technology that empowers them, minimises contact and lessens touchpoints is reassuring.

Indeed, 79% of all passengers say their confidence would be increased inflight with destination status alerts, real time information and news about the place they were going to visit.

This enforced reset may then act as an accelerator for the digital transformation of the passenger experience. Of those surveyed, 40% say inflight Wi-Fi is more important to their enjoyment of the flying experience; more than those who say inflight entertainment has become more important (27%). Inflight broadband is also important when it comes to choosing who to fly with – 37% say availability of inflight Wi-Fi is more crucial, compared to 35% who say airport location is more important in their airline choice.

We hope that our Passenger Confidence Tracker will act as a catalyst as you plan your path to a sustainable and profitable recovery.

OF PASSENGERS

would feel more confident if they could stay up to date with real-time destination info during the flight



Almost half of travellers feel confident about flying within the next 6 months



41% Of passengers plan to travel less frequently by any means 19% Will only fly from now on with specific airlines that they trust

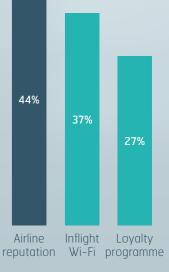


would feel more confident flying with staggered boarding

3

OF PASSENGERS

say that airline reputation is now more important when choosing an airline to fly with, vs. 27% of those who said a loyalty programme was more important



METHODOLOGY

Fieldwork during October 2020.

All respondents have taken a flight, for either leisure or business purposes, in the past 18 months.



Australia	508
Brazil	1,009
Finland	1,011
Germany	505
Hungary	1,002
India	1,004
Singapore	501
South Korea	503
Spain	1,015
UAE	515
UK	1,001
US	1,022
TOTAL	9,596



sure	75%
naul	40%
naul	32%
ness	30%
dren	26%
019	18%
lass	14%

Fieldwork carried out by Yonder (formerly Populus)



CHANGING **PASSENGER ATTITUDES – AND BEHAVIOURS**

Almost all (99%) passengers say COVID-19 has affected their behaviour. When it comes to flying, the potential inconvenience – quarantining, border closures and non-uniform safety protocols – ranks alongside fear of catching the virus.

ac

There are also some interesting perceptions to be drawn – 43% believe a family party is less risk than flying year. Of course, there are some factors that are outside for example. So while, 80% of respondents say they are cautious (48% highly; 32% fairly) this does offer airlines is the biggest experienced effect – and the fact that an opportunity. Those carriers that can demonstrate a safe passenger journey stand to benefit from the fact that nearly two thirds (65%) of passengers

expect to take a flight again at some point in the next of aviation's control – the economic impact of the crisis 31% say they will fly less is cause for concern. Therefore, managing passenger perceptions and allaying any misconceptions should be a top priority.

that prevent you from travelling abroad right now?

worries and reluctance to be inconvenienced.



Q:

In comparison to catching a flight, would you consider these places to be higher or lower risk for catching the coronavirus?

There are significant variations in how much risk passengers estimate different activities to have compared with taking a flight.

MORE risk than a flight

- Just as risky as a flight
- LESS risk than a flight

Shopping mall	23%	43%	31%
estaurant/bar	26%		26%
Cinema	27%		20%
ublic transport	36%	48%	14%
Sporting event	37%	45%	14%
Family party	18%	35%	43%
Conference event	29%	51%	15%
Public toilets	35%	39%	22%
Gym/leisure centre	30%	47%	20%
Hotel/rental commodation	14%	41%	40%
School	31%	43%	21%

CHANGING PASSENGER ATTITUDES – AND BEHAVIOURS

Q:

Which of the following best describes your current behaviour to avoid COVID-19?

Nearly half of all passengers describe their current behaviour as 'highly cautious'

> 48% Highly cautious, wear mask outside and limit contact with others

> > 32% Fairly cautious, wear mask in crowded places, socialise with friends and family only

> > > 17% Doing normal activities with some extra precautions

> > > > 1% I am not taking precautions any more

1% I never took precautions/ changed my behaviour

Q:

How have you been impacted by the COVID-19 pandemic?

I'm worried about catching the virus

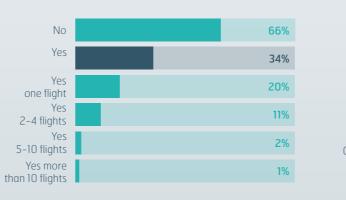
Anxiety over personal safety is more prevalent, but economic impact is the biggest experienced effect of the pandemic.

I'm worried about catching the virus because of an underlying health condition

Q:

Have you taken any airline flights in 2020 since the pandemic reached your country?

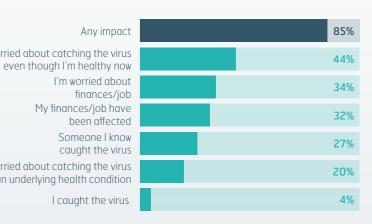
A third of respondents had taken at least one flight in 2020.



Q: How are your travel habits likely to change post-COVID-19?

Less than one third of passengers say they will travel less frequently by air from now on. 17% Travel less frequently 41% by any means Habits won't Travel less 31% change frequently by air Travel to less far-25% away destinations Travel by air 23% only if I have to 83% Fly with only specific 19% airlines I trust NET: I'm travelling just as 4% Any change

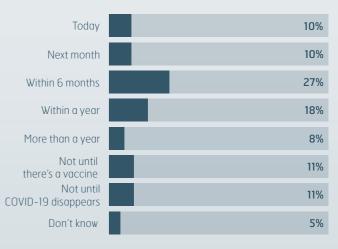
much, just not by air



6

Q: When would you be confident to take your next flight?

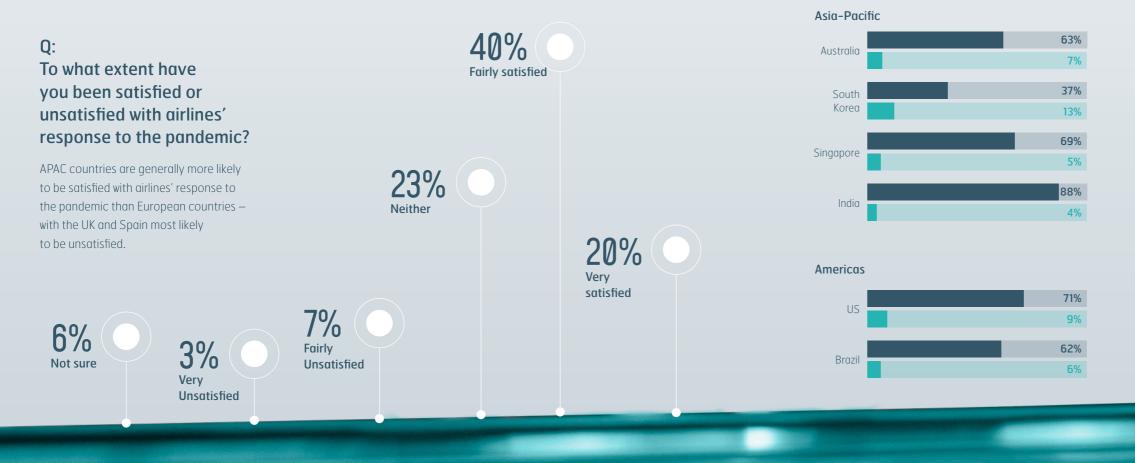
Nearly two thirds of passengers expect to fly again within a year.



THINK GLOBAL, ACT REGIONAL

Those looking for a broadly uniform global approach to the pandemic will be disappointed. There are a number of international variations when it comes to behaviour and beliefs.

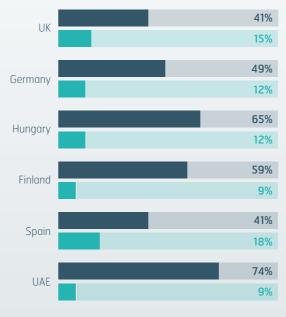
For example, passengers in the Asia-Pacific region are more satisfied with airlines' response to COVID than those in Europe. And while the impact of the pandemic seems to affect confidence on a country-by-country basis, behaviour doesn't always chime with levels of caution. Take Finland and India for instance. In Finland, only 10% are highly cautious, yet 83% haven't taken a flight since the pandemic hit their country. Conversely, India displays pronounced levels of caution - 75% admit to being highly cautious – yet 56% have taken a flight. Ironically, both were in agreement, however, that a bar/ restaurant setting carries a higher risk than taking a flight. So, although that makes it difficult for airlines to adopt a unilateral set of measures, they can at least begin to think regionally.



Total Satisfied

Total Unsatisfied

Europe and the Middle East





Q:

Which of the following, best describes your current behaviour to avoid COVID-19?

Passengers' levels of personal precautions seem to vary according to the level of pandemic impact their country has experienced.

- Highly cautious, wear mask outside & limit contact with others
- Fairly cautious, wear mask in crowded places, socialise with friends ξ family only
- Doing normal activities with some extra precautions
- I am not taking precautions any more
- I never took precautions/ changed my behaviour
- Prefer not to say

Global	48%			17%
UK	29%			15%
US	60%	j	28%	9%
Germany	28%			24%
Australia	41%	27%	į,	29%
South Korea	54%			7%
Singapore	58%			10%
UAE	52%			10%
India		75%		18% <mark>6%</mark>
Brazil	7(0%	Ĩ	24% <mark>6%</mark>
Hungary	24%			26%
Finland	10% 26%		59%	
Spain	69	9%	2	26% <mark>5%</mark>

Q: UK Have you taken any US airline flights in 2020 since the pandemic Germany reached your country? Australia The level of current flight demand South Korea doesn't always correspond with the Singapore level of personal precaution taken by passengers in each market. UAE No No India Yes Brazil Hungary

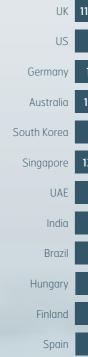
Q:

In comparison to catching a flight, would you consider a bar or restaurant to be higher or lower risk?

Taking a bar / restaurant as an example – there are also significant regional variations in the perceived risk of different social activities compared to taking a flight.

MORE risk than a flightJust as risky as a flight

LESS risk than a flight



Finland

Spain

77%			23%
50%		50%	
68%		32%	
68%			32%
56%		44%	
66%		34%	
54%		46%	
44%		56%	
69% 31%		31%	
79%			21%
83%			17%
67%		3	33%

1%		4	6%	
29%			23	8%
17%			28%	6
15%			42%	
26%			289	%
13%			38%	
21%	43		33%	
4	14%			13%
26%			2	0%
20%			2	1%
	47%			12%
19%			29%	6

8

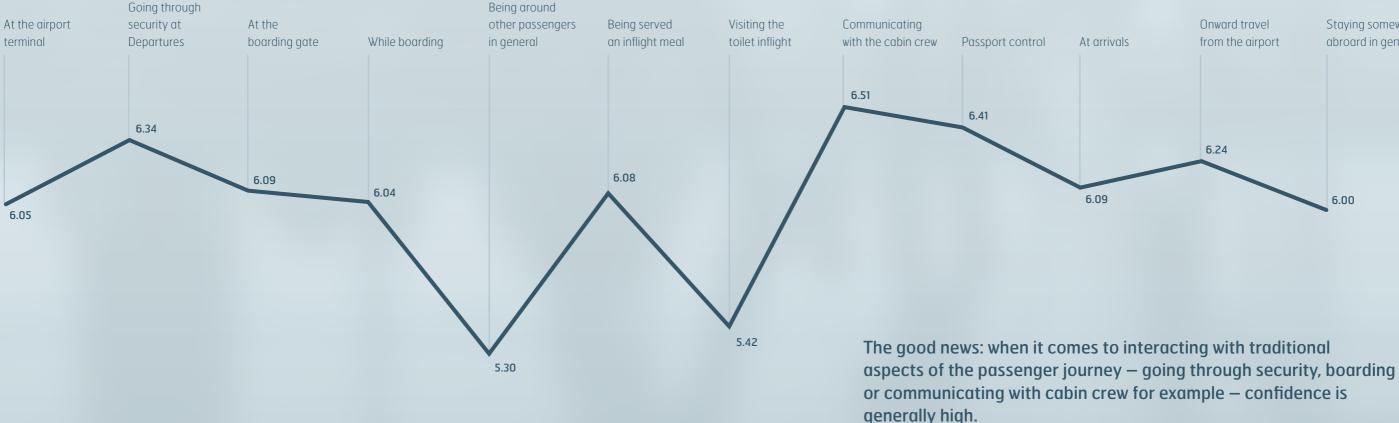
PASSENGER CONFIDENCE VARIES THROUGHOUT THE JOURNEY

PASSENGER **CONFIDENCE VARIES THROUGHOUT THE** JOURNEY

Q:

How confident would you feel with regards to SAFETY / HEALTH **PRECAUTIONS** at the following points in a journey?

Mean score out of 10 at each point in the journey, where 10 = highly confident, and 1 = not at all confident



Anxiety becomes a factor when other passengers come facial recognition and digital safety cards/inflight into the mix – visiting the toilet inflight or just being magazines). Overall, the effect of new technologies around other flyers. Thankfully, passengers respond on passenger confidence is positively heightened positively to technology that can smooth the journey. at all three potential pressure points – at the airport In particular tech that provides information (tracing app generally; while boarding and in the cabin. Thermal verification and destination status alerts) or eliminates/ scanning, reallocation of empty seats and contactless lessens contact with people (real time luggage tracking, payments being particular favourites.



9

Technology to increase passenger confidence falls into two general groups; enhancing passenger information, and minimising passenger contact (either with airline crew or with other passengers)

Enhancing passenger information

- Real time luggage tracking
- Tracing app verification
- Immunity passport on mobile
- Thermal scanning
- Destination status alerts
- Video medical support

Minimising contact

Minimising crew contact

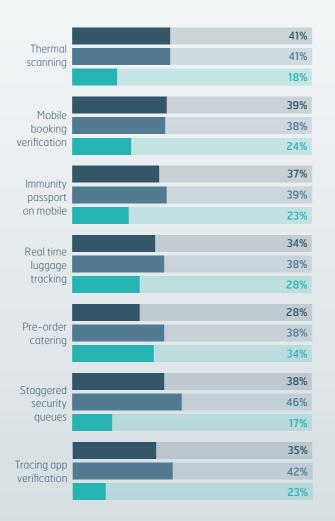
- Mobile booking verification
- Pre-order catering
- Facial recognition security
- Contactless payment
- Crew chatbots

Minimising passenger contact

- Staggered queues
- Staggered boarding
- Pre-landing immigration clearance
- IFE on own device
- Toilet queue booking app
- Empty seats allocation for distancing
- Digital safety card and inflight magazine
- Crew chatbots

Q:

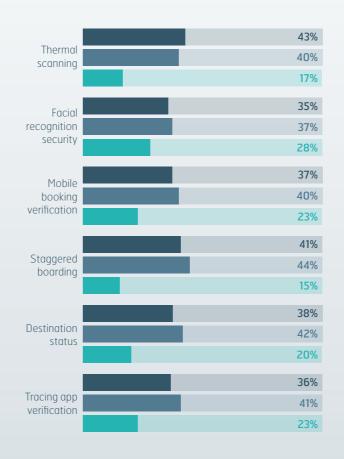
Effects on confidence of new technologies at the airport



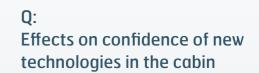
Would signifcantly improve my confidence

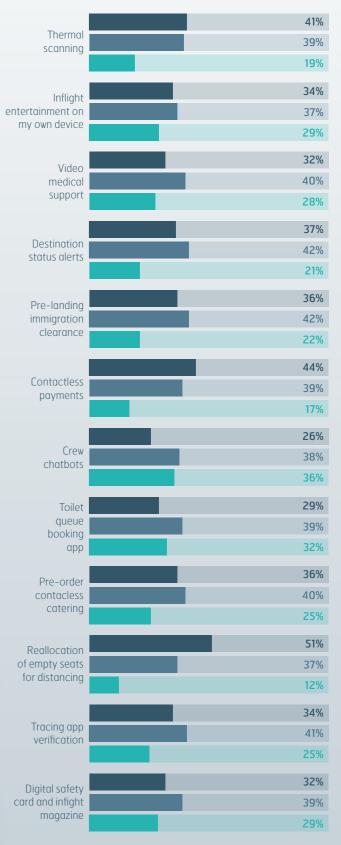
- Would slightly improve my confidence
- Would make no difference to my confidence

Q: Effects on confidence of new technologies in boarding









WHAT PASSENGERS WANT IN THE NEW NORMAL

We've all read a great deal about the new normal. Aviation is no different. The air travel experience has fundamentally changed forever. This is abundantly clear when examining what things passengers want to remain even after the pandemic is over.

Many of these are driven by digital technology – for example 45% want more online destination alerts; 43% want real time luggage tracking and 40% think facial recognition technology should be more widely adopted. The events of the last few months have had ramifications for other areas of passenger experience too. 41% say the service experience is more important than before. Likewise, 39% believe inflight Wi-Fi has risen in significance. Factors affecting which airline to fly with are also changing. Those carriers that guarantee cabin cleanliness (68% say this is more important now) will benefit from these changing attitudes. Other critical factors include ticket price (47% believe this is more important than before), airline reputation (44%) and sustainability (42%).

52%

leaving the plane

Q:

What new aspects of the travel experience would be an improvement compared with how it was before, and should be kept even after the pandemic is over?

There are new aspects of the travel experience that passengers want to remain even after the pandemic is over – largely driven by opportunities for digital information and engagement. 43% Real time luggage tracking



35% Inflight entertainment on my own device

33% Video medical support



39% Pre-order catering

45% Online destination info inflight



WHAT PASSENGERS WANT IN THE NEW NORMAL



27%
14%
29%
14%
39%
10%
43%
8%
41%
6%
39%
8%
37%
10%

42%
6%
47%
5%
35%
7%
 38%
5%
 27%
14%
 44%
5%
 68%
3%
37%
10%

12

ACTIONABLE INSIGHTS ACCORDING TO PASSENGER TYPES

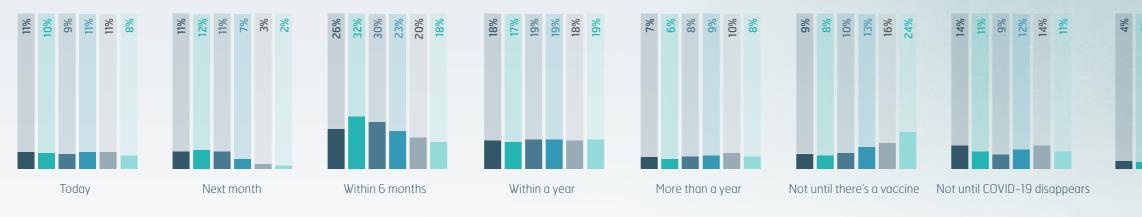
By slicing the data according to different cohorts – age, gender, traveller type – some patterns begin to emerge.

Women are less confident throughout the entire passenger journey. Younger passengers (those under 34) are more confident about flying at some point in the next six months, while those over 65 are the group most likely to wait for a vaccine before boarding a plane identify as highly cautious are the least confident. again. When it comes to flying less frequently, 40% of business travellers say they'll reduce their number of flights, while young adventurers are least likely to

change their flying habits. Frequent flyers (those of all ages and nationalities who took more than five flights in 2019) are unsurprisingly the most confident at each stage of the passenger journey. Similarly, those that Airlines that passengers look upon as trusted stand to benefit as flyers increasingly intend to only travel with such carriers.

Q: When would you be confident to take your next flight?

Younger passengers are keen to fly within 6 months, whereas over 65s are much more likely to want to wait for a vaccine.



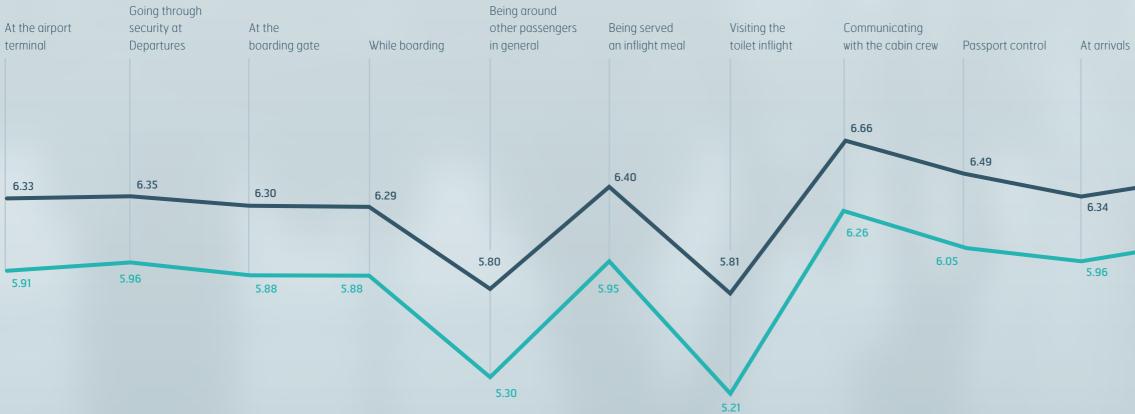


Q:

How confident would you feel with regards to SAFETY/ HEALTH PRECAUTIONS at the following points in a journey?

Mean score out of 10 at each point in the journey, where 10 = highly confident, and 1 = not at all confident

Women are less confident throughout the whole passenger journey.

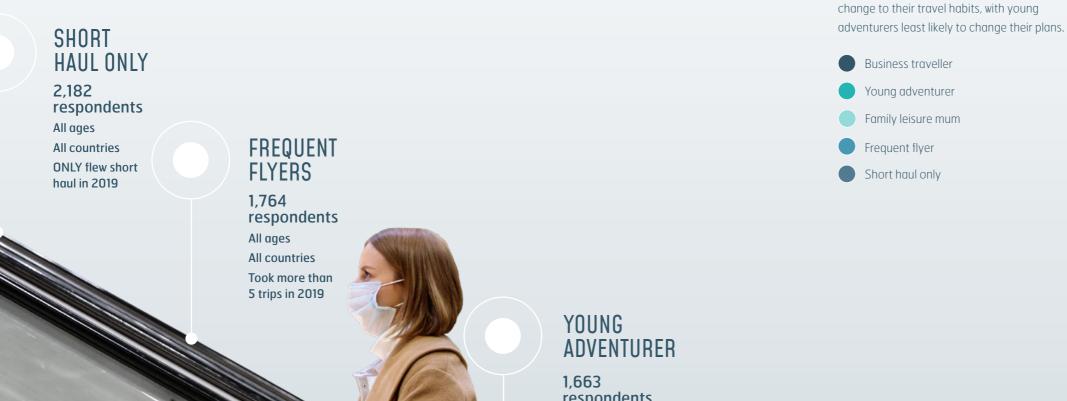






Traveller type profiles

We isolated different passenger types by profile and travel behaviour to compare their responses.



respondents Under 34 years old Leisure trips only in 2019 No trips with kids Minus India, Hungary

FAMILY LEISURE MUMS

Q:

How are your travel habits

now on post-COVID-19?

likely to change, if at all, from

Business travellers are foreseeing the biggest

819 respondents Females aged 25-54 Took a leisure trip in 2019 Travels with kids All countries

BUSINESS TRAVELLER

735 respondents Middle aged+ Took a business trip in 2019 USA, UK, UAE, South Korea, Singapore, Germany, Australia

		070/
		27%
Travel to less		19%
far-away destinations		25%
uestinutions		30%
		26%
		2601
		26%
Fly with only		15%
specific airlines I trust		26%
unnies i trust		16%
		29%
		28%
Travel by		19%
air only if I have to		27%
nuve to		26%
		28%
		5%
l'm travelling		4%
just as much,		6%
just not by air		4%
		7%
	_	
		10%
Habbits		20%
won't change		14%
		17%
		17%
		47%
Travel less		35%
frequently by		46%
any means		41%
		43%
		40%
Travel less		25%
frequently		
by air		32%
		35%

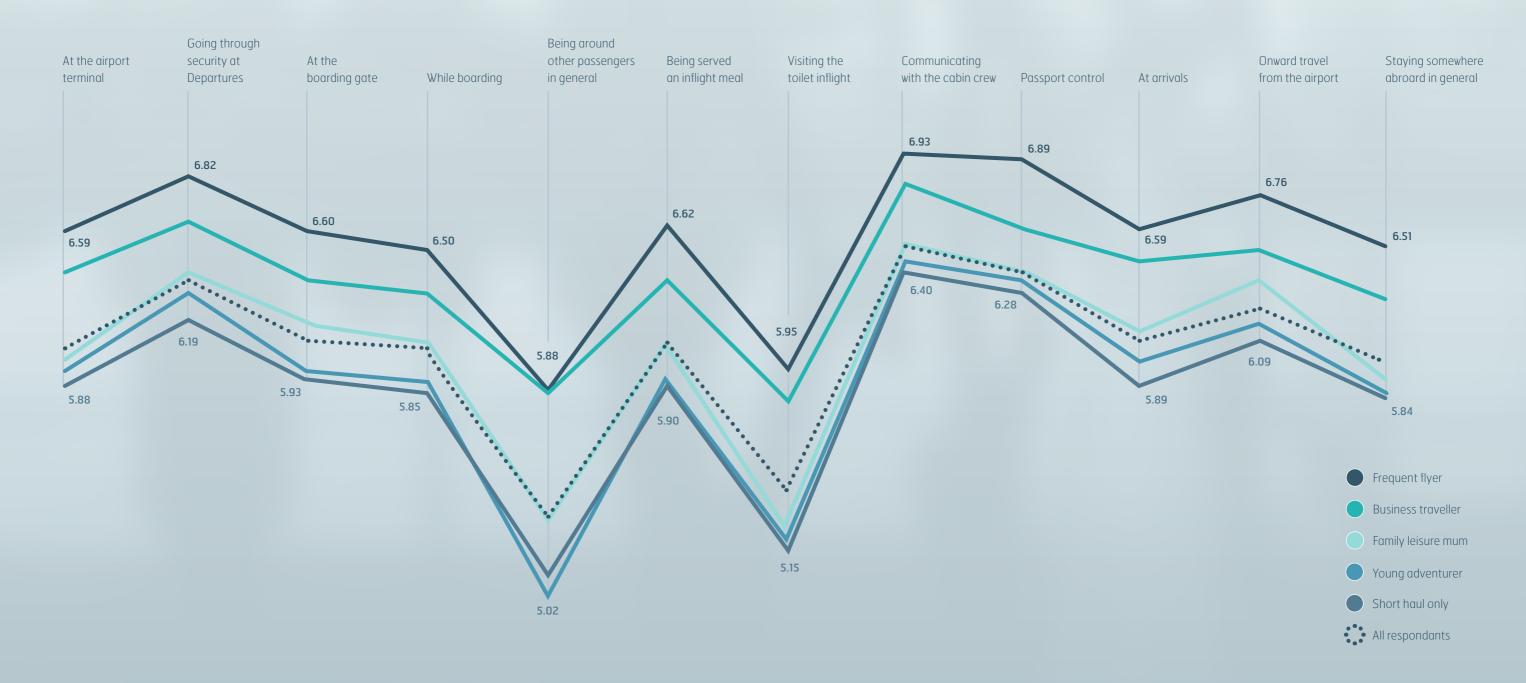
ACTIONABLE INSIGHTS ACCORDING TO PASSENGER TYPES

Q:

How confident would you feel with regards to SAFETY/ HEALTH PRECAUTIONS at the following points in a journey?

Mean score out of 10 at each point in the journey, where 10 = highly confident, and 1 = not at all confident

Those who travel regularly – like business travellers and frequent flyers – tend to be more confident at each stage of the journey than young adventurers and people who only took a short haul trip in 2019.



ACTIONABLE INSIGHTS ACCORDING TO PASSENGER TYPES

Traveller type attitudes

We isolated different passenger types by how they described their attitudes to compare their responses 14



WOULD TRAVEL TODAY

969 respondents Respondents that answered they would be willing to fly today

PREFER TRUSTED AIRLINE

1,808 respondents

Respondents that answered they would change their future behaviour by flying only with specific airlines they trust

CAUGHT VIRUS

337 respondents Respondents that answered they had caught the virus

HIGHLY CAUTIOUS

847 respondents

Highly cautious in personal precautions, are worried about catching the virus, and don't plan to fly within the year

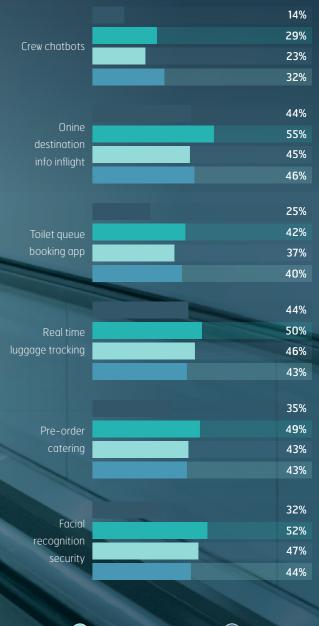
Q:

What new aspects of the travel experience would be an improvement compared with how it was before, and should be kept even after the pandemic is over?

	45%
Staggered	58%
arding and g the plane	56%
g the plune	47%
	37%
Inflight	42%
inment on own device	37%
JWIT OUVICE	40%
	25%
eo medical	48%
support	40%
	50%
111	35%
re-landing	48%
nmigration clearance	44%
clearance	38%

Would travel today

Prefer trusted airline



Highly cautious

Caught virus



BUILT TO FLY



APPENDIX

For more information or to get in touch, please go to inmarsataviation.com

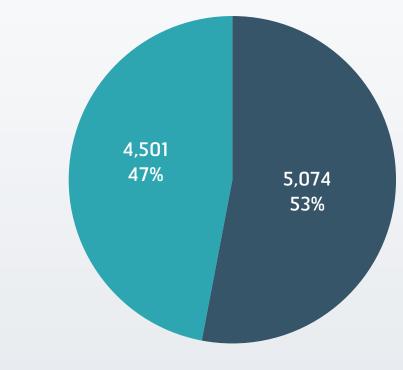


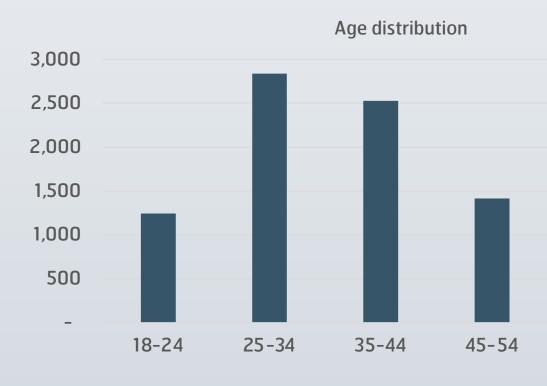
Respondent Profiles

Survey Respondent Composition

All respondents have taken a flight, for either leisure or business purposes, in the past 18 months

UK	1,001
US	1,022
Germany	505
Australia	508
South Korea	503
Singapore	501
UAE	515
India	1,004
Brazil	1,009
Hungary	1,002
Finland	1,011
Spain	1,015
TOTAL	9,596

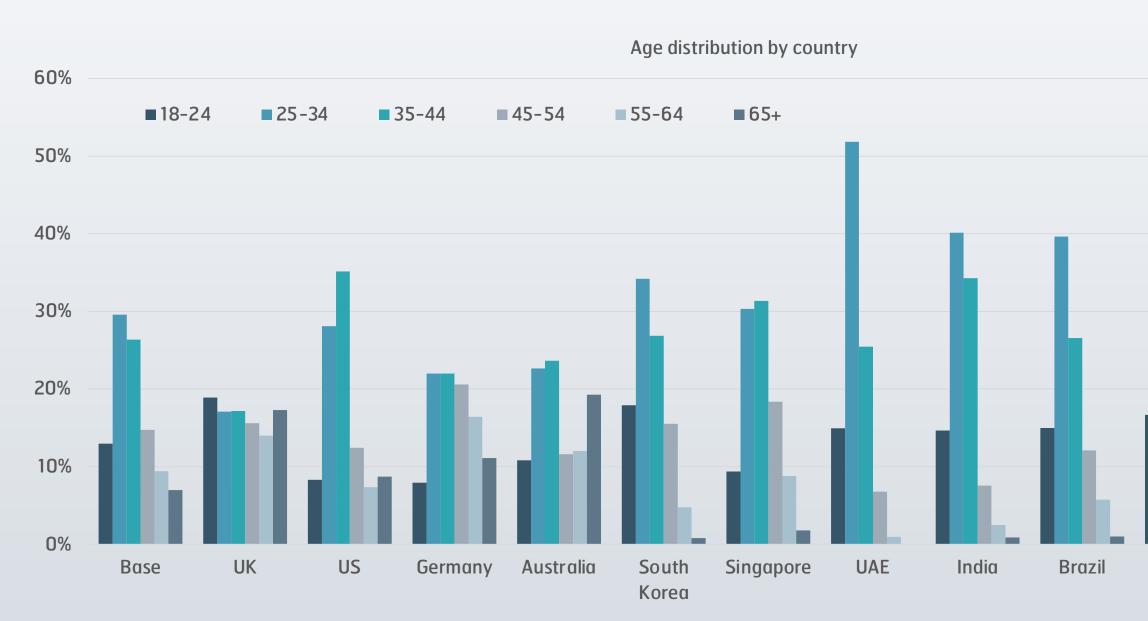








Survey Respondent Composition





TRAVELLER TYPE SEGMENT COMPOSITIONS

BEHAVIOUR PROFILES

Business traveller Middle aged+ took a business trip in last 18 months Nationalities with significant business travel	Under 3 Leisur No trip	adventurer 34 years old e trips only os with kids dia, Hungary	Female Took Trave	eisure mums as aged 25-54 a leisure trip els with kids countries	/ All	All c cou	haul only I ages ountries hort haul in 2019	
735 respondents res ATTITUDE PROFILES		l,663 oondents	819 respondents		2,182 respondents			
Would travel today Respondents that answered they would be willing to fly today		Respondents t they would c future behavi	Fly with only airlines I trust Respondents that answered they would change their future behaviour by flying only with specific airlines		Highly cautious Highly cautious in personal precautions, are worried about catching the virus, and don't plan to fly within the year		Caught Respondents t they had caug	

377 respondents

969	
respondents	

they trust 1,808 respondents

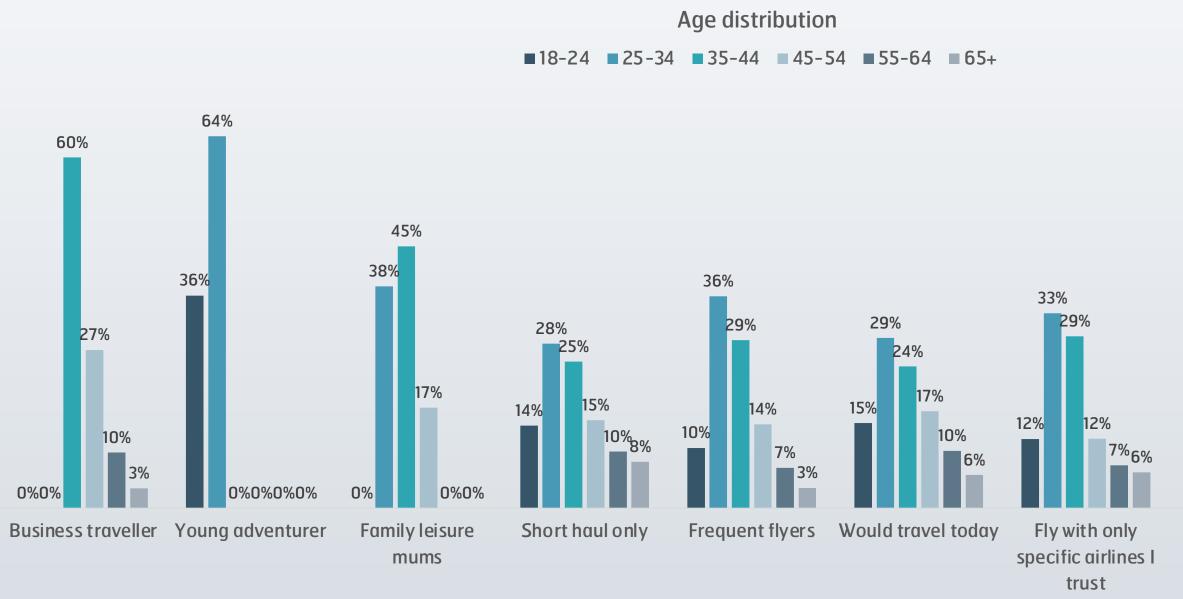
847

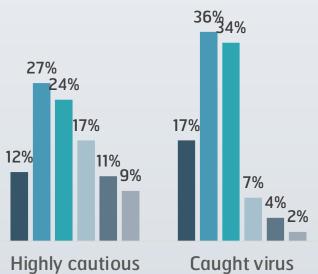
respondents

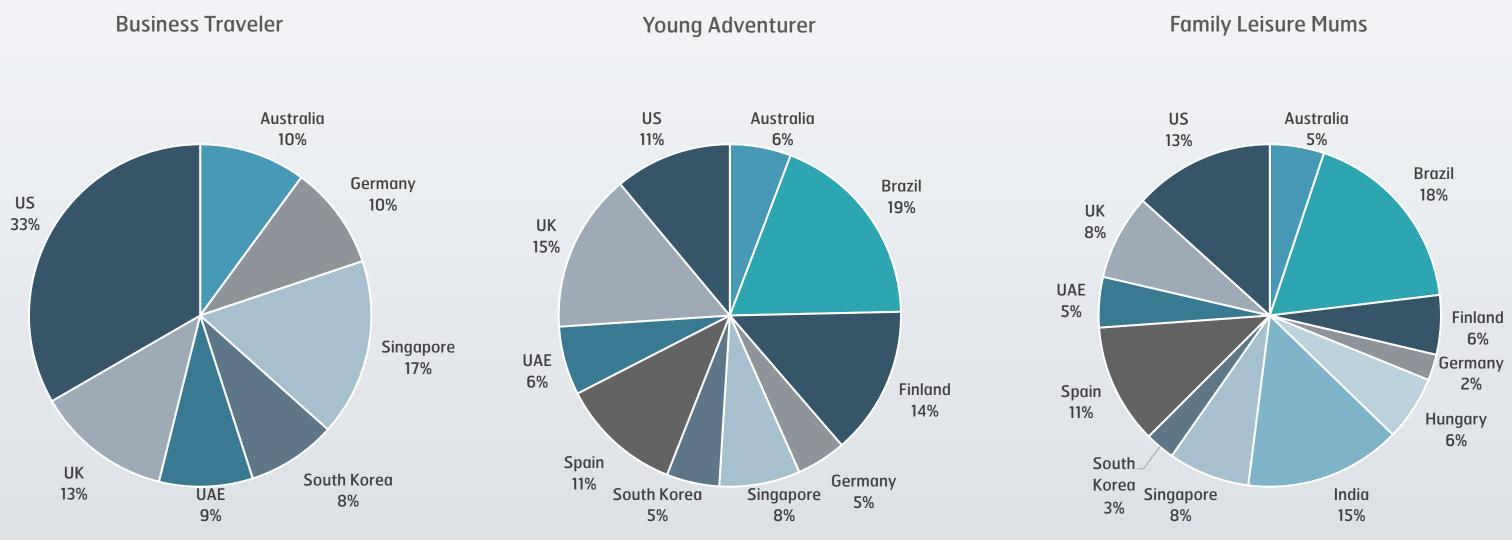
Frequent flyers All ages All countries Took more than 5 trips in 2019

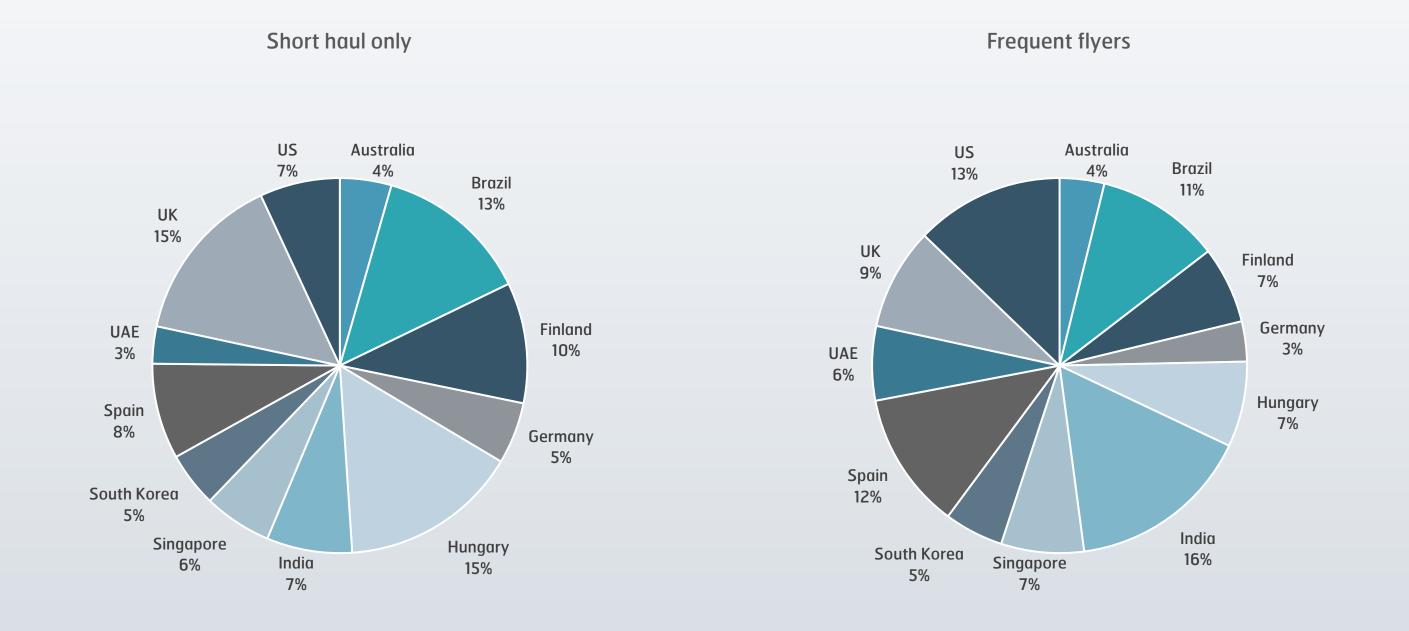
> 1,764 respondents

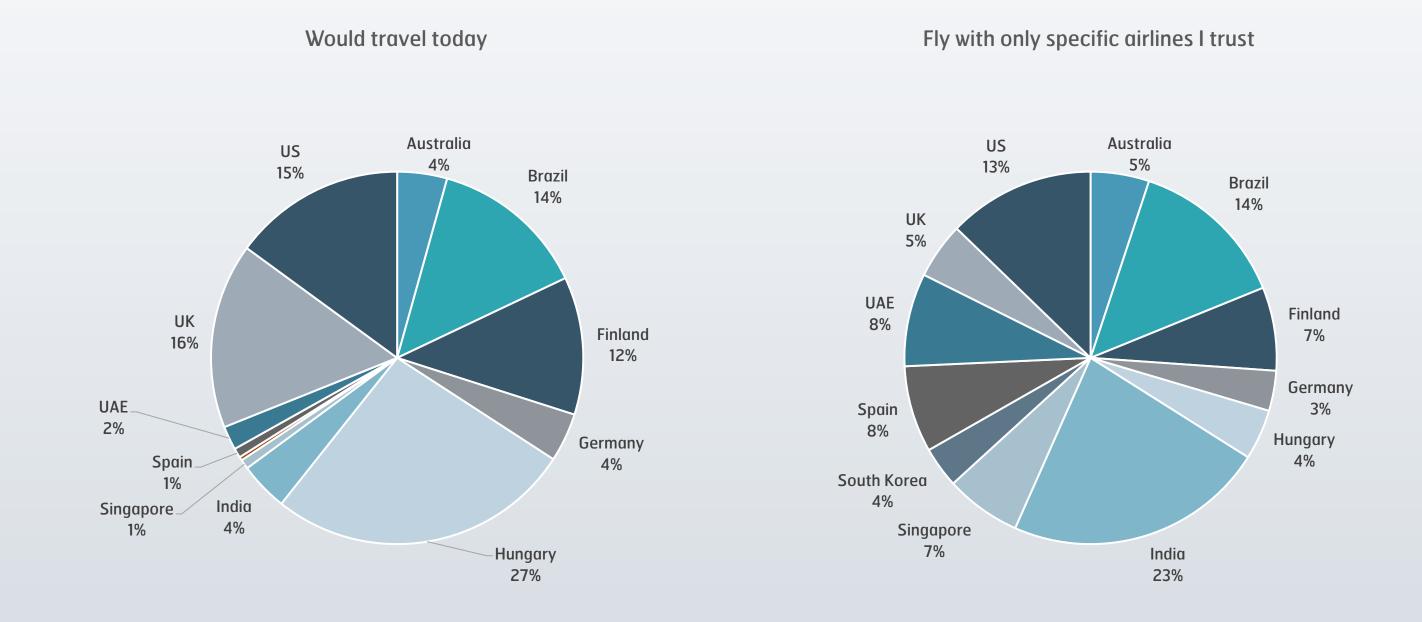
h**t virus** that answered ught the virus

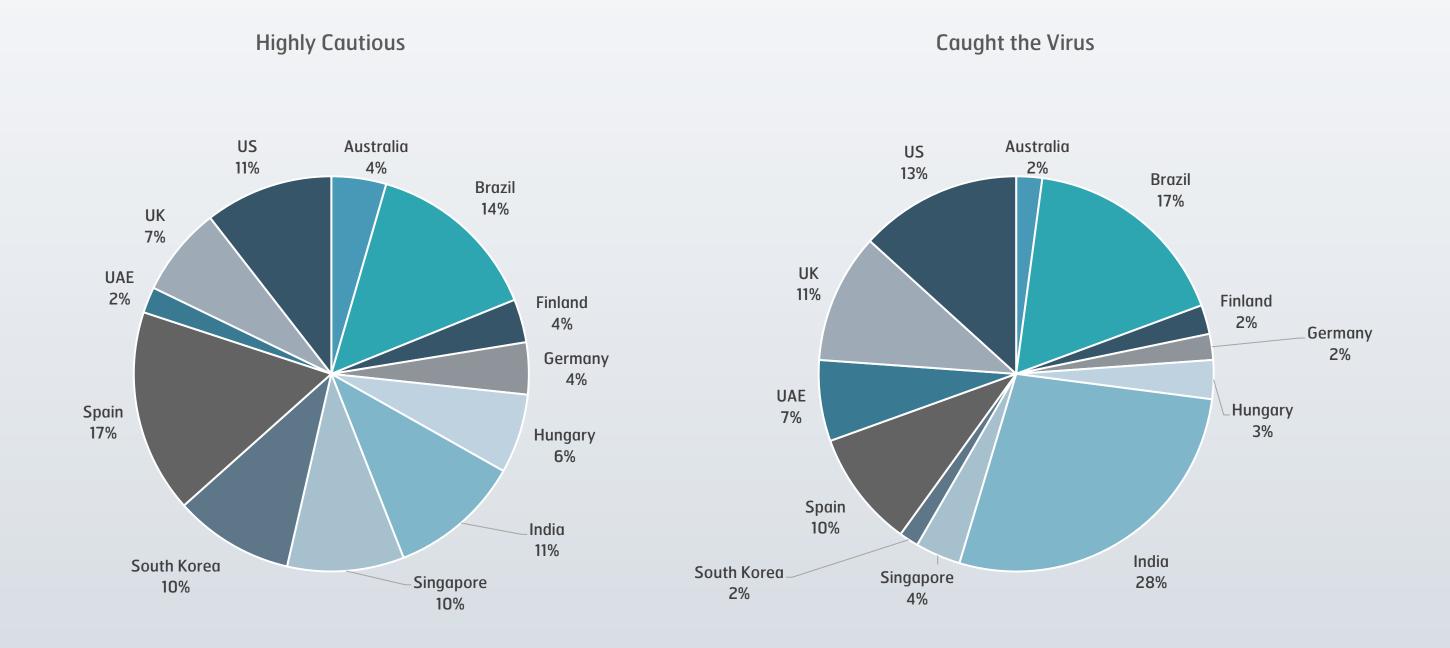




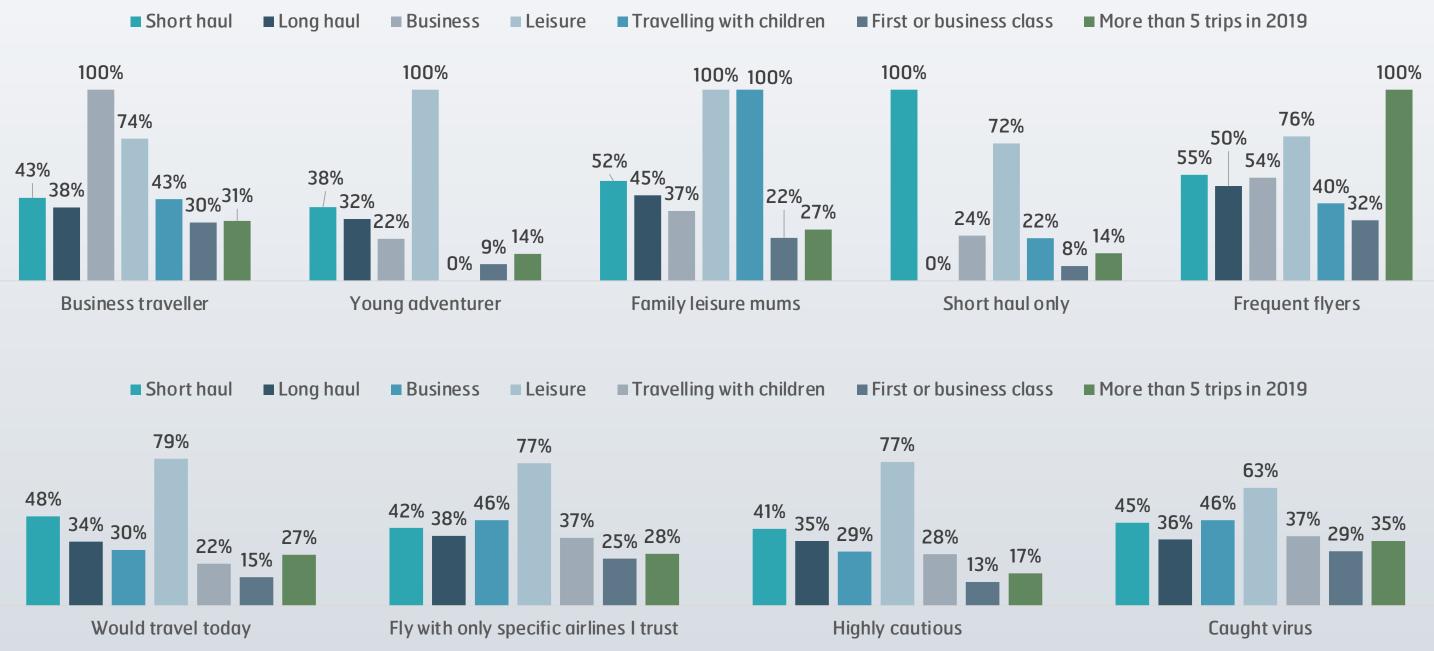






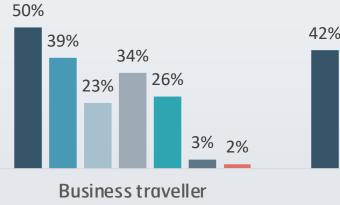


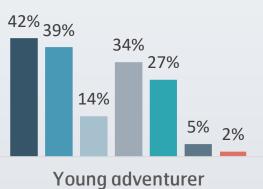
In 2019 before the pandemic, which of these air travel trips did you take?



COVID Impact

- I'm worried about catching the virus even though I'm healthy now
- I'm worried about catching the virus because of an underlying health condition
- Someone I know caught the virus
- Other

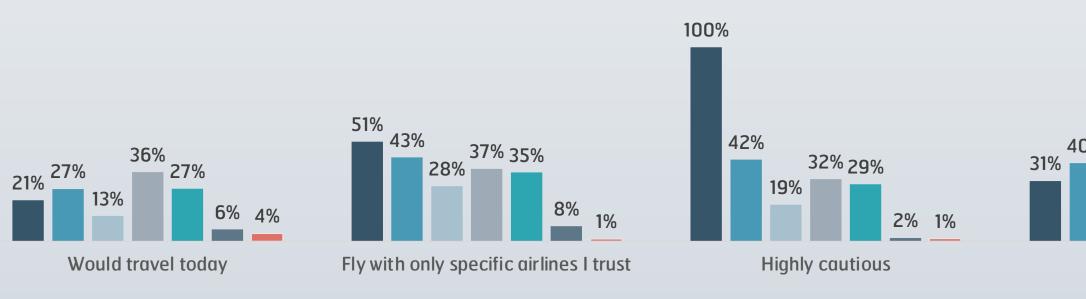


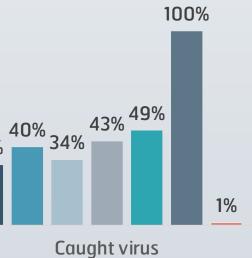




■ I caught the virus

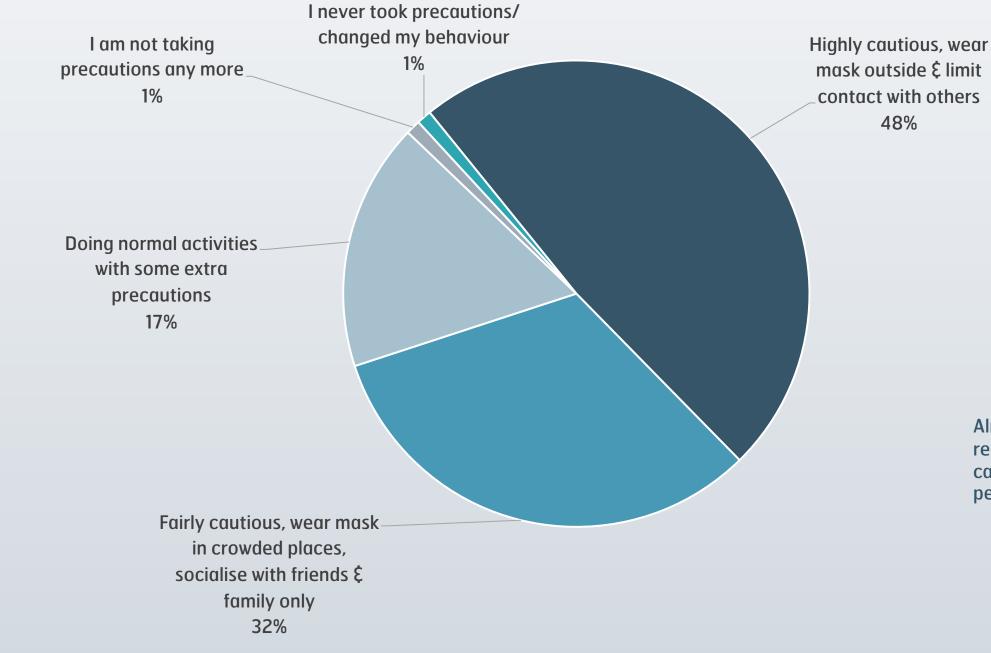






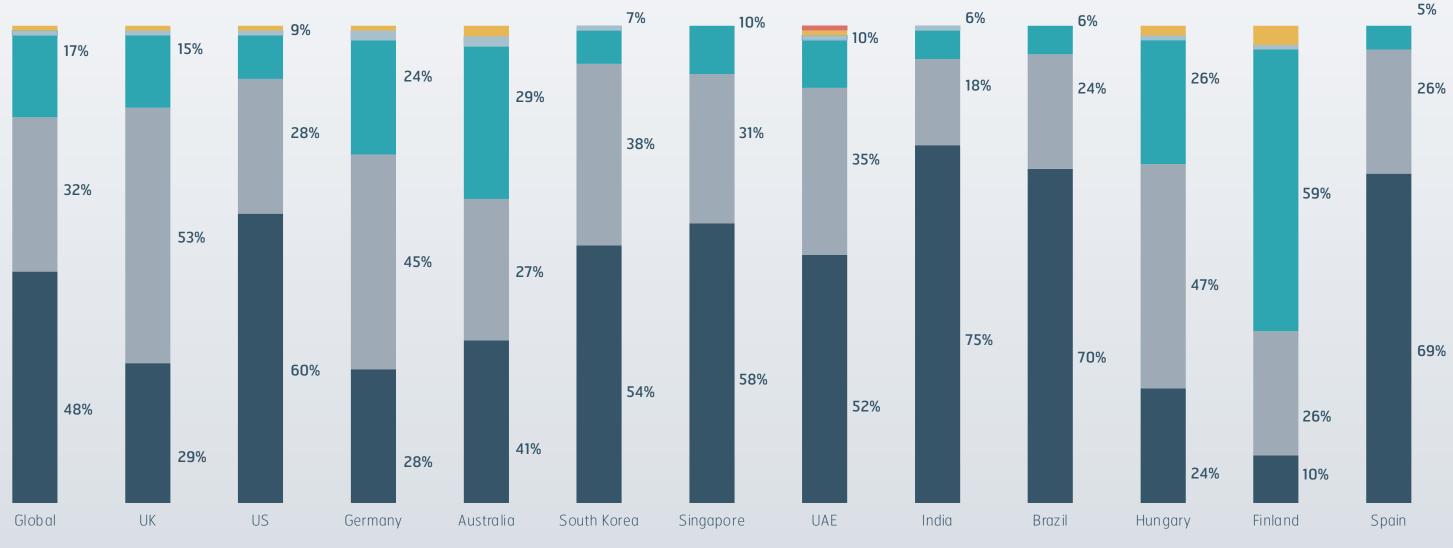
Q1. Which of the following best describes your current behaviour to avoid COVID-19?

Q1. Which of the following best describes your current behaviour to avoid **COVID-19?**



Almost half of all respondents reported their behaviour as 'highly cautious' when it came to taking personal precautions.

Q1. Which of the following best describes your current behavior to avoid COVID-19?



Prefer not to say

I am not taking precautions any more

Fairly cautious, wear mask in crowded places, socialise with friends and family only

I never took precaution/changed my behaviour

Doing normal activities with some extra precautions

■ Highly cautious, wear mask outside & limit contact with others

Passenger precaution levels appear to vary according to the impact the pandemic has had on their country.

ur utions tact with others

Q1. Which of the following best describes your current behaviour to avoid COVID-19?

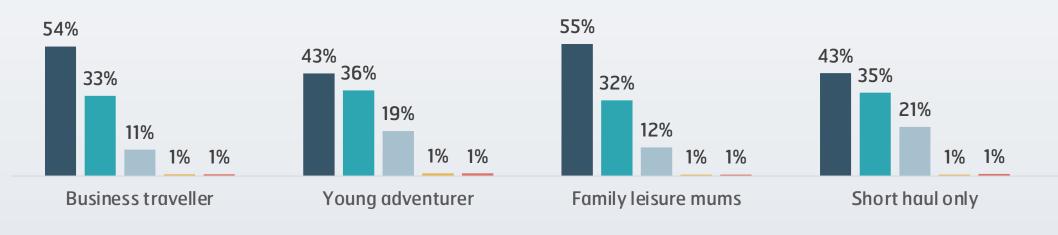
BY AGE

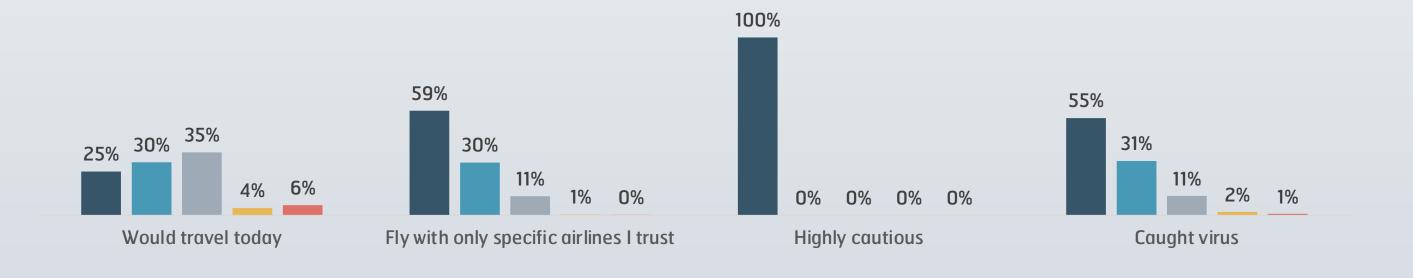


Fairly cautious, wear mask in crowded places,

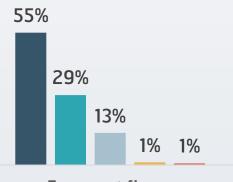
COVID precautions

- Highly cautious, wear mask outside \$ limit contact with others
- Fairly cautious, wear mask in crowded places, socialise with friends \$ family only
- Doing normal activities with some extra precautions
- I am not taking precautions any more
- I never took precautions/ changed my behaviour





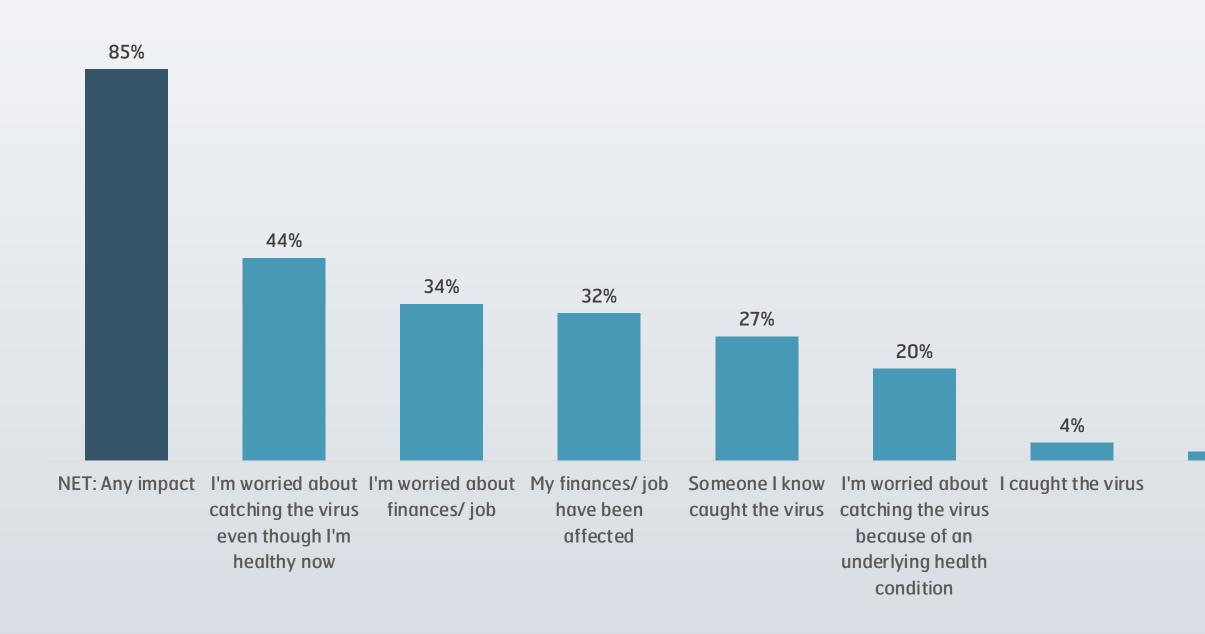
A quarter of passengers who are highly cautious, would still travel today.





Q2. How have you been impacted, if at all, by the COVID-19 pandemic?

Q2. How have you been impacted, if at all, by the COVID-19 pandemic?



Anxiety over personal safety is more prevalent, but economic impact is the biggest experienced effect of the pandemic



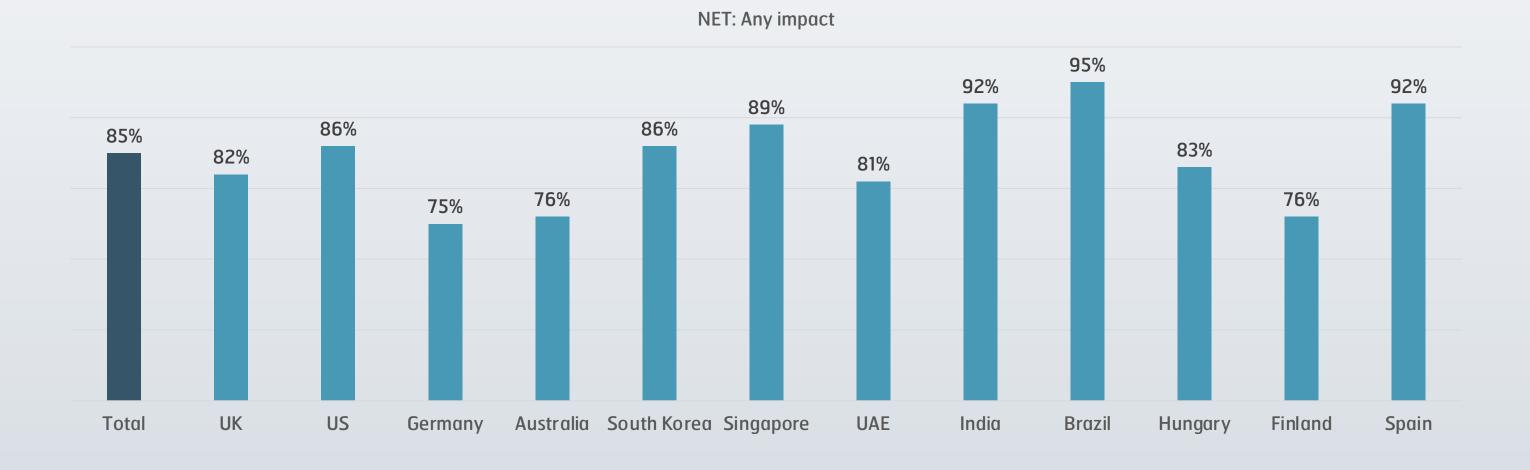


Other

Not at all impacted

Q2. How have you been impacted by the COVID-19 pandemic?

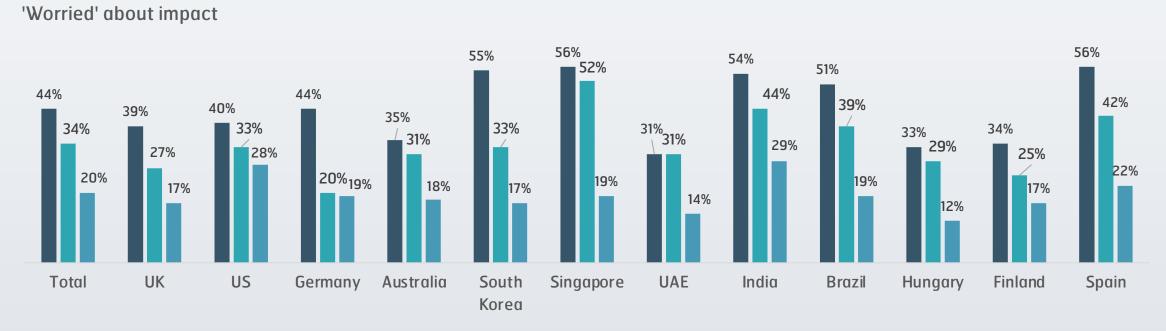
ANY IMPACT, BY COUNTRY



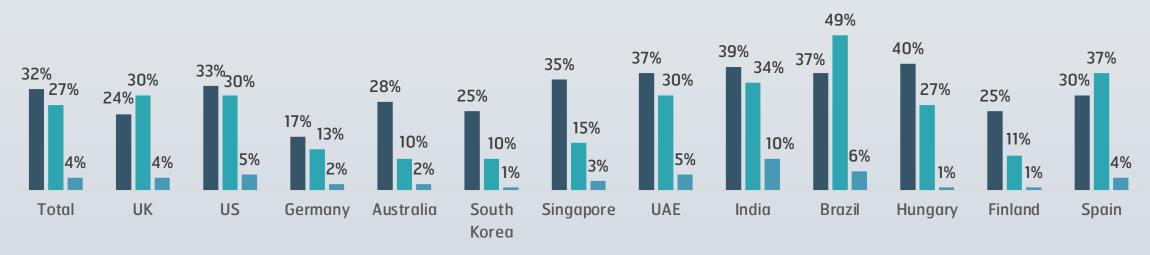
85% of all passengers surveyed have been impacted by the COVID-19 pandemic

Q2. How have you been impacted by the COVID-19 pandemic?

WORRY VS. ACTUAL IMPACT, BY COUNTRY



Actual impact experienced



I'm worried about catching the virus even though I'm healthy now

I'm worried about finances/ job

I'm worried about catching the virus because of an underlying health condition

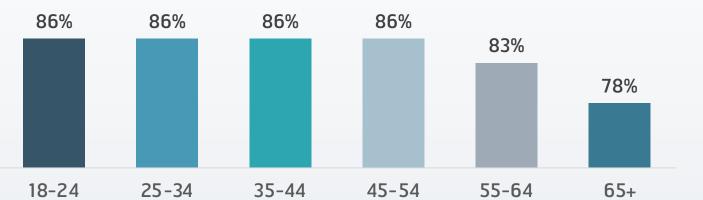
 My finances/ job have been affected
Someone I know caught the virus

I caught the virus

PASSENGER CONFIDENCE TRACKER

Q2. How have you been impacted by the COVID-19 pandemic?

NET: Any impact



I'm worried about finances/ job

Someone I know caught the virus

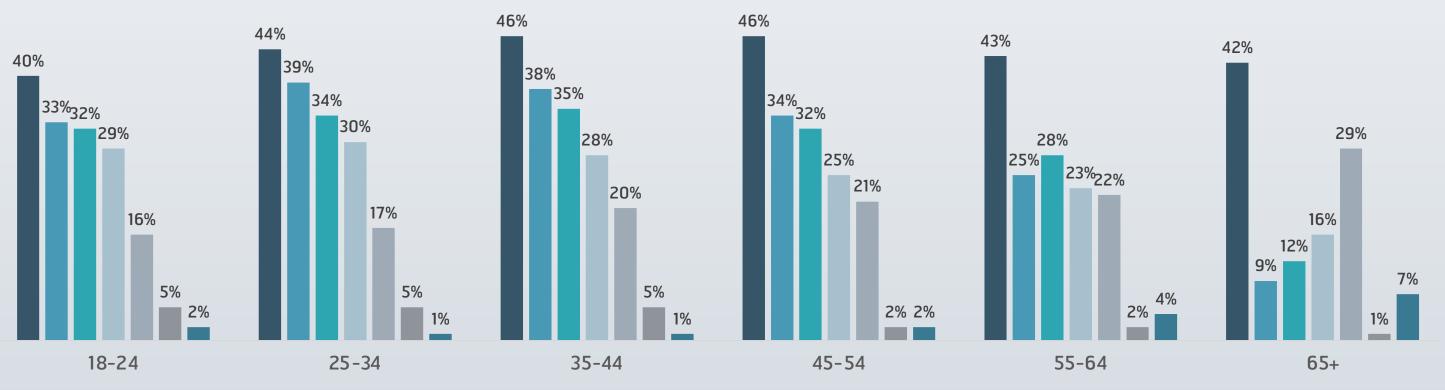
I caught the virus



I'm worried about catching the virus even though I'm healthy now

- My finances/ job have been affected
- I'm worried about catching the virus because of an underlying health condition





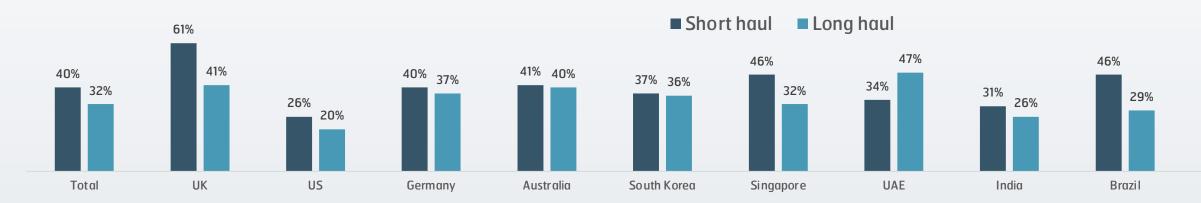
Q3. In 2019 before the pandemic, which of these types of air travel trips did you take?

Q3. In 2019 before the pandemic, which of these types of air travel trips did you take?



Before the pandemic, 75% of passengers were travelling for leisure

Q3. In 2019 before the pandemic, which of these types of air travel trips did you take?

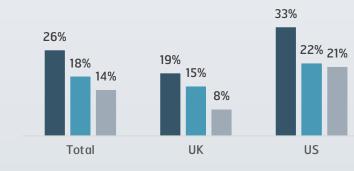


34%

Travelling with children

More than 5 trips in 2019

First or business class

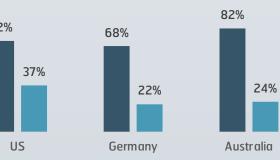




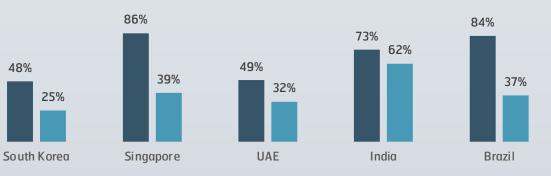


31% 28% 29% 19% 16% India Brazil

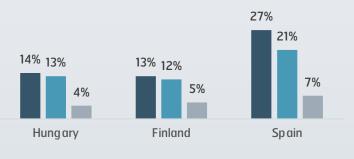




■ Leisure ■ Business



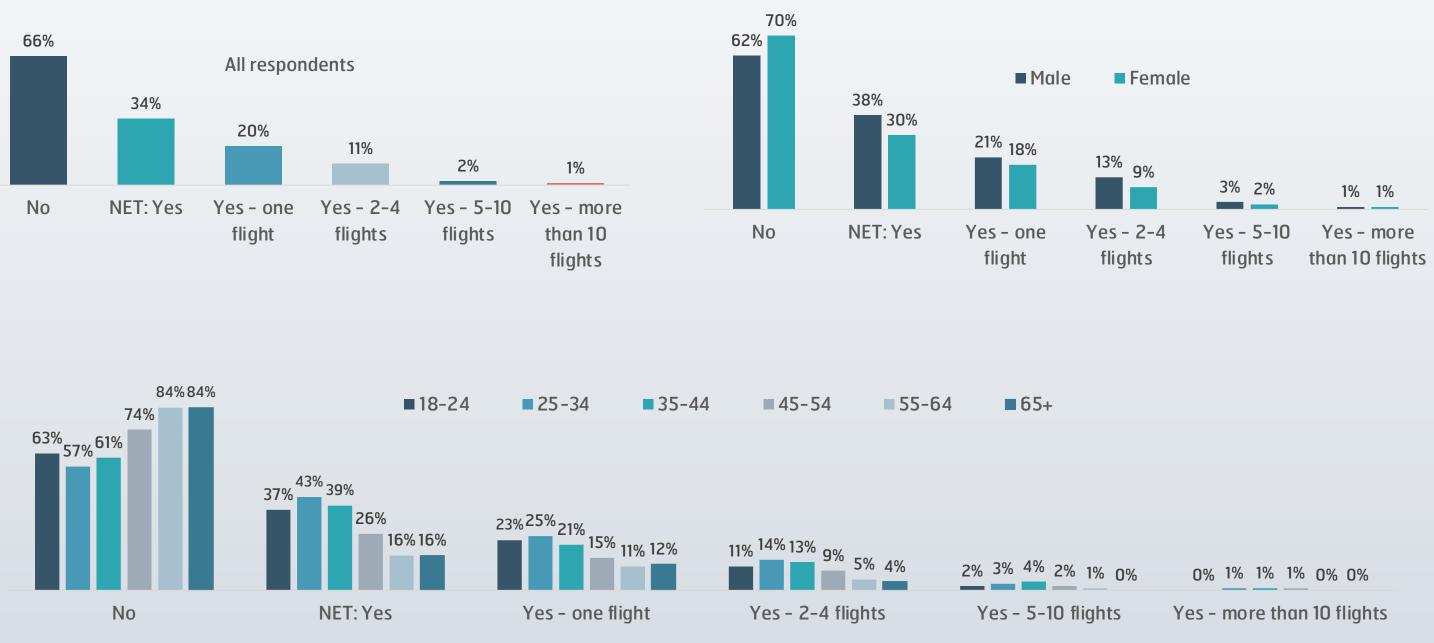






Q4. Have you taken any airline flights in 2020 since the pandemic reached your country?

Q4. Have you taken any airline flights in 2020 since the pandemic reached your country?



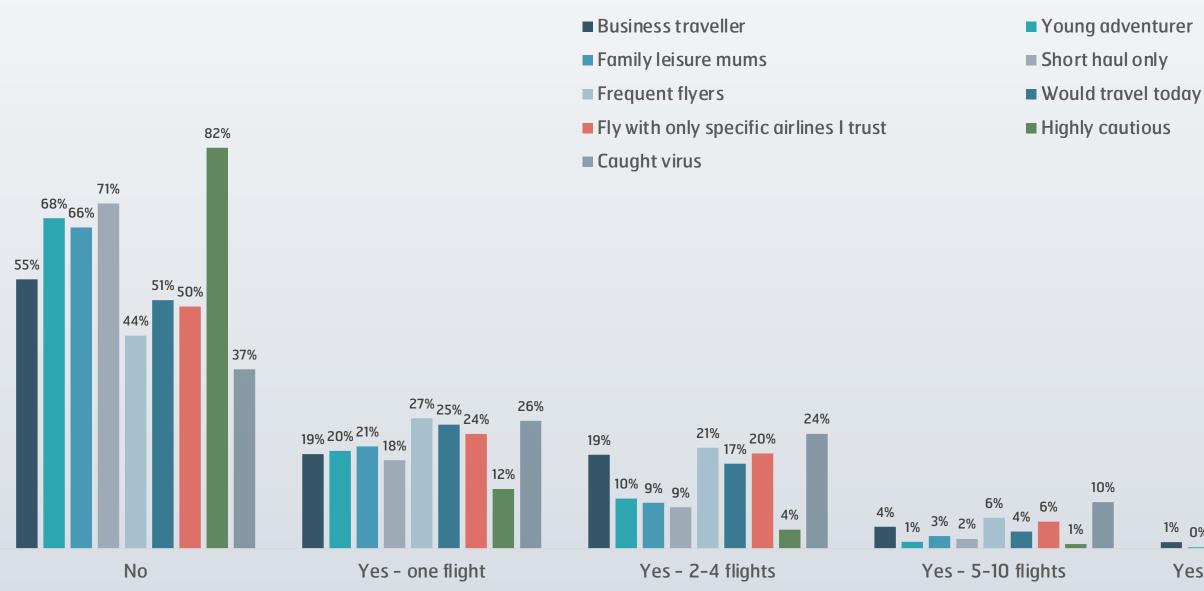
A third of respondents have taken at least one flight in 2020.

Q4. Have you taken any airline flights in 2020 since the pandemic reached your country?



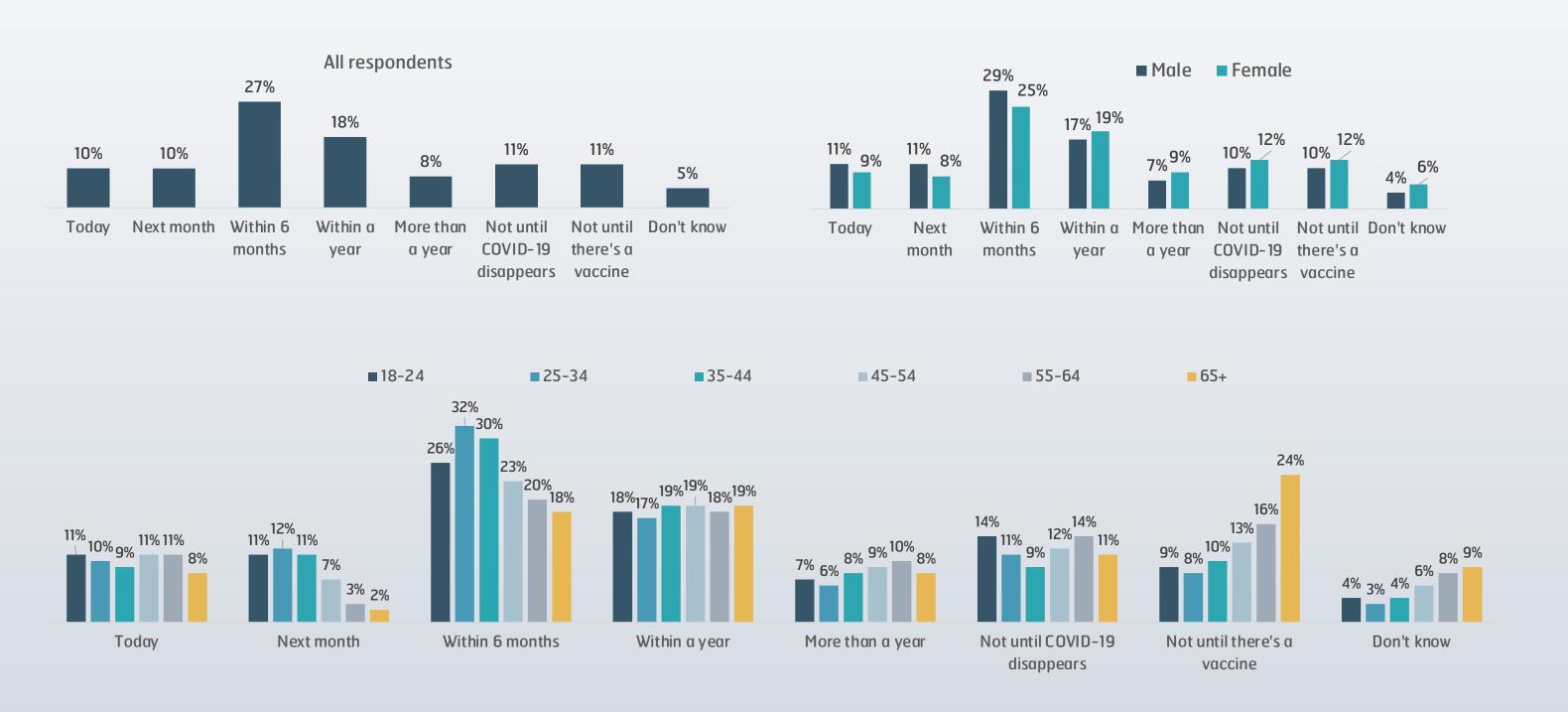
Citizens in the US, India and UAE have taken the most flights this year.

Q4. Have you taken any airline flights in 2020 since the pandemic reached your country?



82% of passengers who are highly cautious have not taken a flight this year.

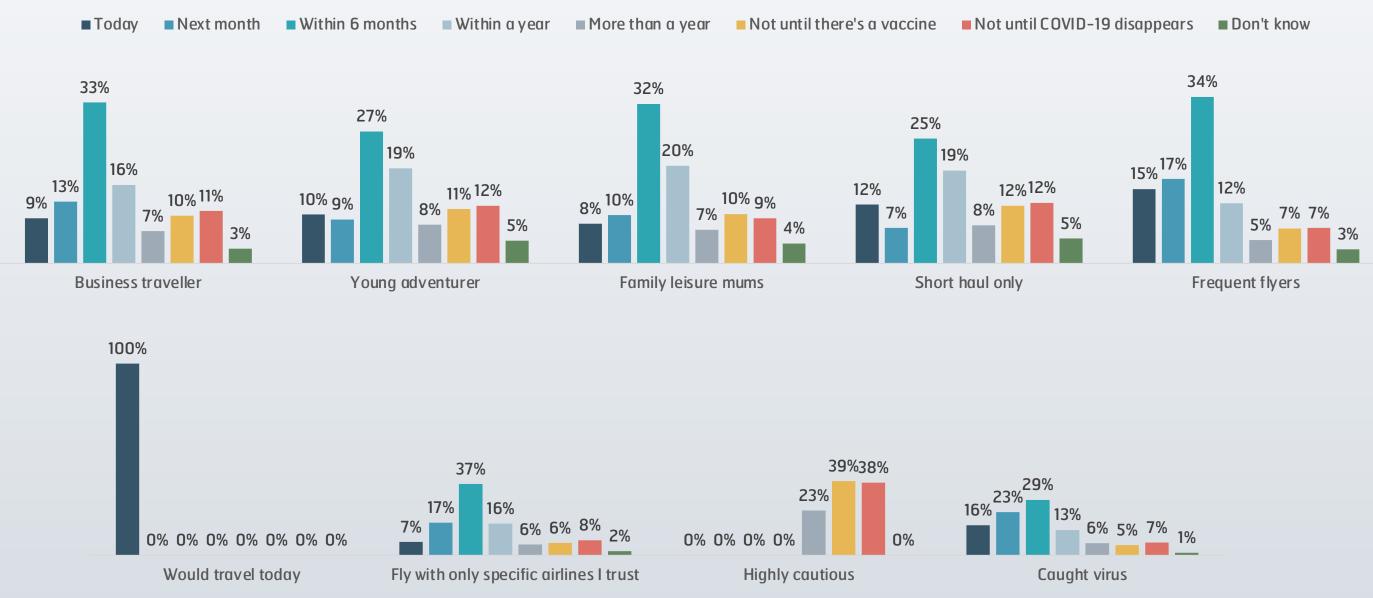




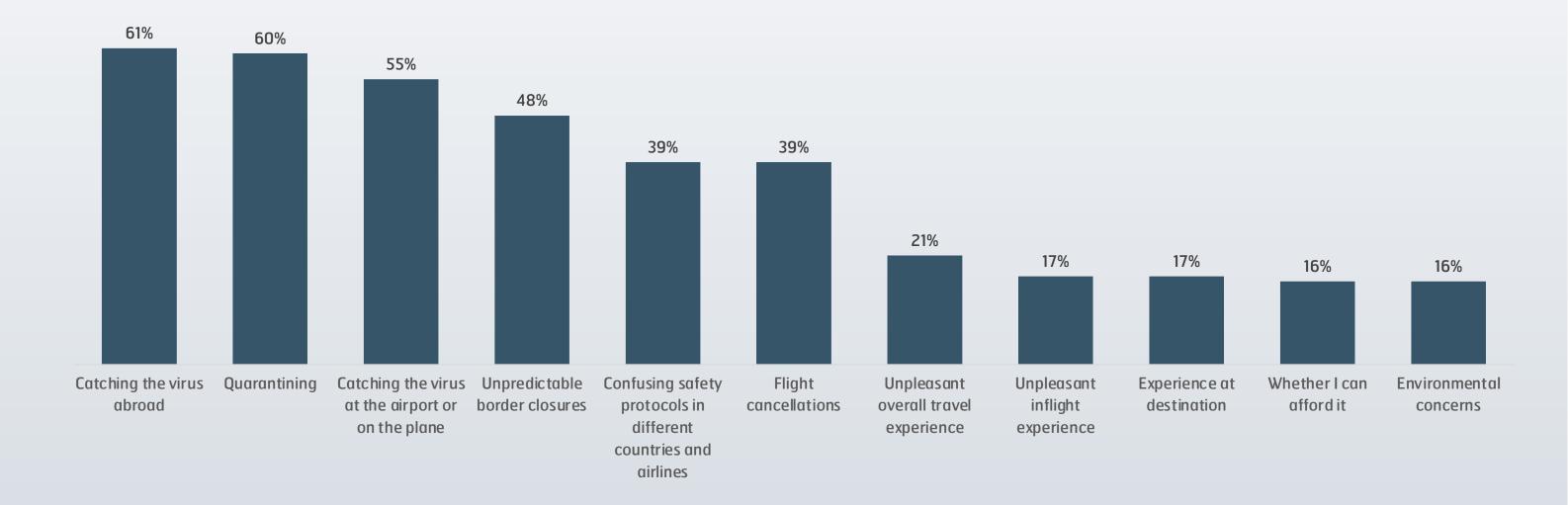
Almost half of travellers (47%) feel confident about flying within the next six months.



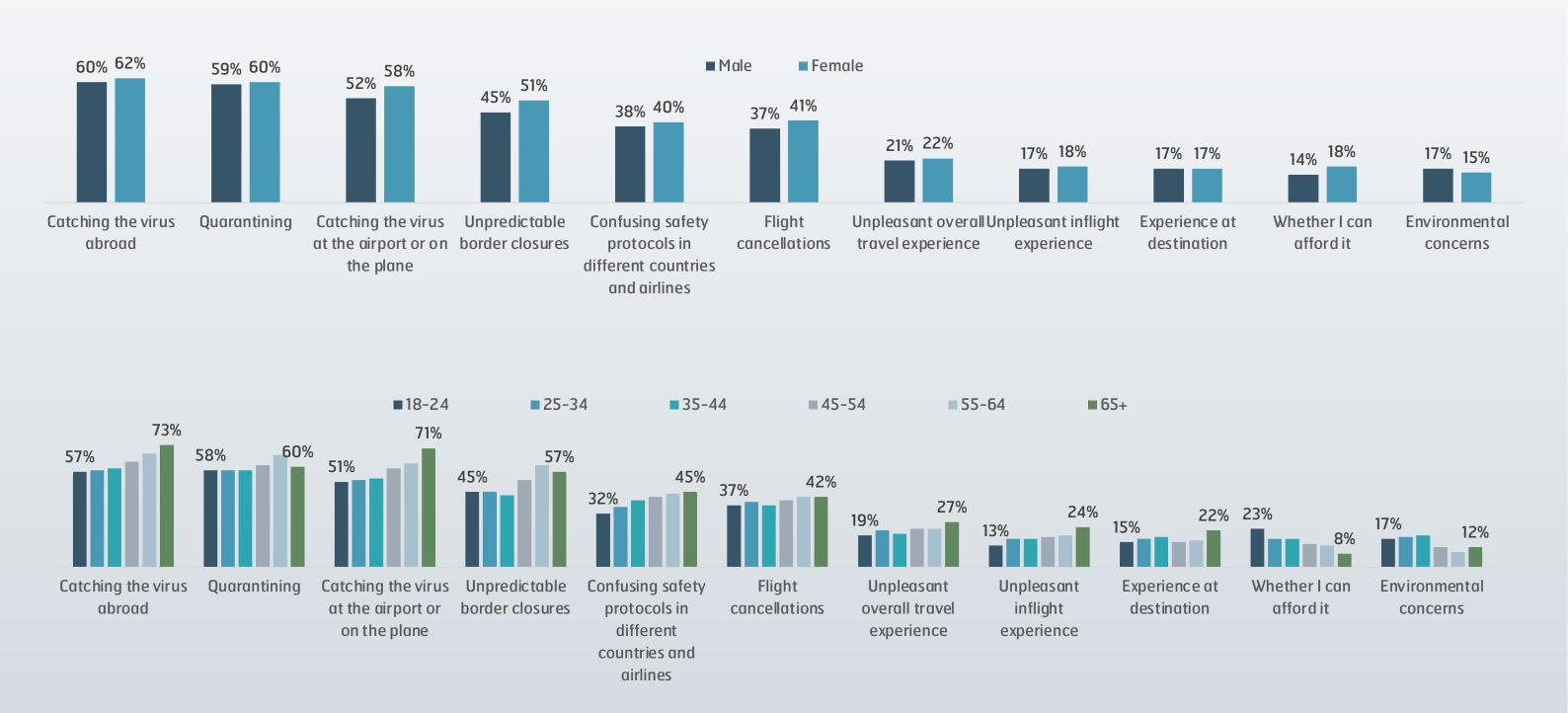
Hungarian and British passengers are most confident, with 26% and 16% respectively saying they would get on a flight today.



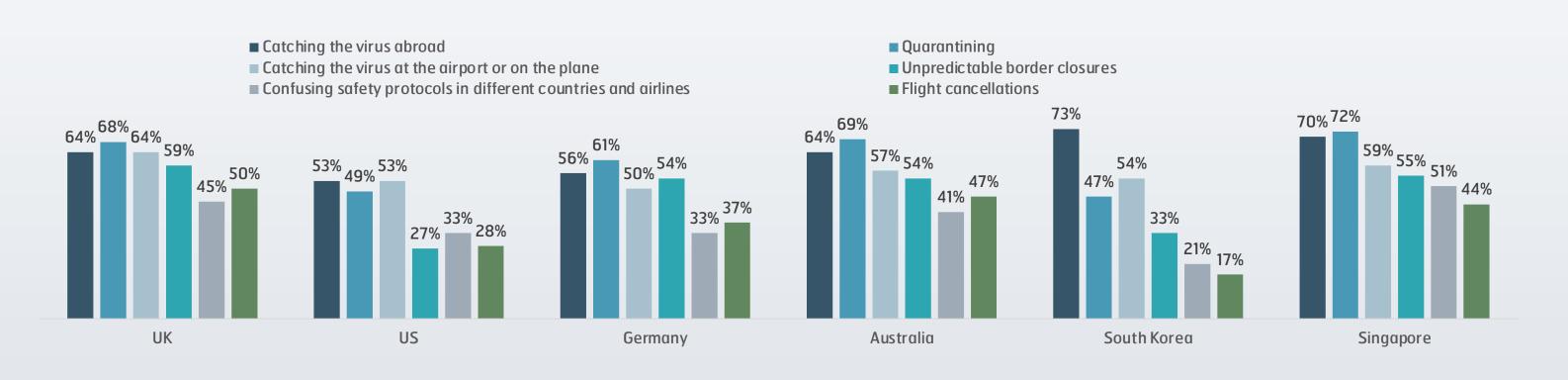
Frequent flyers feel the most confident, with 32% happy to fly today or within the next month.

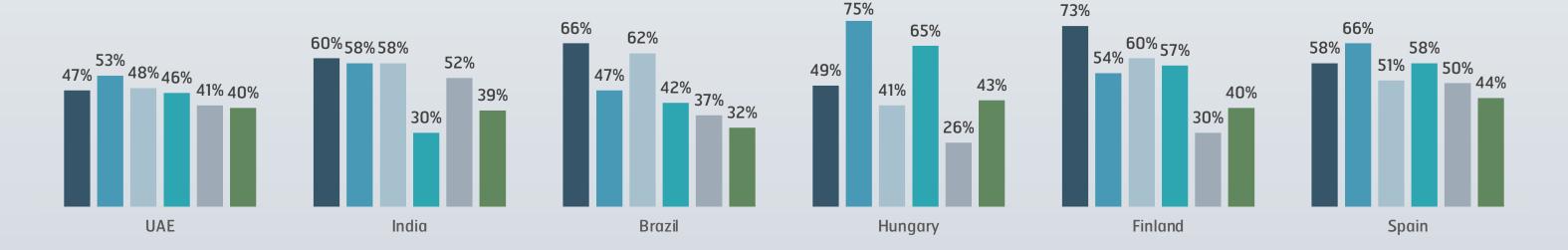


61% are more worried about catching the virus abroad, versus 55% worried about catching it on the plane.

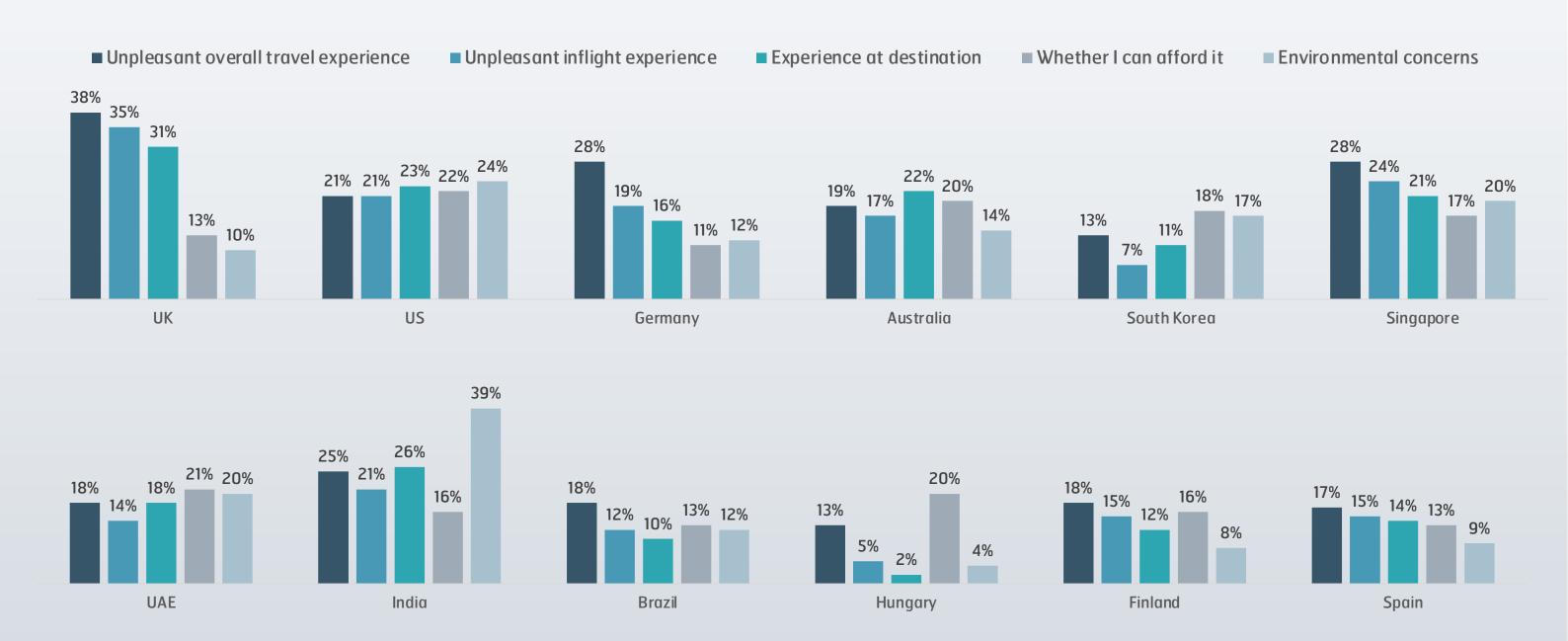


Affordability is a main concern for those aged 18-24, with almost a quarter referring to it as an issue.

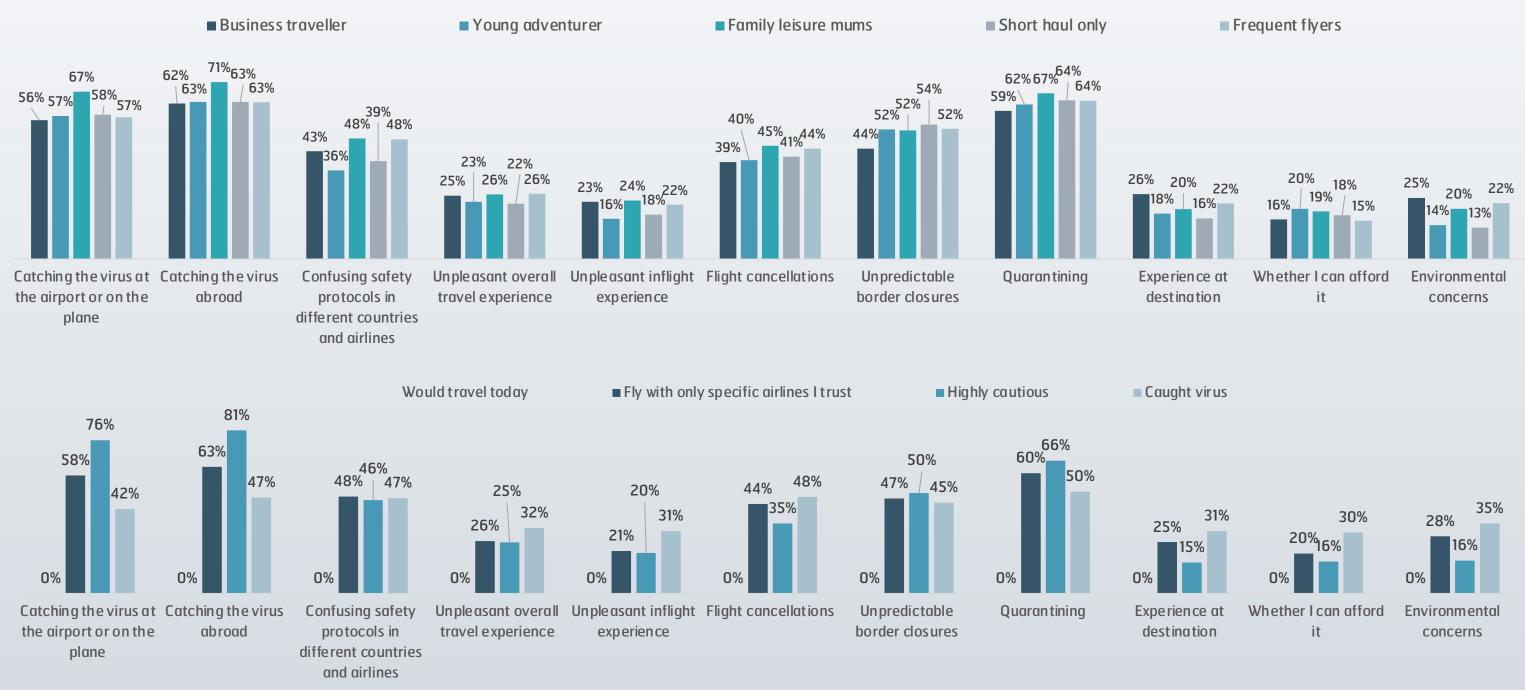




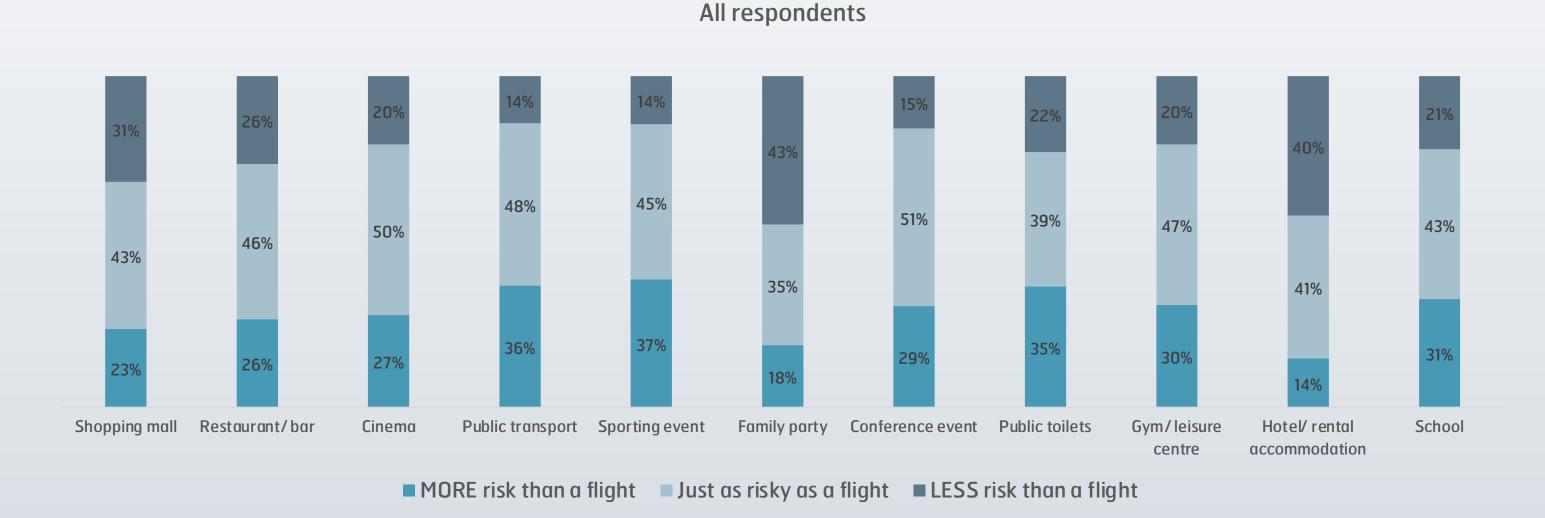
Catching the virus and unpredictable border closures is a number one worry across various regions.



Despite the pandemic, environmental concerns around flying is the main worry for those surveyed in India.

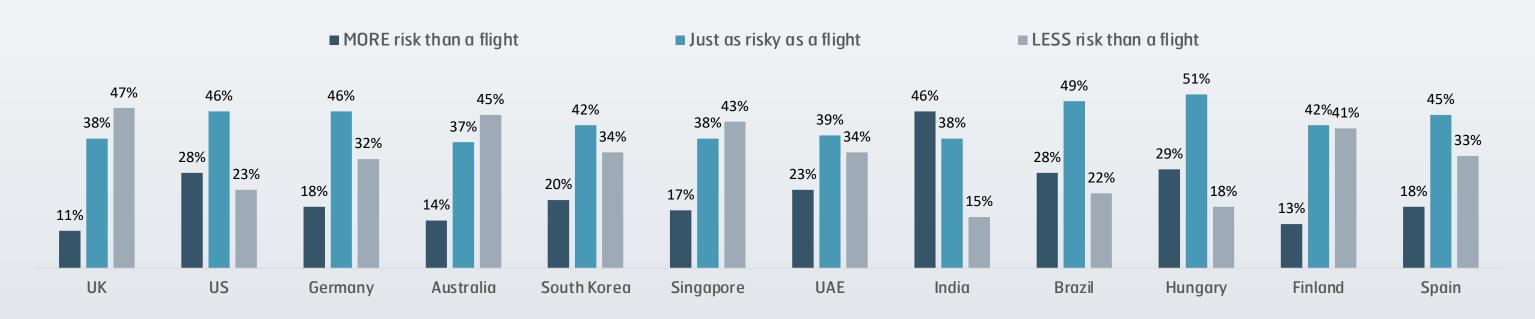


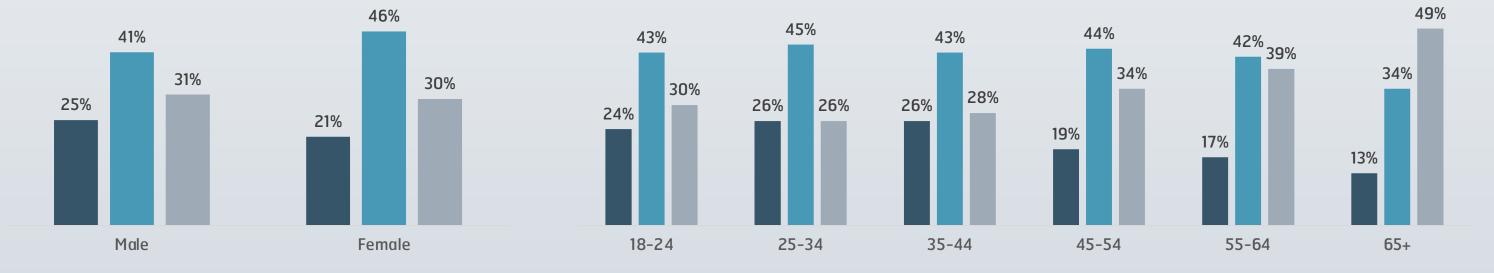
Passengers who are highly cautious are most worried about catching the virus on the airport, plane or abroad.



There are significant regional variations in the perceived risk of different social activities compared to taking a flight.

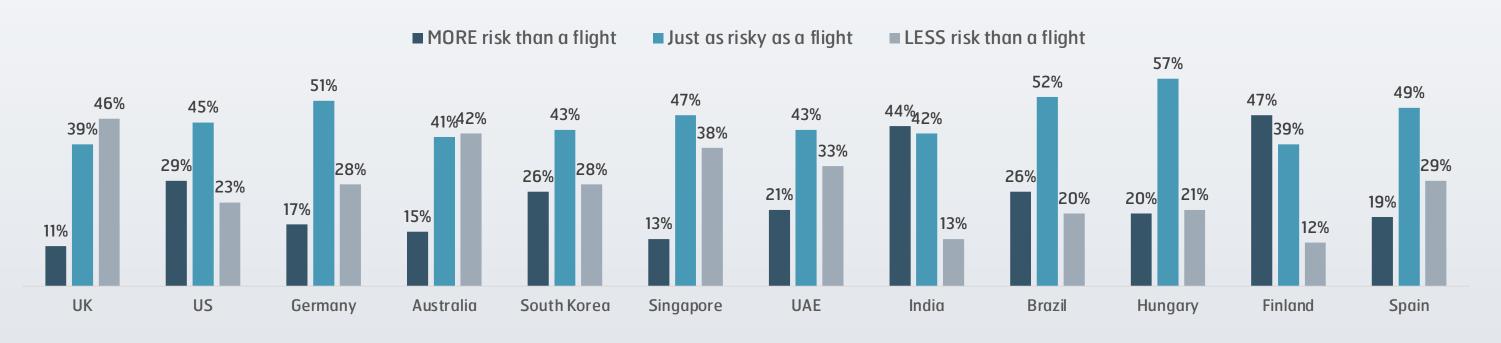
Shopping Mall

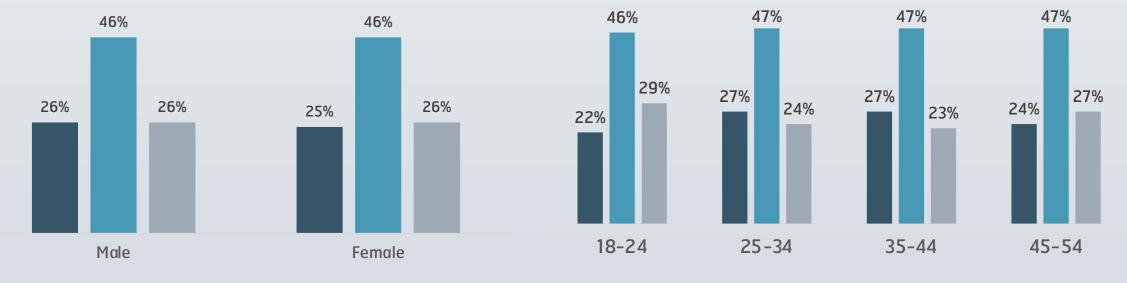




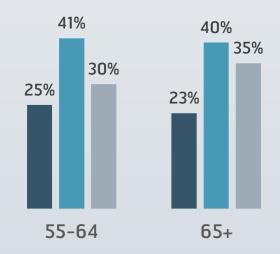
47% of those surveyed in the UK believe the shopping mall is less risky than taking a flight.

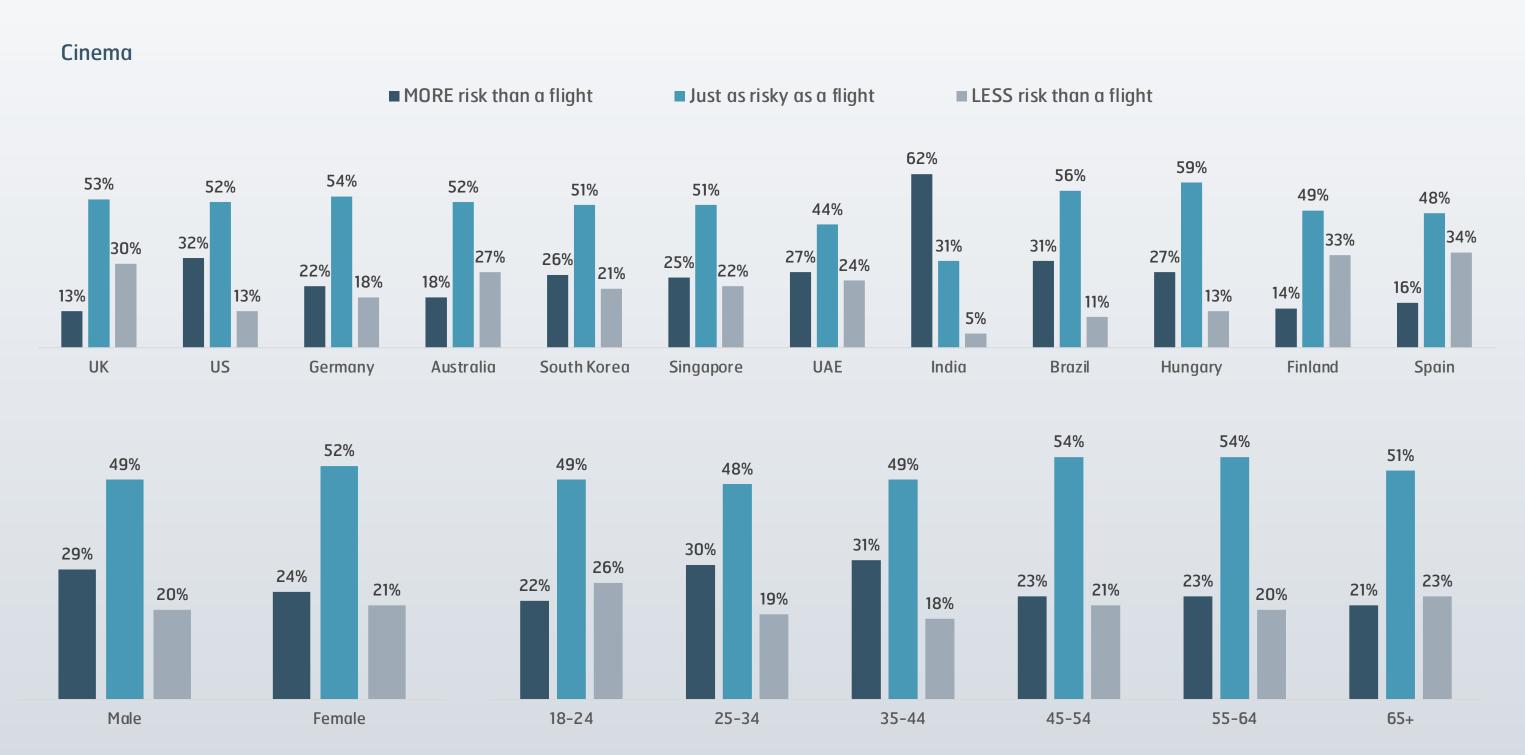
Restaurant/Bar





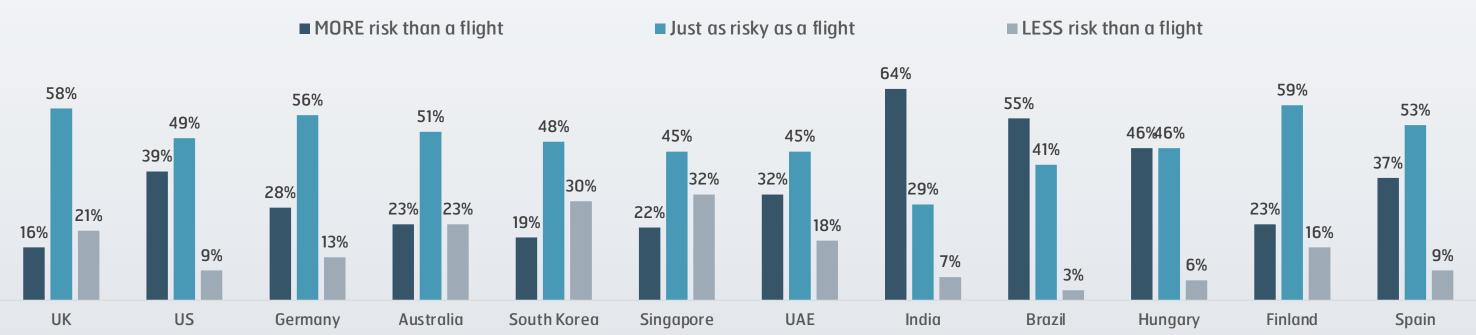
Almost half (47%) of those surveyed in Finland believe a restaurant or bar is more risky than taking a flight





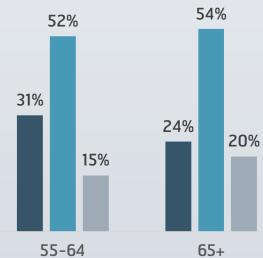
62% of people in India consider going to the cinema more risk than taking a flight.

Public Transport

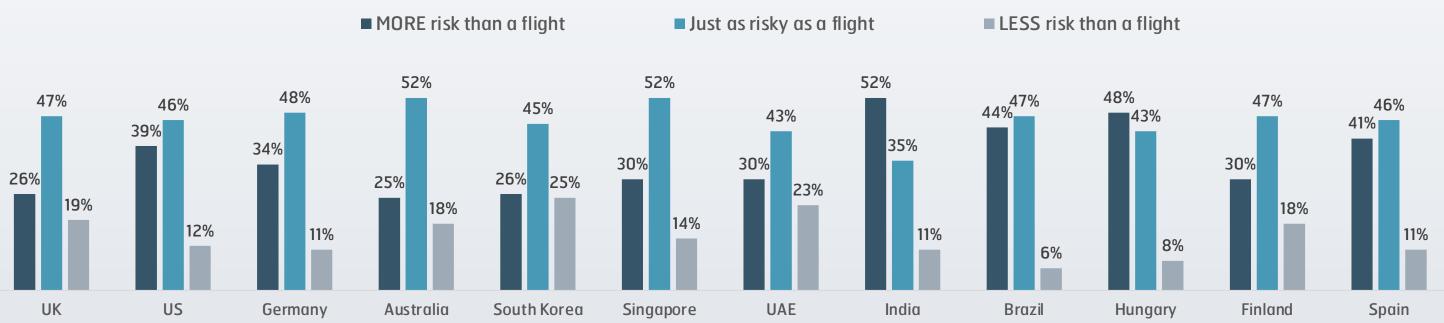


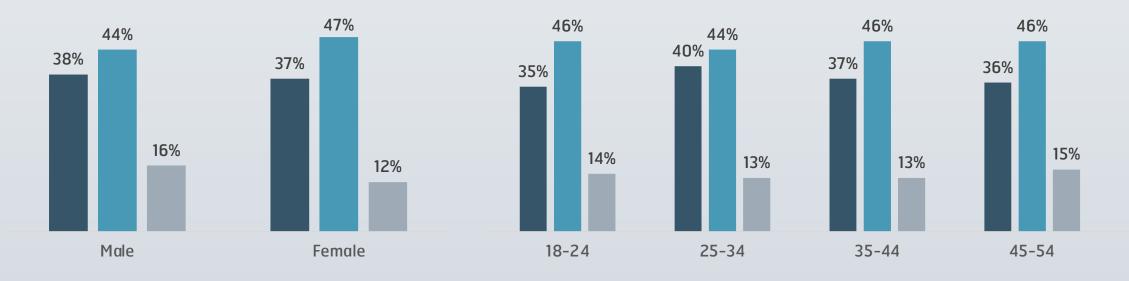


In Brazil, 96% believe taking public transport is just as risky or more risky than taking a flight

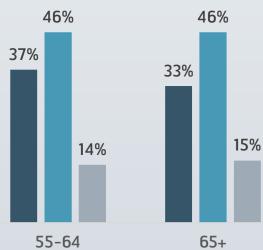


Sporting Event

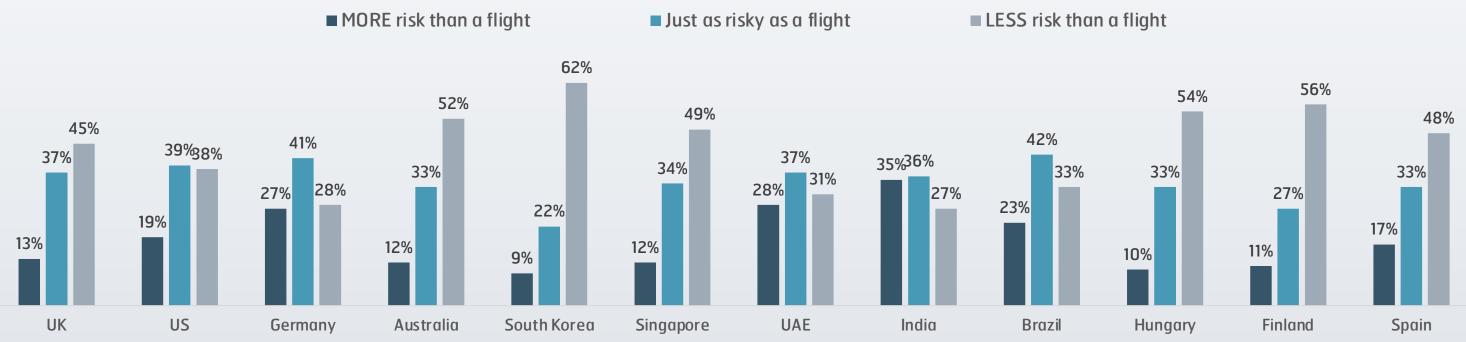


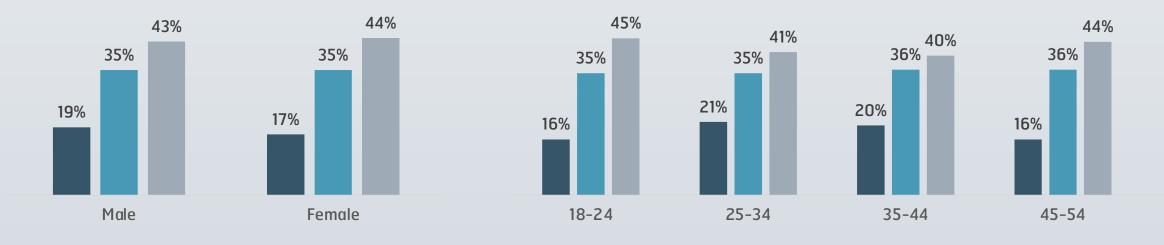


25% of passengers in South Korea think attending a sporting event is less risk than taking a flight.



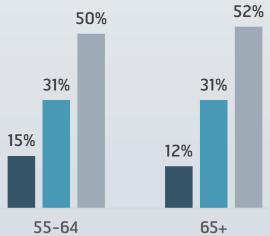
Family Party



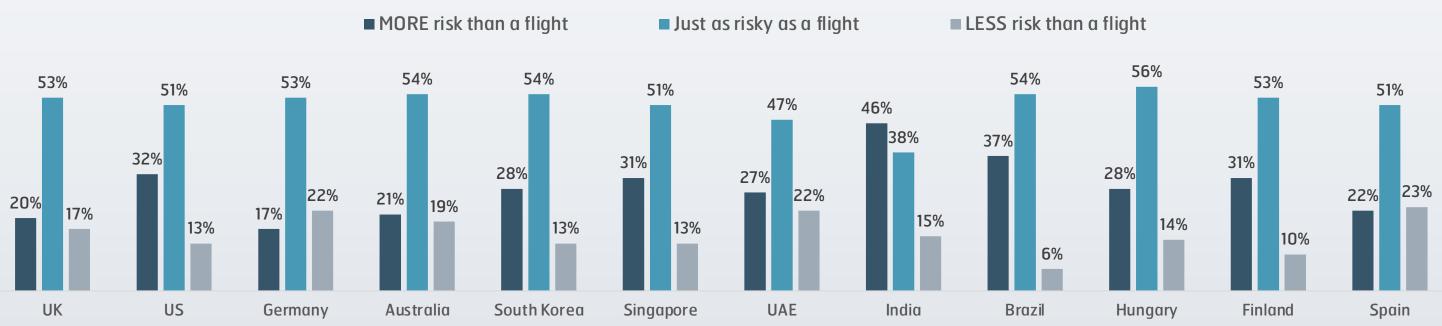


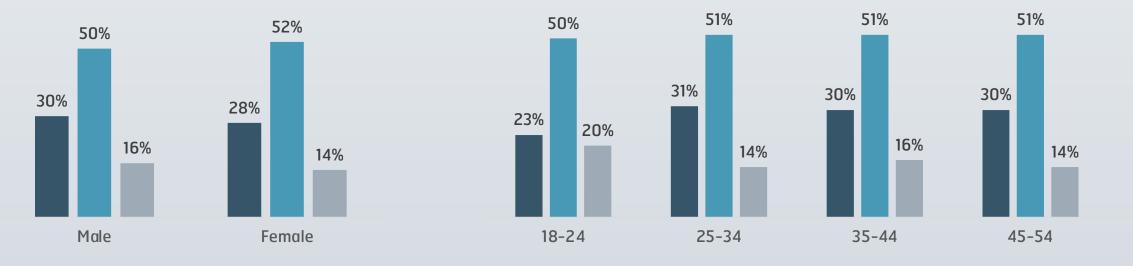
43% believe a family party is less risky than taking a flight.





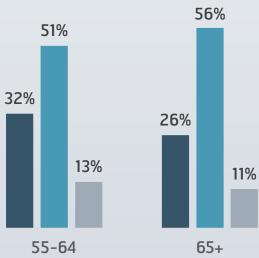
Conference Event



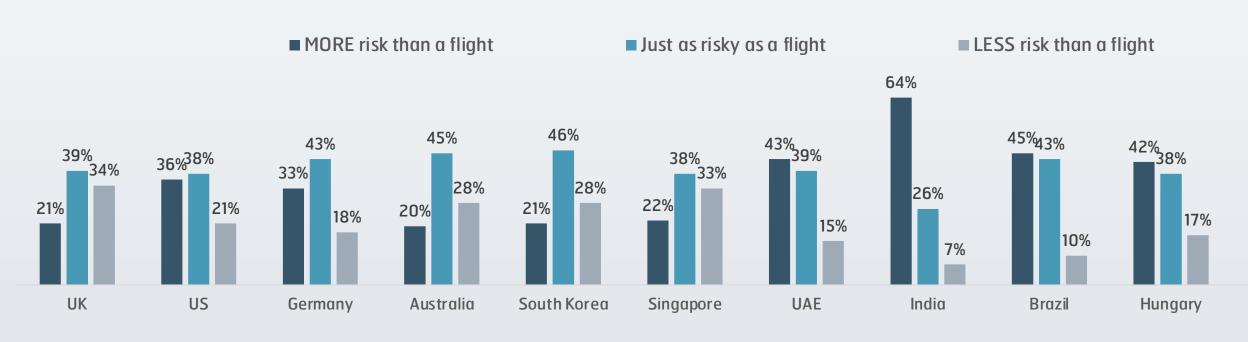


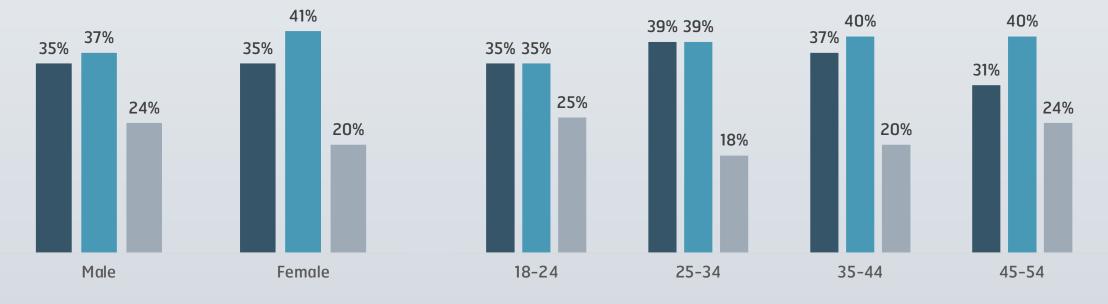
Across most regions, around half of those surveyed believe a conference event is just as risky as taking a flight.



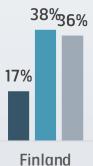


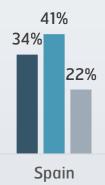
Public Toilets

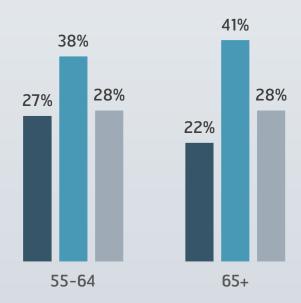




64% in India believe public toilets present more risk than taking a flight.

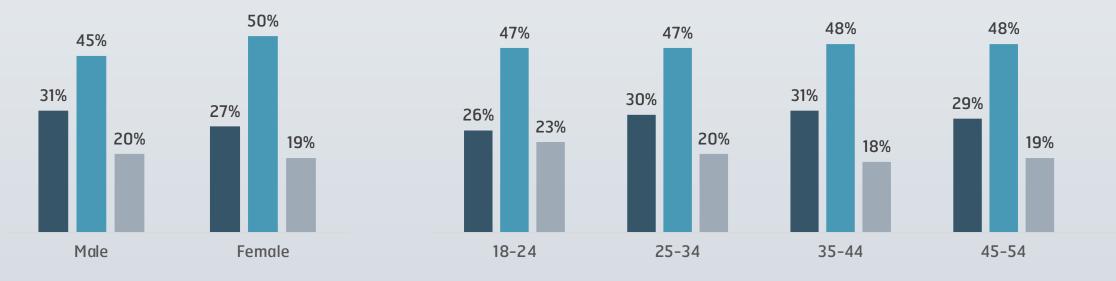




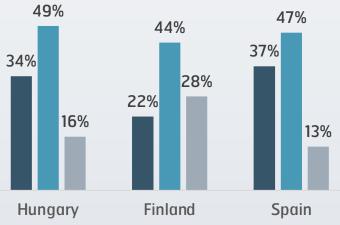


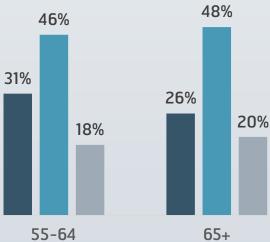
Gym/Leisure Centre



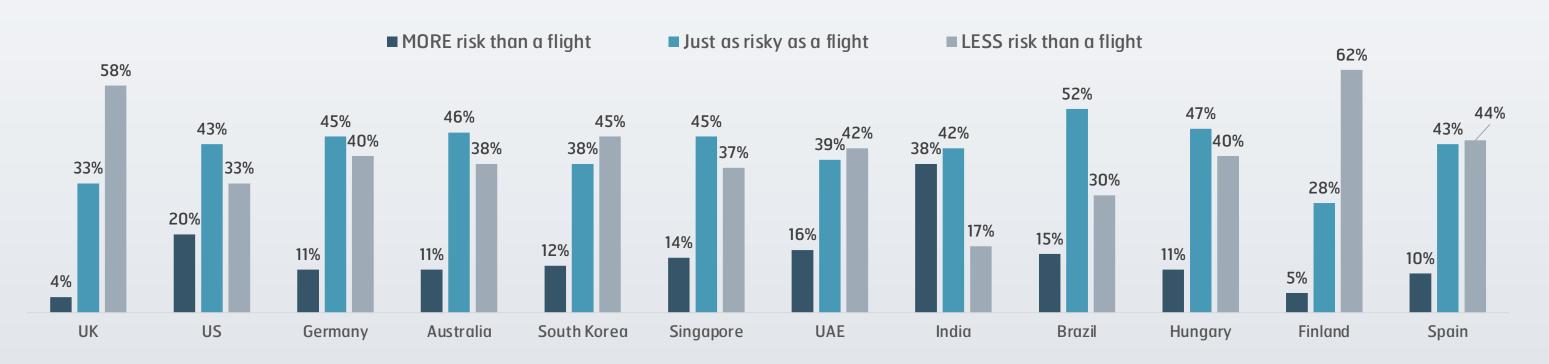


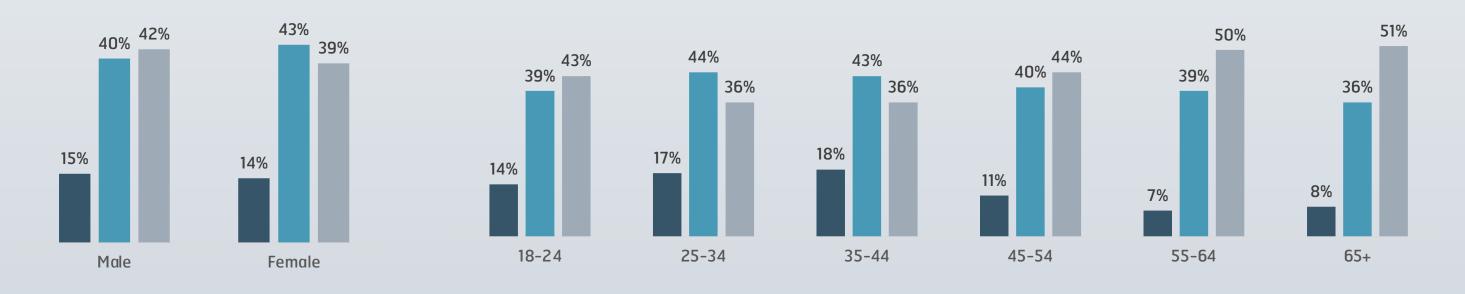
Around a quarter of people in the UK, Australia, Singapore and Finland believe that the gym is less risky than taking a flight.



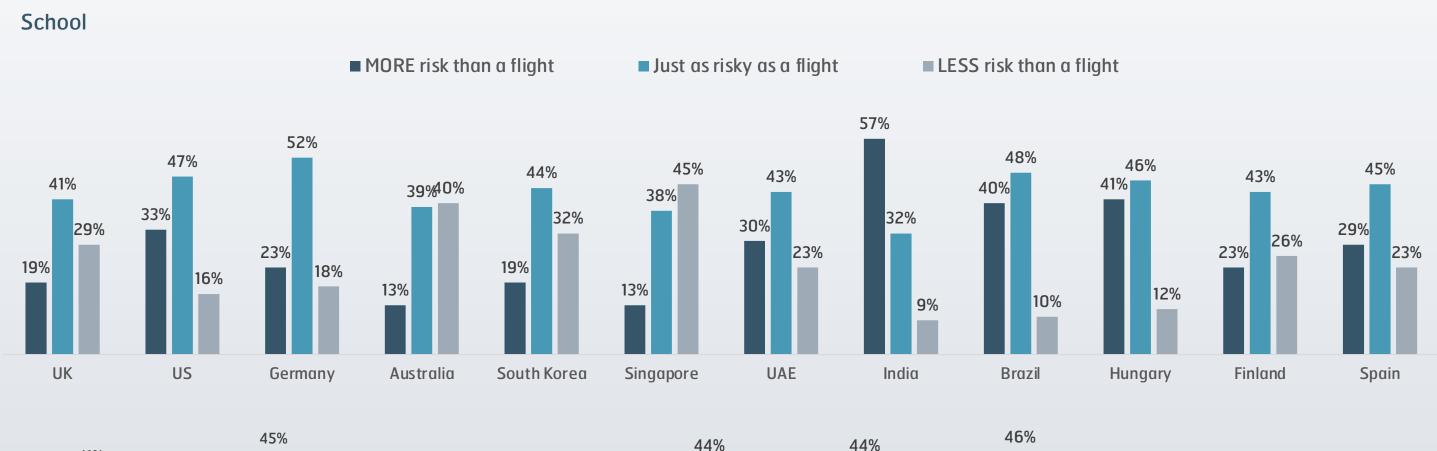


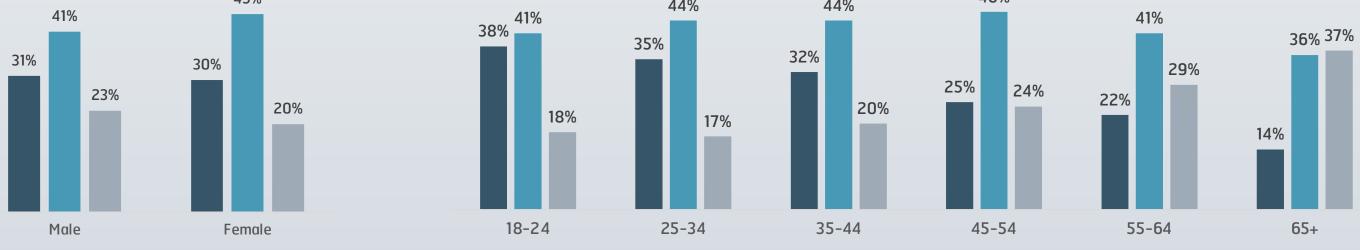
Hotel/Rental Accommodation





62% of those in Finland consider hotel and rental accommodation to be less risk than taking a flight.

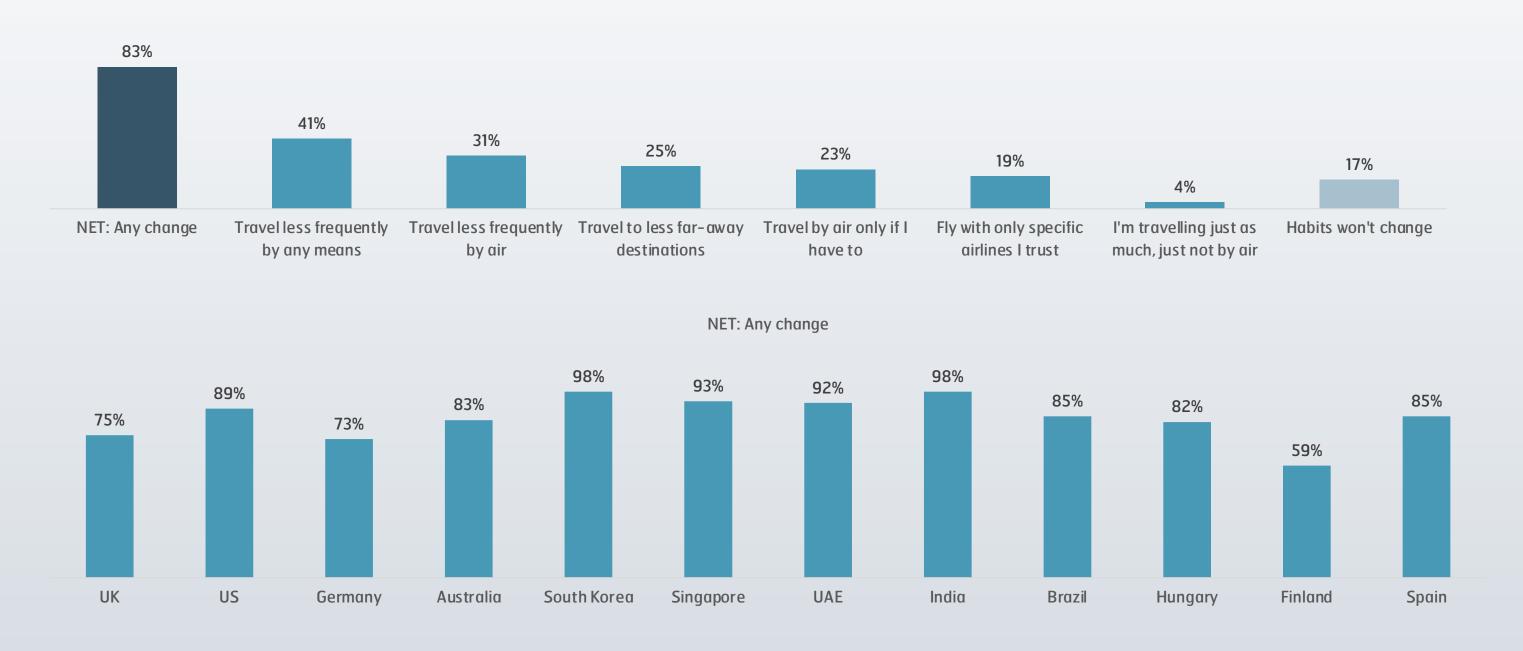




57% of those interviewed in India believe school to be more risk than taking a flight.

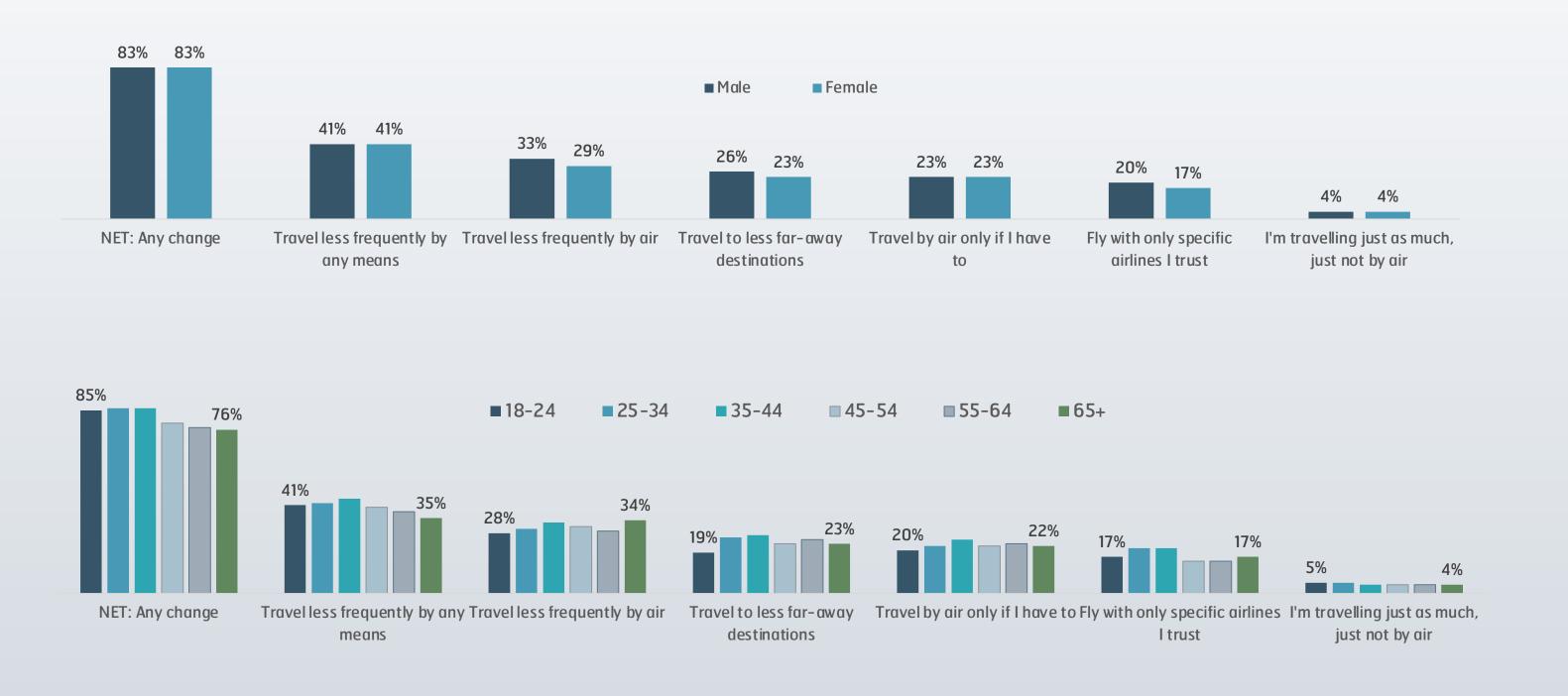
Q8. How are your travel habits likely to change post-COVID-19?

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8/10 air passengers say their travel habits will change as a result of COVID-19.

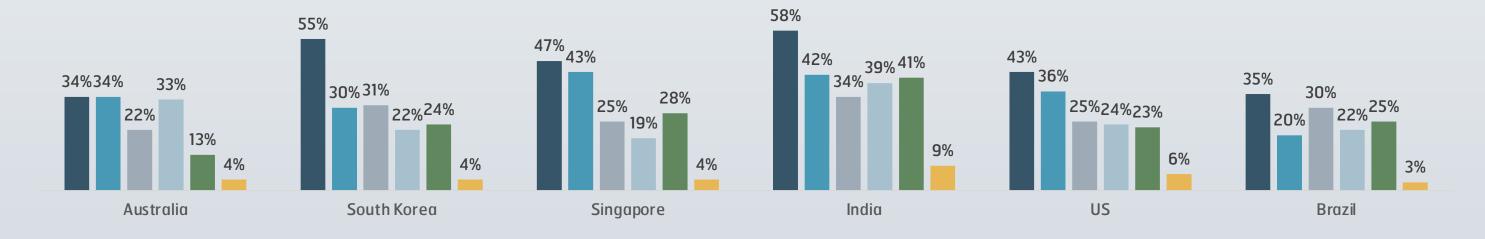
Q8. How are your travel habits likely to change post-COVID-19?



41% plan to travel less frequently by any means and a third (31%) plan to fly less

Q8. How are your travel habits likely to change post-COVID-19?





Travel anxiety is higher among Asian passengers, with 58% in India and 55% in South Korea planning to travel less in the future

Q8. How are your travel habits likely to change post-COVID-19?

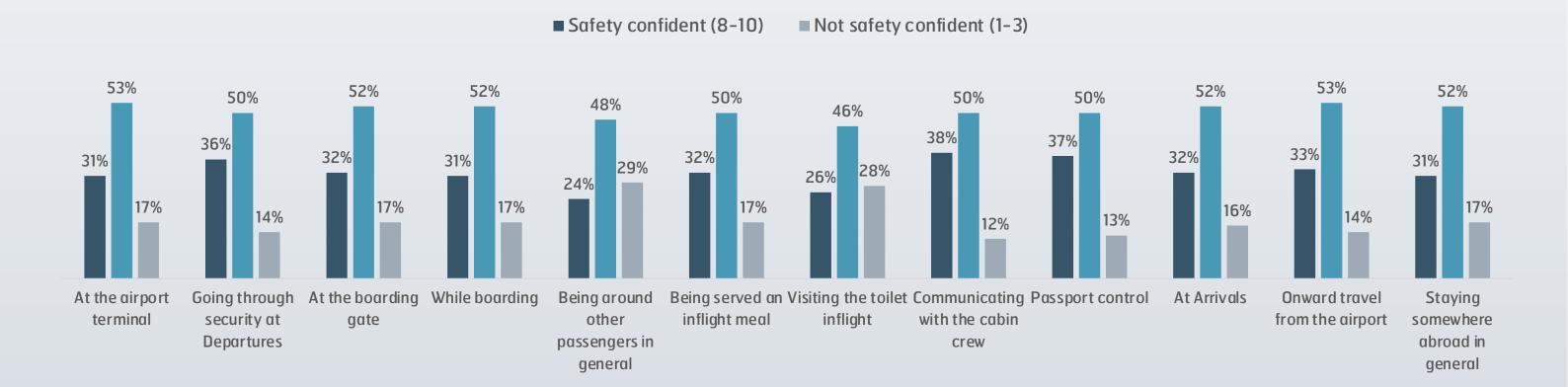


Business travellers are foreseeing the biggest change to their travel habits, with young adventurers least likely to change their plans.

Q9a. How confident would you feel with regards to SAFETY / HEALTH PRECAUTIONS at the following points in a journey?

Q9a. How confident would you feel with regards to SAFETY/ HEALTH PRECAUTIONS at the following points in a journey?

Score out of 10 at each point in the journey, where 10 = highly confident, and 1 = not at all confident



While passengers largely feel confident at passport control, security and communicating with cabin crew, they are less comfortable visiting the toilet inflight, and being in close proximity to others.

Q9a. How confident would you feel with regards to SAFETY/ HEALTH PRECAUTIONS at the following points in a journey?

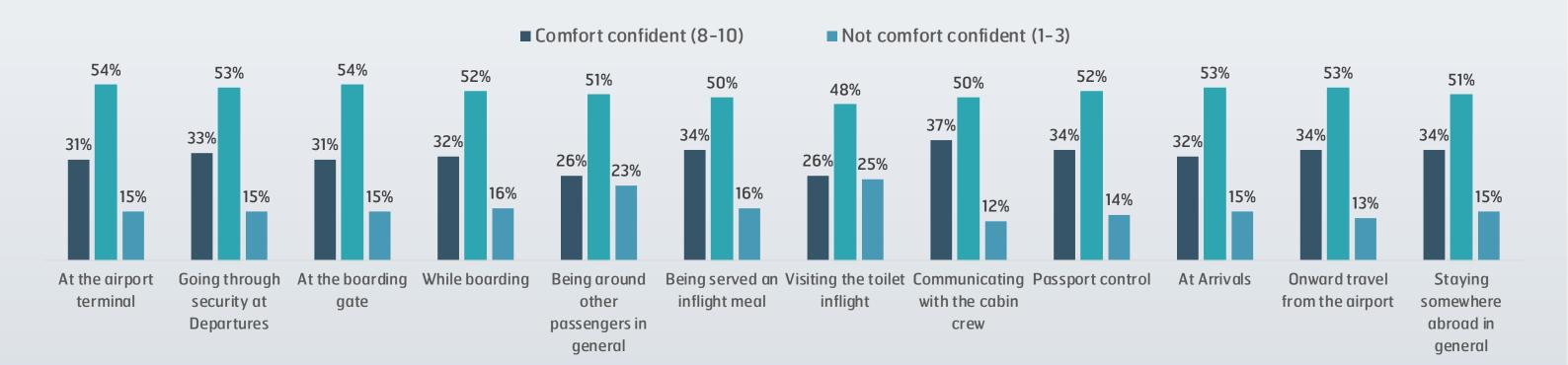
Score out of 10 at each point in the journey, where 10 = highly confident, and 1 = not at all confident



Q9b. How confident would you feel with regards to COMFORT/ CONVENIENCE at the following points in a journey?

Q9b. How confident would you feel with regards to COMFORT/ CONVENIENCE at the following points in a journey?

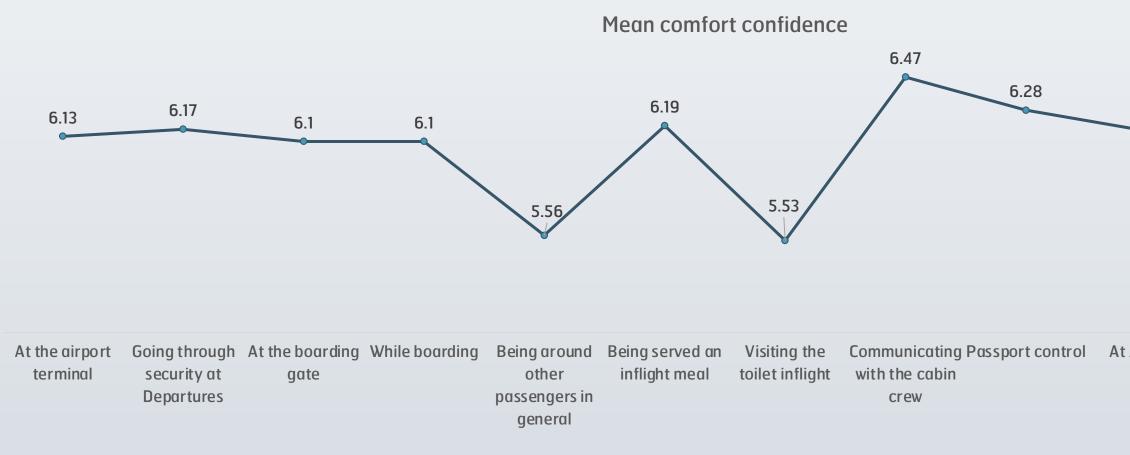
Score out of 10 at each point in the journey, where 10 = highly confident, and 1 = not at all confident



Being around other passengers is a concern, with 23% of those surveyed feeling uncomfortable.

Q9b. How confident would you feel with regards to COMFORT/ CONVENIENCE at the following points in a journey?

Score out of 10 at each point in the journey, where 10 = highly confident, and 1 = not at all confident



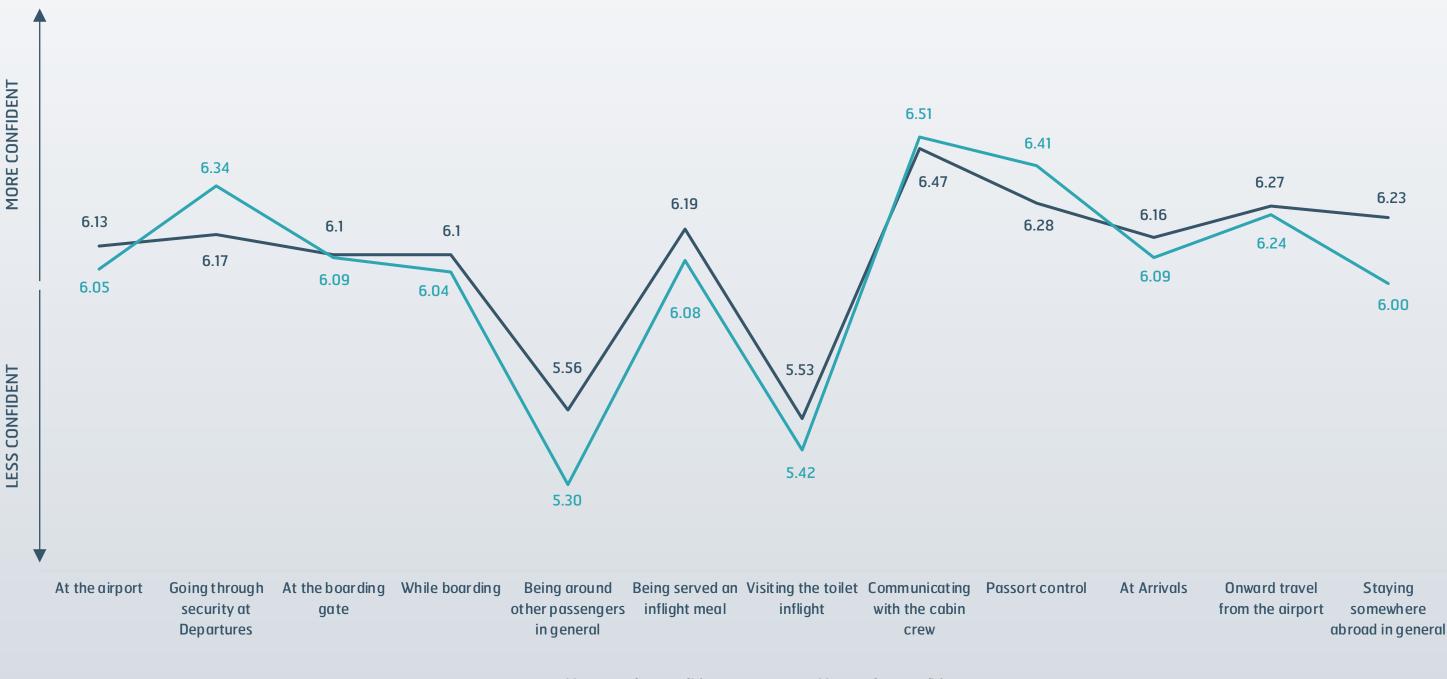
Passengers have more trust interacting with formal airport procedures and with airline staff – travellers' principal anxiety seems to be about *other passengers* 'behaviour, not airline behaviour.



Arrivals	Onward travel	Staying
	from the airport	somewhere
		abroad in
		general

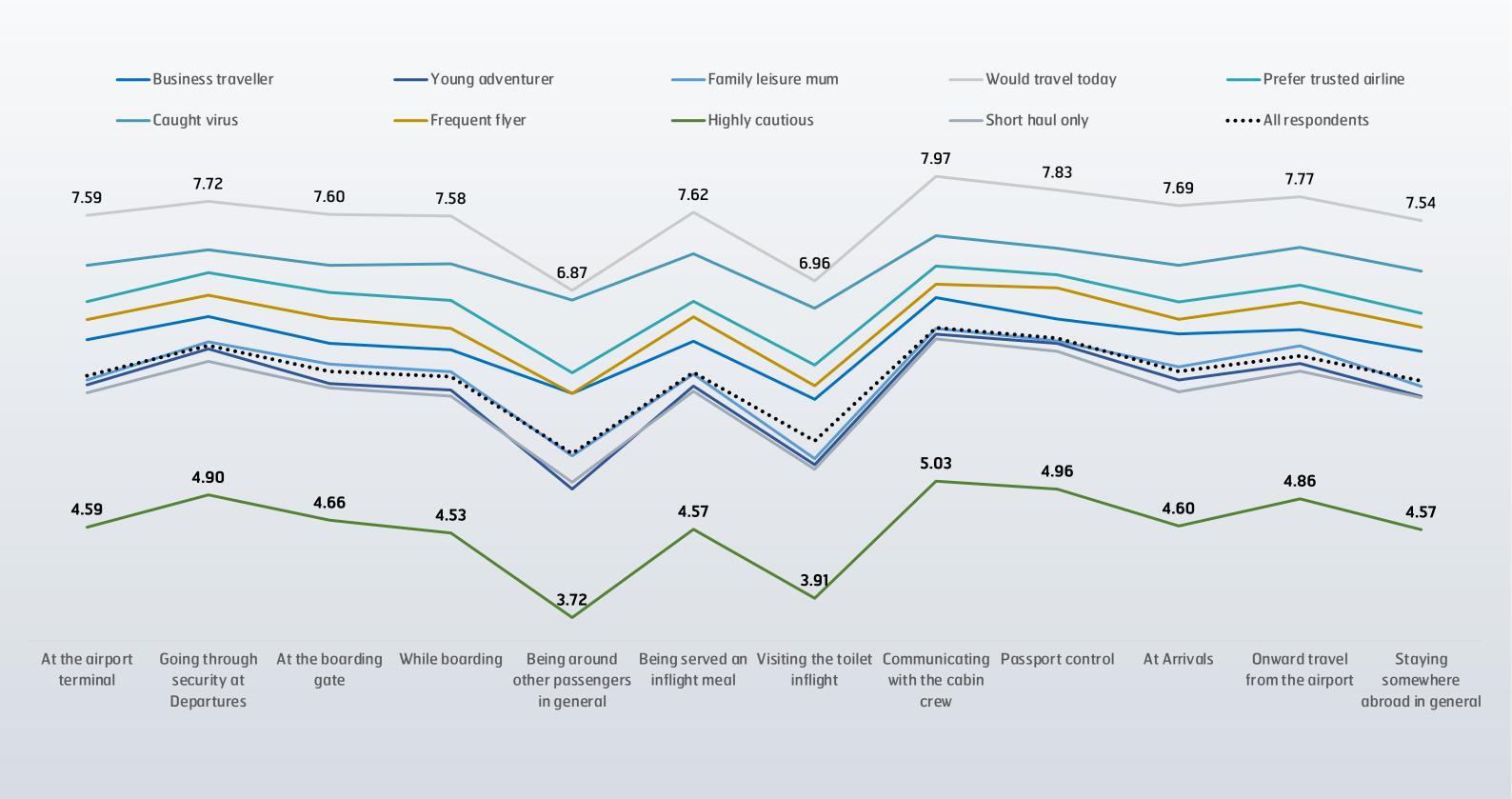
CONFIDENCE SCORING COMPARISONS

COMPARING CONFIDENCE IN HEALTH & SAFETY VS. IN COMFORT & CONVENIENCE



----Mean comfort confidence ----Mean safety confidence

COMPARING SELECTED GROUPS' MEAN SAFETY CONFIDENCE SCORES THROUGHOUT THE JOURNEY



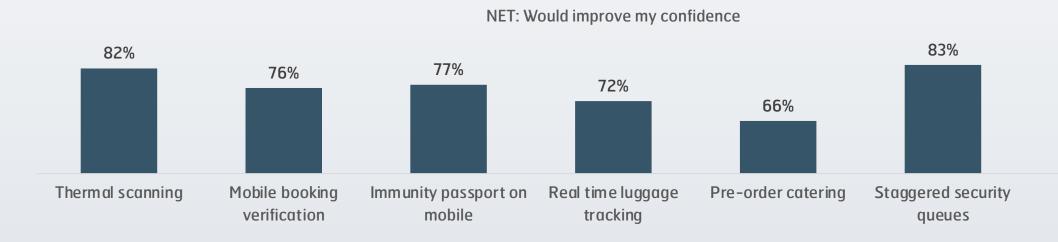
Those who travel regularly – like business travellers and frequent flyers – tend to be more confident at each stage of the journey than young adventurers and people who only took a short haul trip in 2019.

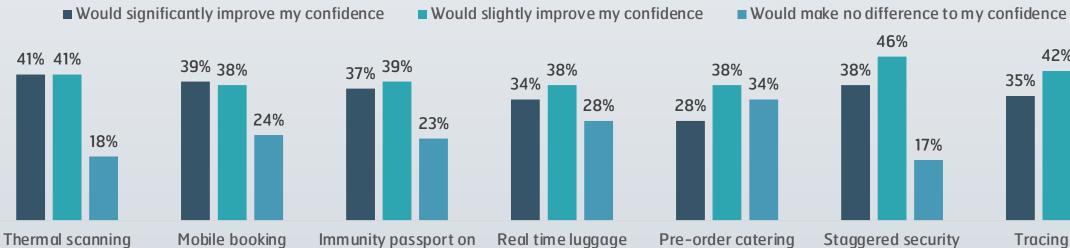
Q10. How much would the following new measures improve your confidence at different points in the journey?

At the airport terminal

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At the airport terminal





mobile

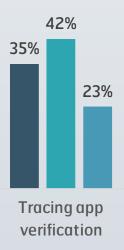
verification

Staggered security queues and thermal scanning would improve passenger confidence the most.

tracking



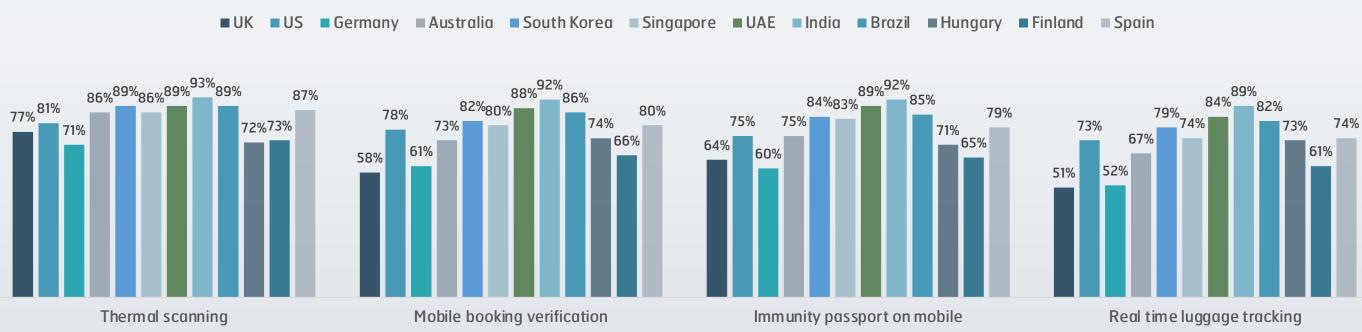
verification



queues

Q10. How much would the following new measures improve your confidence at different points in the journey?

At the airport terminal



Net: 'would include my confidence'

■ UK ■ US ■ Germany ■ Australia ■ South Korea ■ Singapore ■ UAE ■ India ■ Brazil ■ Hungary ■ Finland ■ Spain



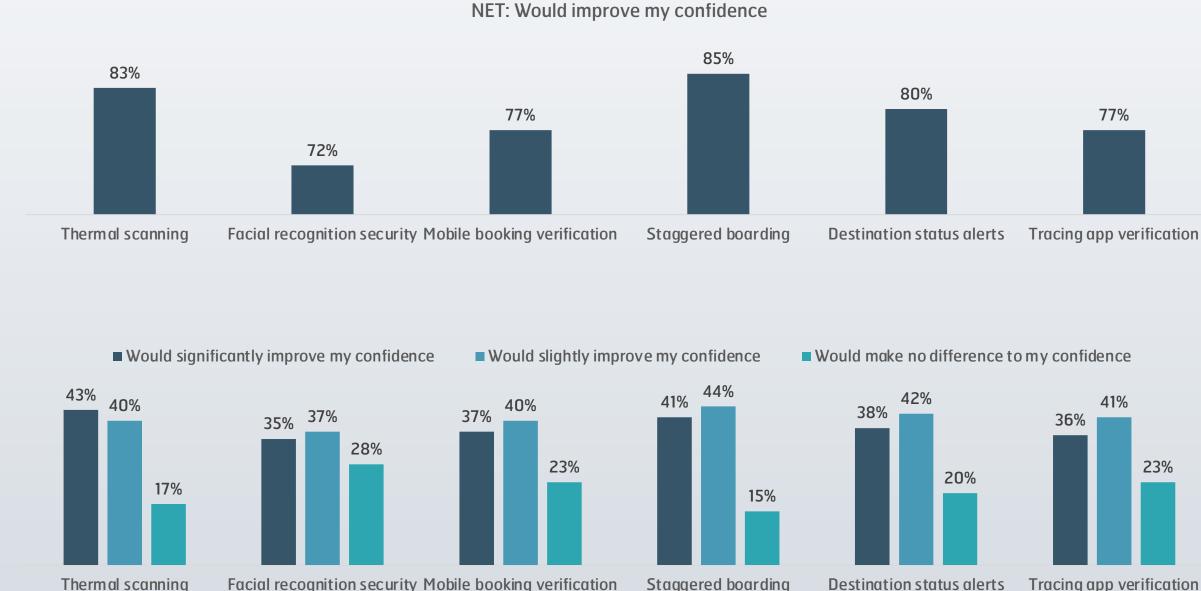


Q11. How much would the following new measures improve your confidence at different points in the journey?

At the boarding gate and while boarding

Q11. How much would the following new measures improve your confidence at different points in the journey?

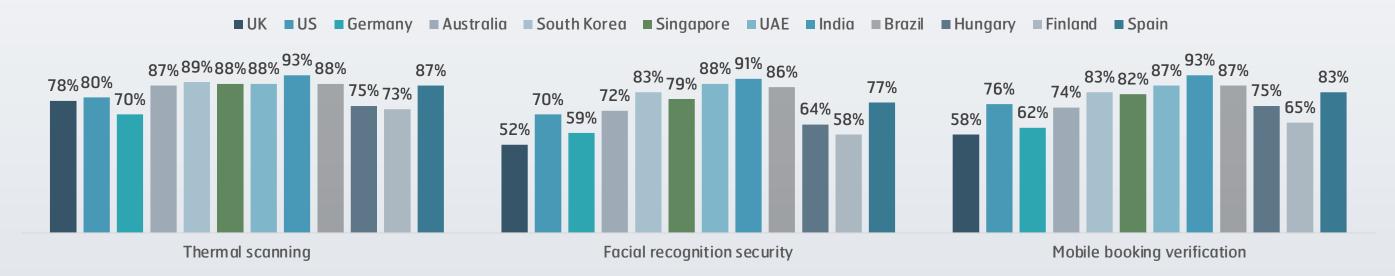
At the boarding gate and while boarding



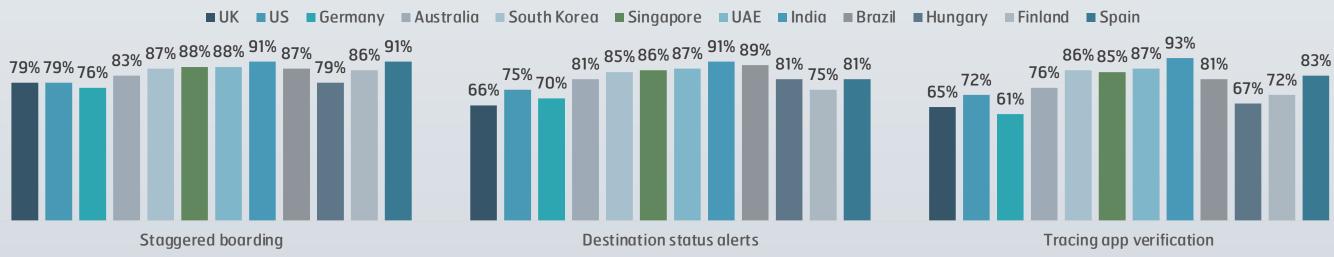
85% of passengers would feel more confident flying with staggered boarding.

Q11. How much would the following new measures improve your confidence at different points in the journey?

At the boarding gate and while boarding



Net: 'would include my confidence'



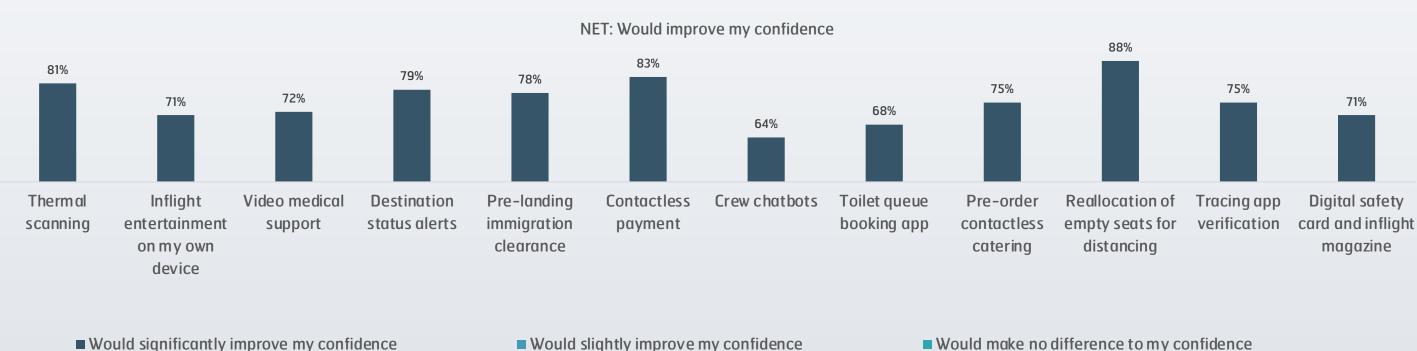
Thermal scanning, staggered boarding and destination status alerts had the most positive reaction in terms of confidence.

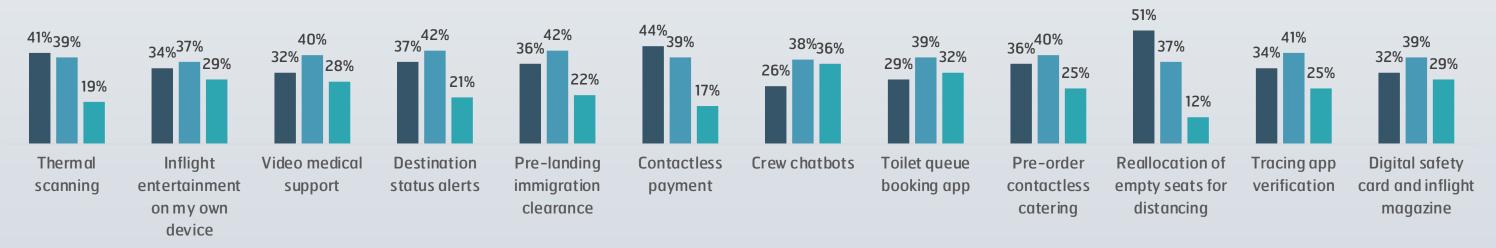
Q12. How much would the following new measures improve your confidence at different points in the journey?

During the flight

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During the flight



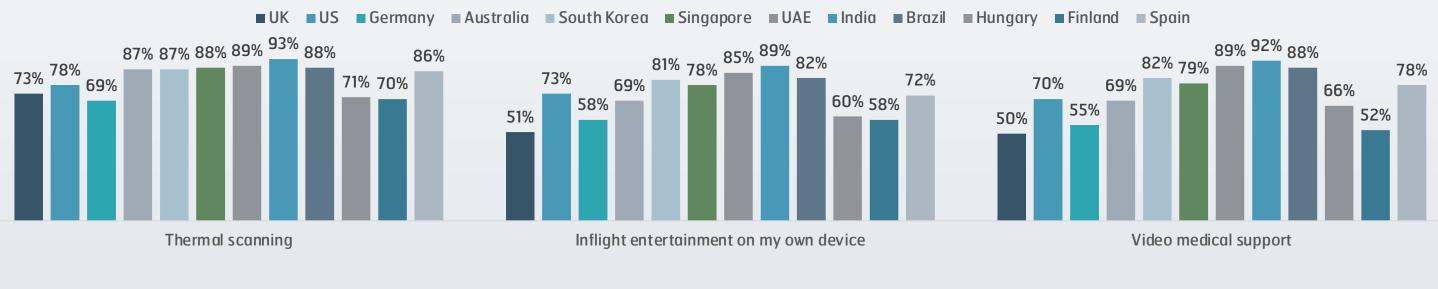


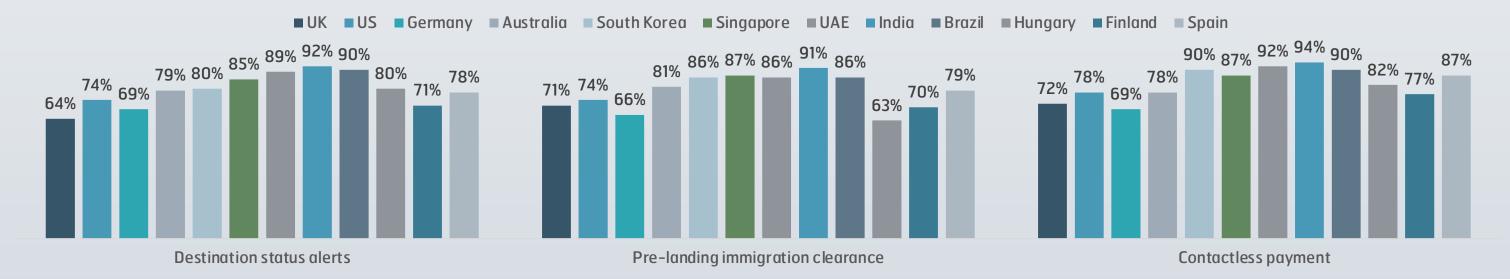
Solutions that minimise touchpoints and reduce interactions with others would go furthest in addressing today's passenger pain points - such as contactless payments inflight (83%) and staggered security queues (83%)

■ Would make no difference to my confidence

Q12. How much would the following new measures improve your confidence at different points in the journey?

During the flight

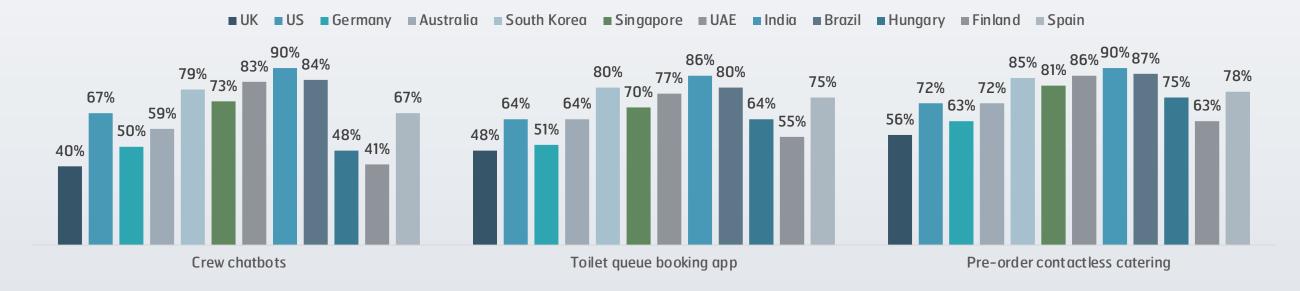




79% of all passengers said that their confidence would be increased inflight with destination status alerts; real time information and news about the place they were going to visit, while they were en-route.

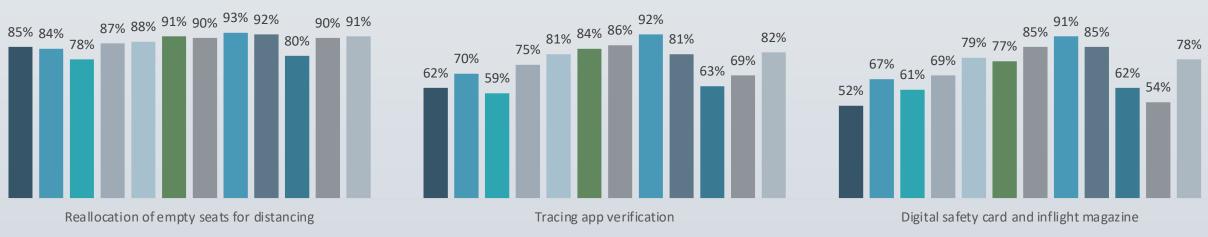
Q12. How much would the following new measures improve your confidence at different points in the journey?

During the flight



Net: 'would include my confidence'

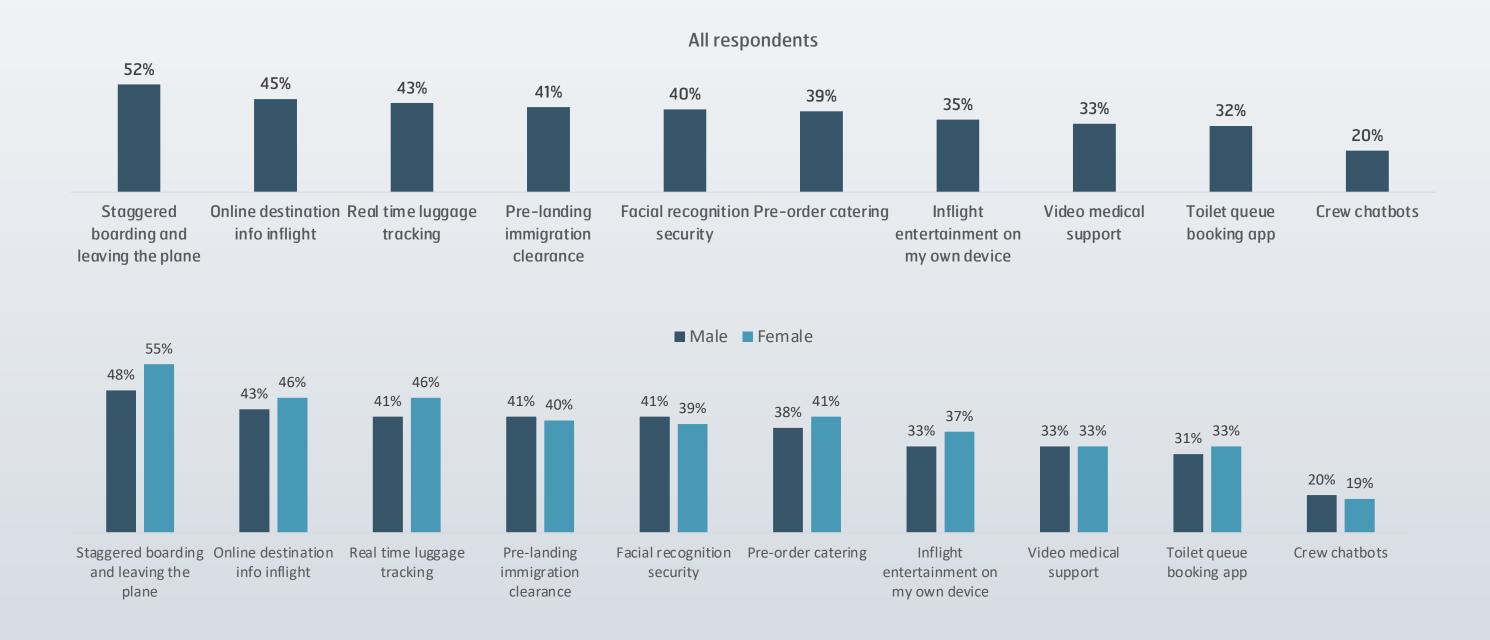
UK US Germany Australia South Korea Singapore UAE India Brazil Hungary Finland Spain



Reallocation of empty seats for distancing would greatly improve passenger confidence during the flight.

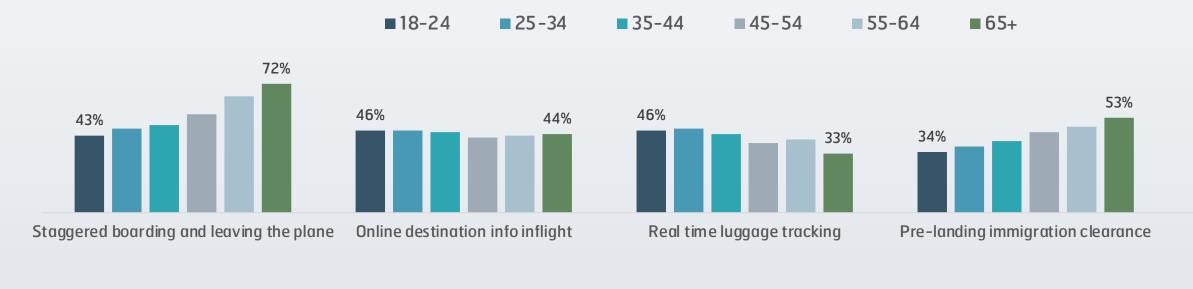
Q13. What new aspects of the travel experience would be an improvement compared with how it was before, and should be kept even after the pandemic is over?

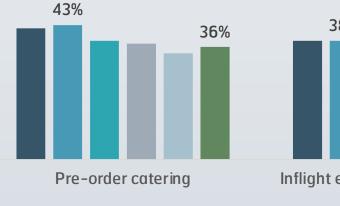
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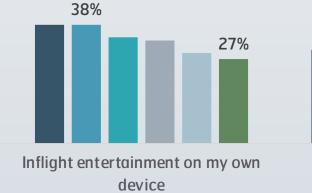


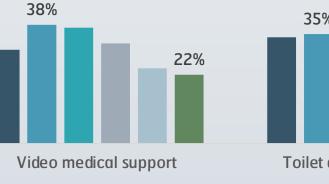
Staggered boarding is the most popular aspect that travelers want to remain (52%).

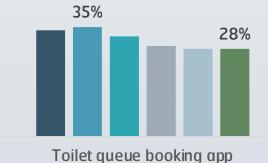
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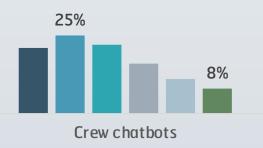






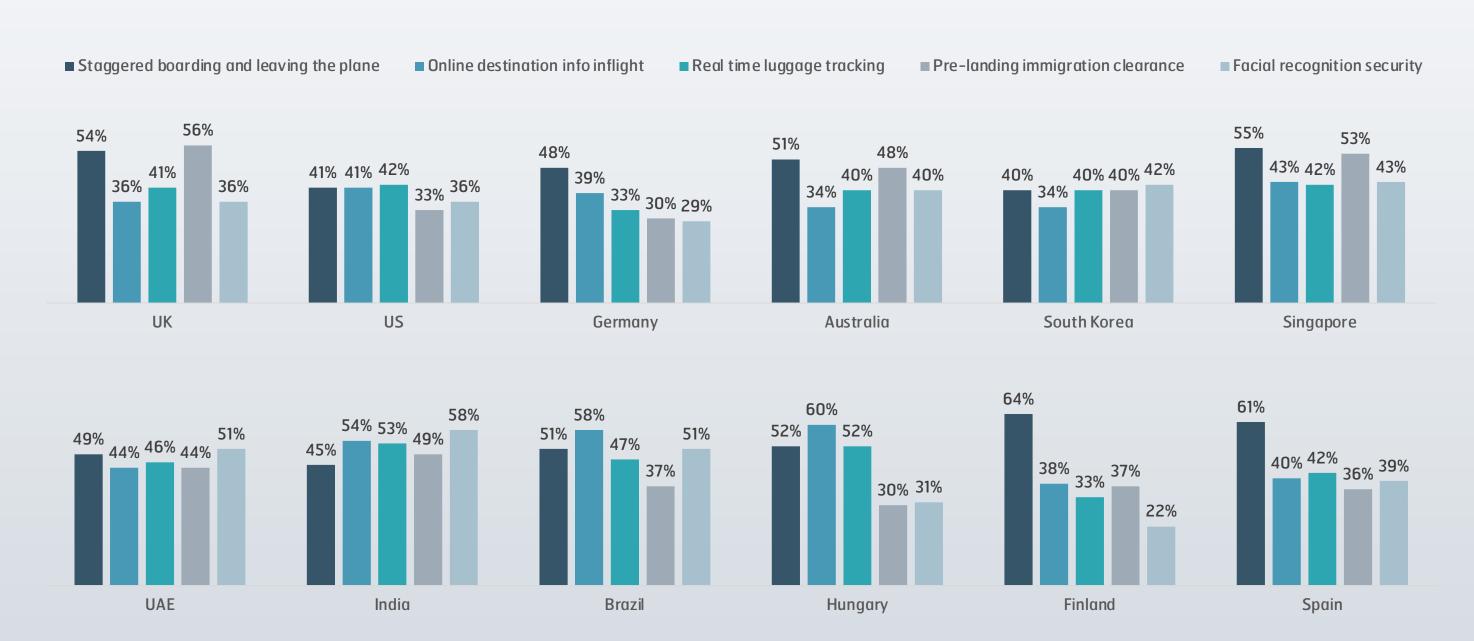






PASSENGER CONFIDENCE TRACKER

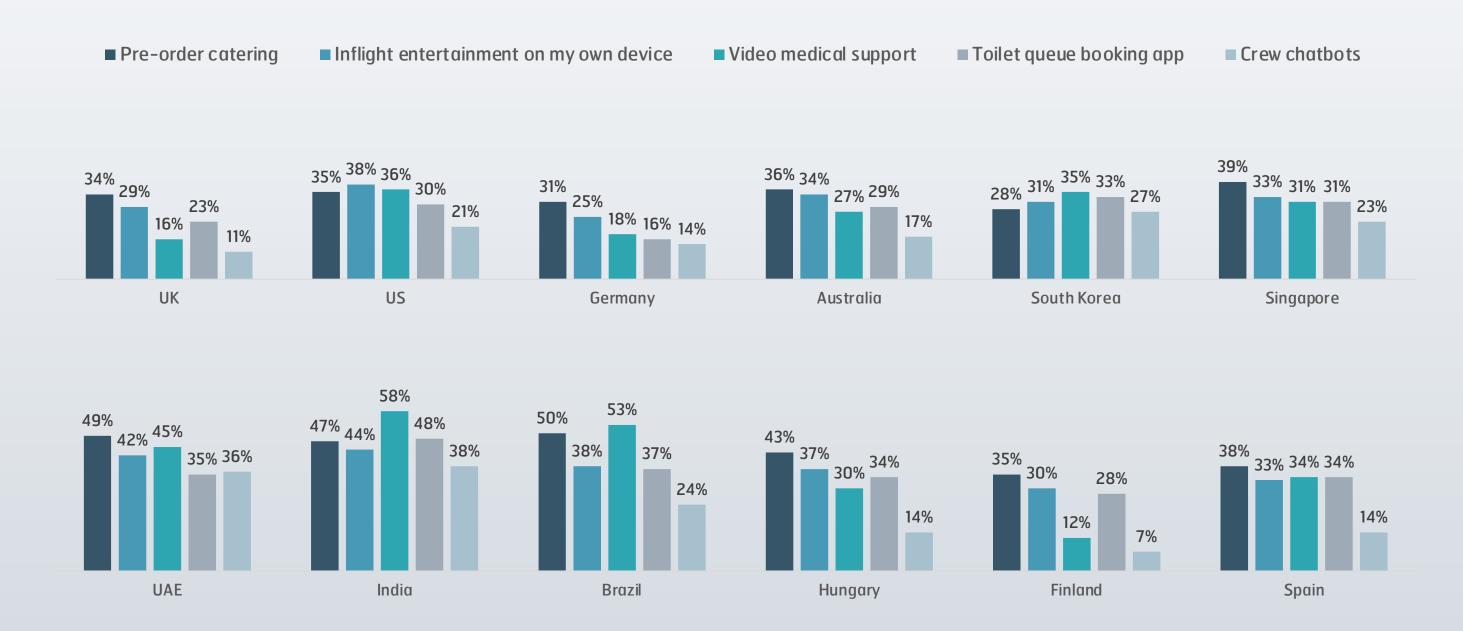
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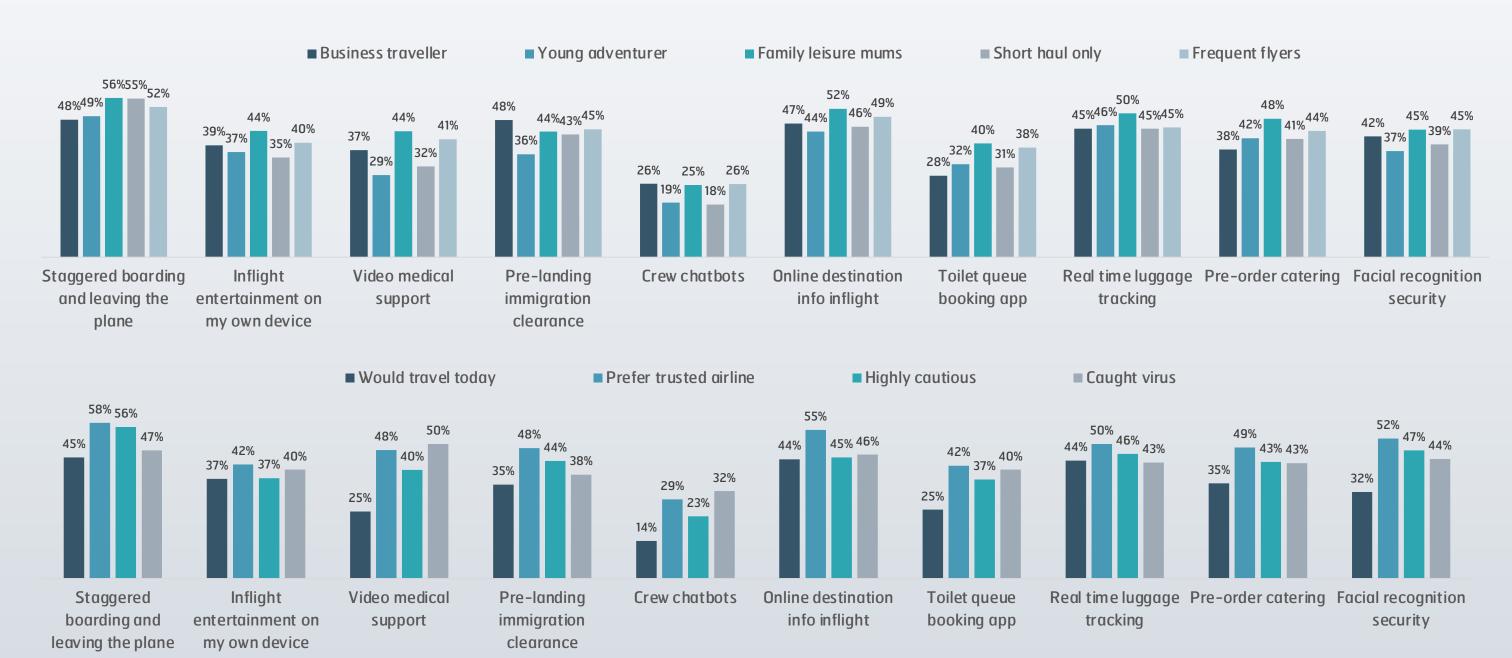
Facial recognition security was the number one improvement for passengers in India, South Korea and UAE and would like to see it kept even after the pandemic

PASSENGER CONFIDENCE TRACKER

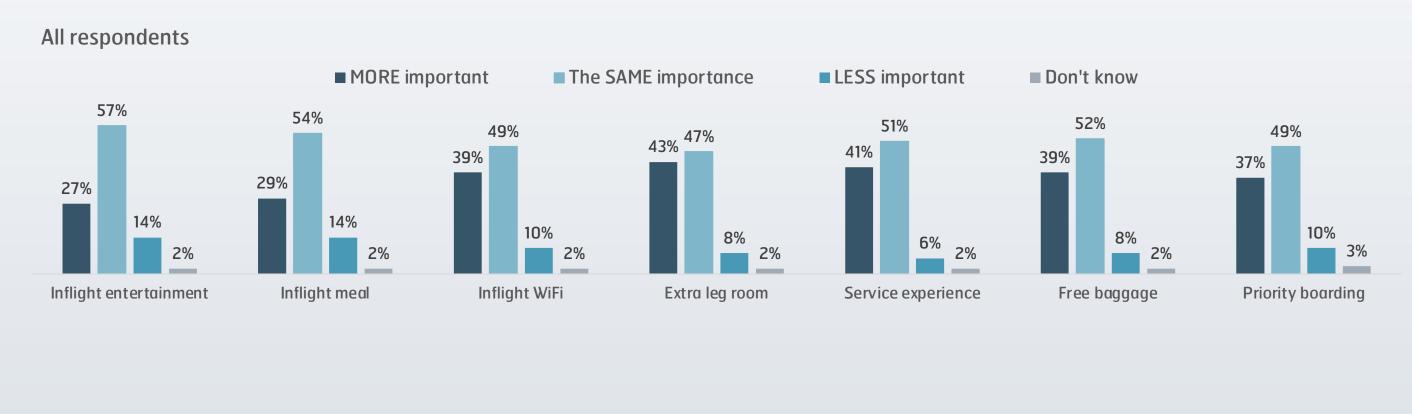
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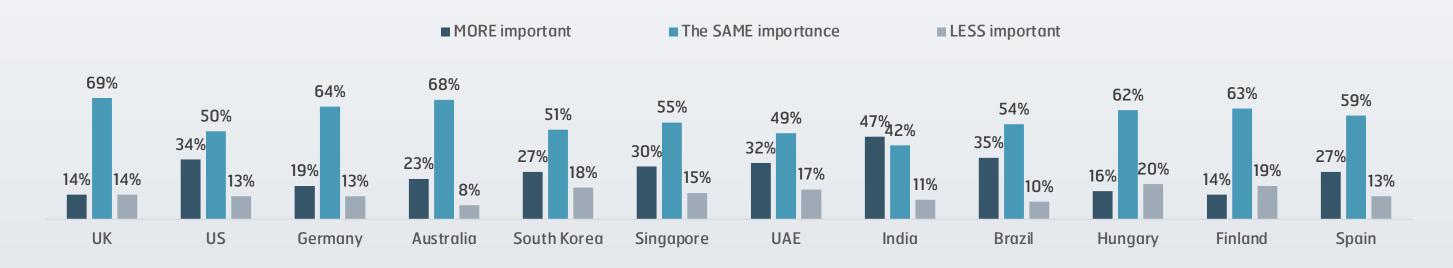
Those who say they intend to only travel with specific trusted airlines in the future are more likely to respond positively to updates to the current travel experience





Value added services are becoming increasingly important, from extra legroom (43%) to free baggage (31%).

Inflight entertainment

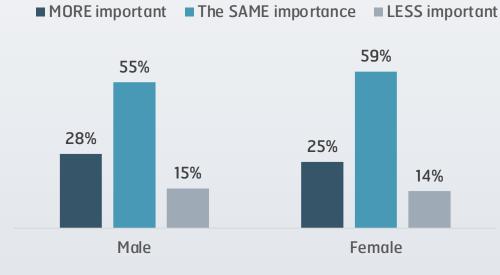


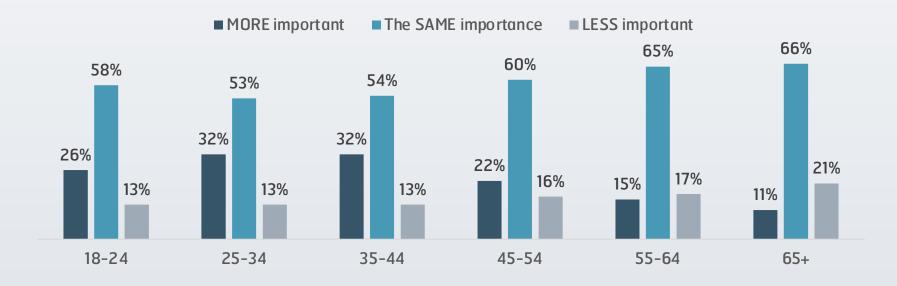


Net change in importance

Almost half of those surveyed in India believe inflight entertainment would enhance their overall flying experience

Inflight entertainment

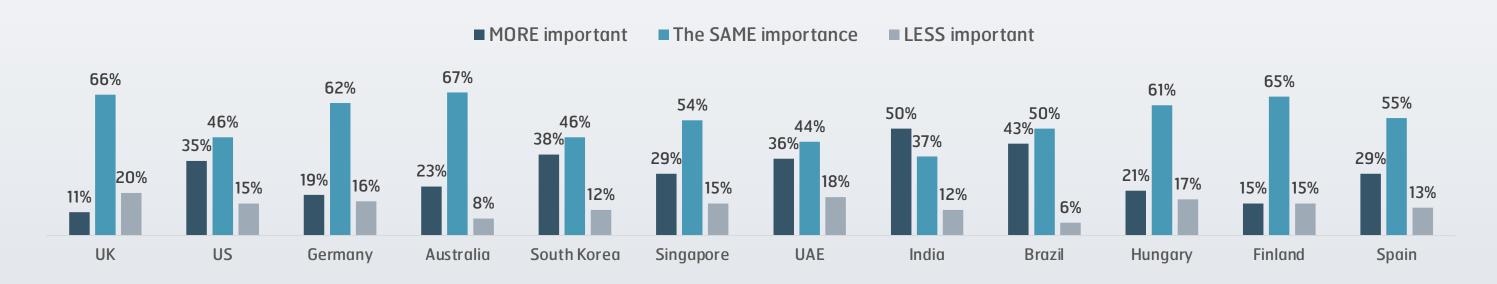




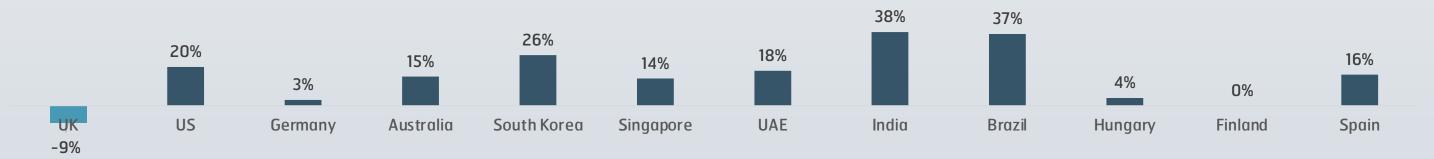




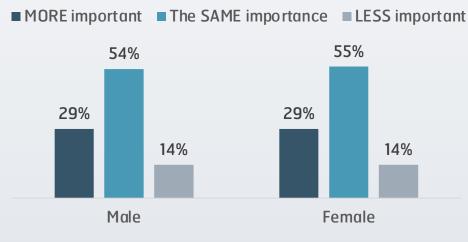
Inflight meal

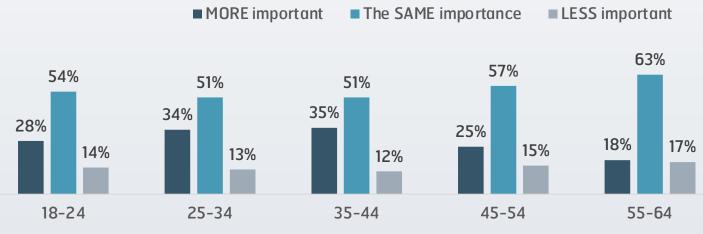


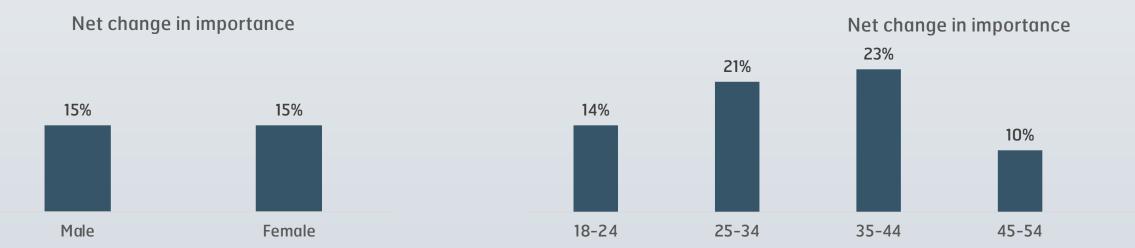
Net change in importance

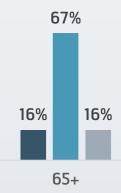


Inflight meal



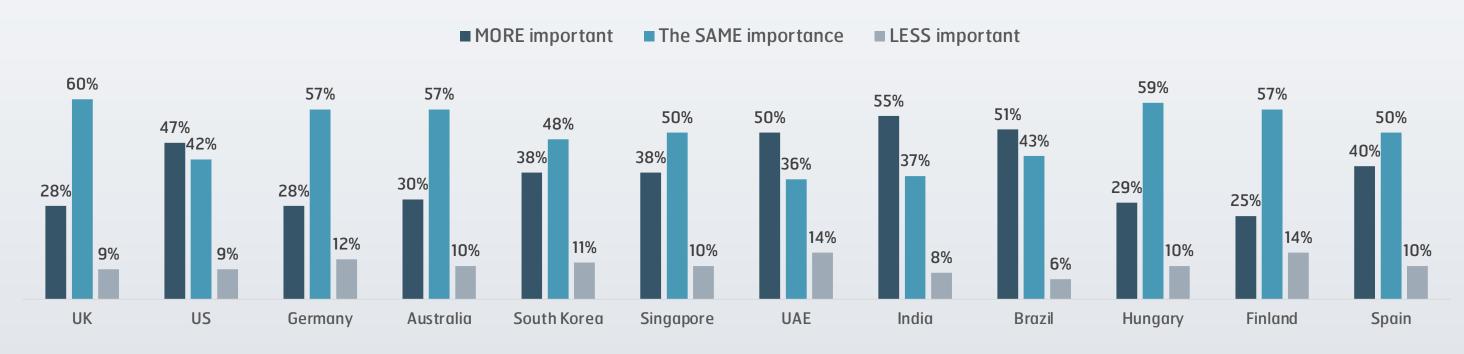






1%	0%
55-64	65+

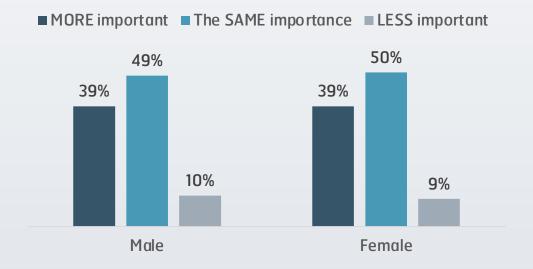
Inflight Wi-Fi

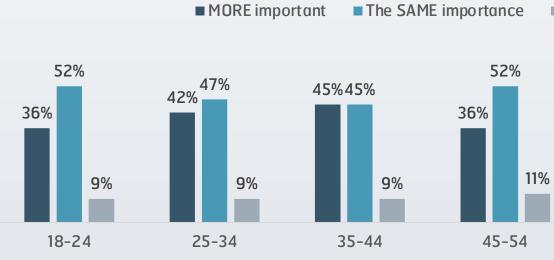




Almost a third (29%) agree that onboard Wi-Fi matters more today than ever before.

Inflight Wi-Fi

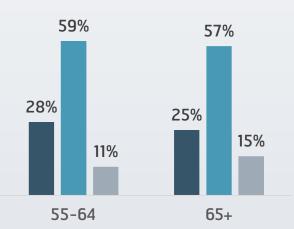






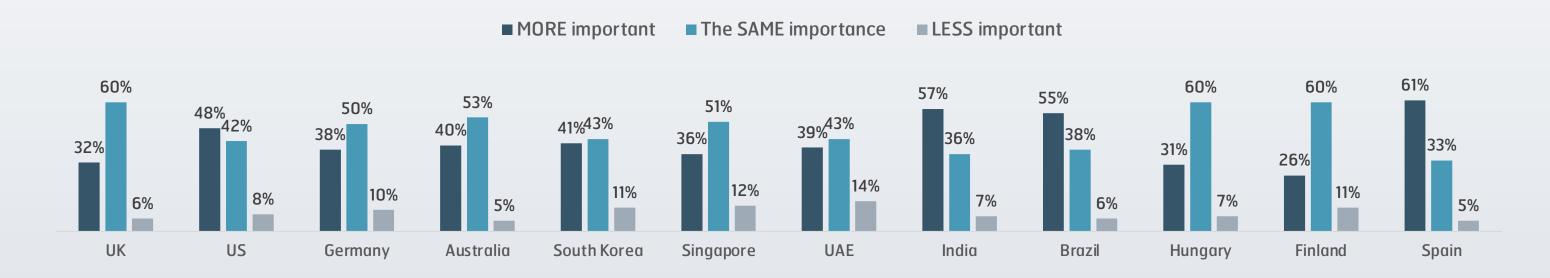
Over a quarter of 18-44 year-olds believe inflight Wi-Fi is more important now for the enjoyment of their flying experience.

LESS important





Extra leg room

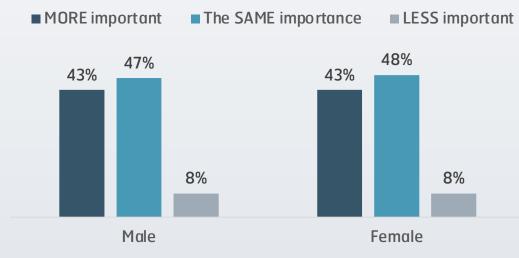


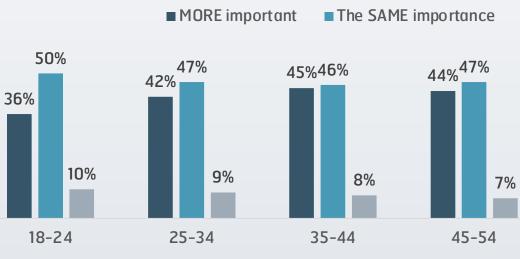


Net change in importance

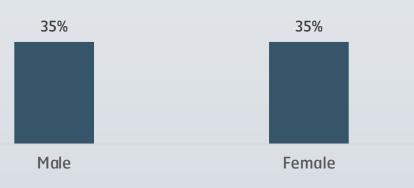
Across every region, extra leg room would enhance the flying experience.

Extra leg room

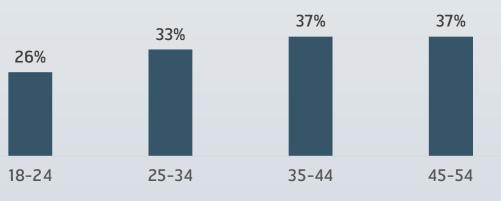




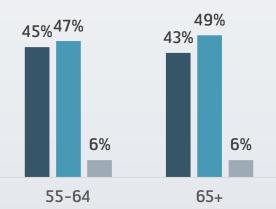
Net change in importance

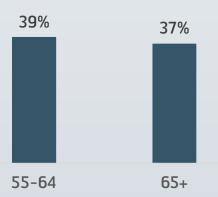


Net change in importance

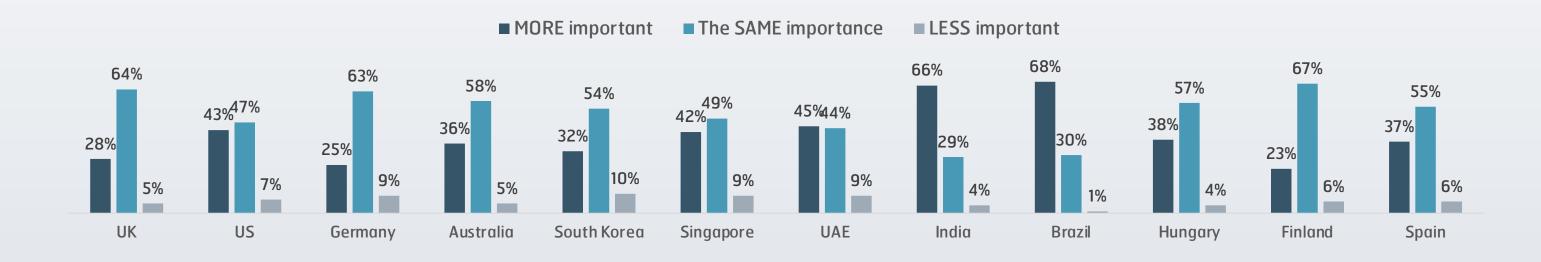


LESS important





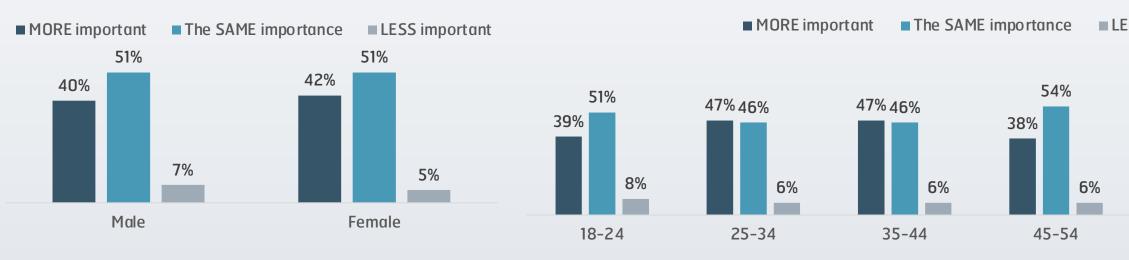
Service Experience





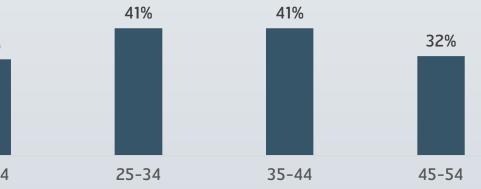
Service experience is important for passengers in Brazil and India

Service Experience

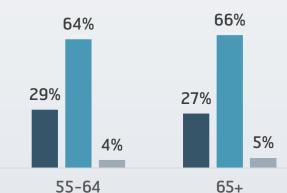


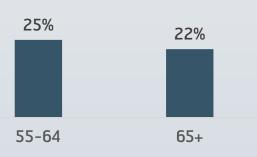
Net change in importance 37% 33% Mole Female 18-24

Net change in importance

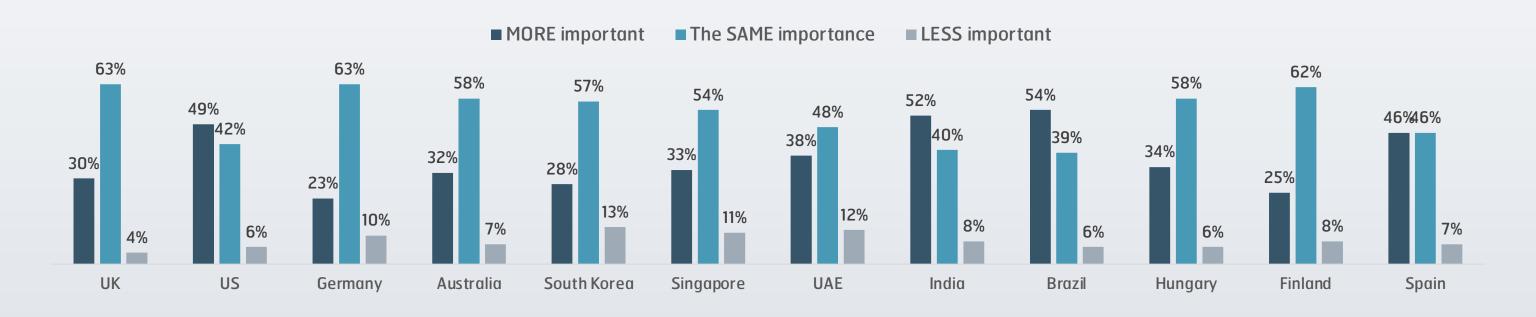


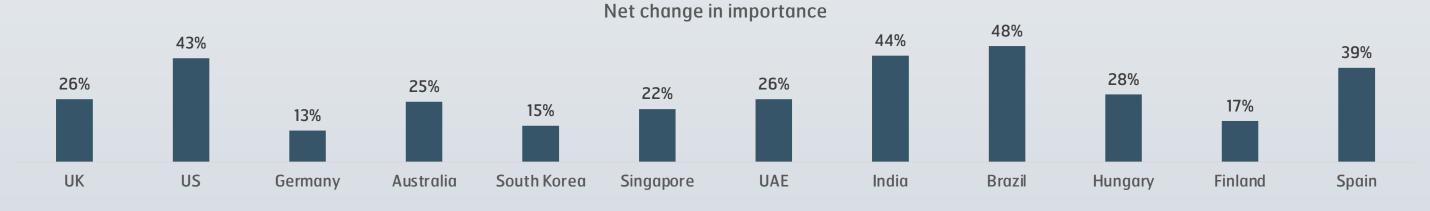
LESS important





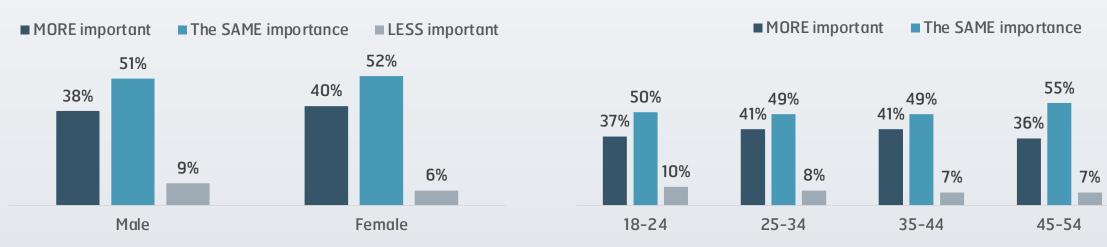
Free Baggage





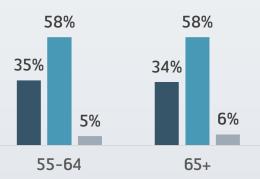
Free baggage would be the most valued in India, Brazil and the United States.

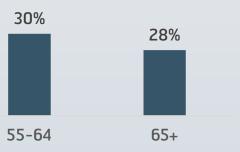
Free Baggage



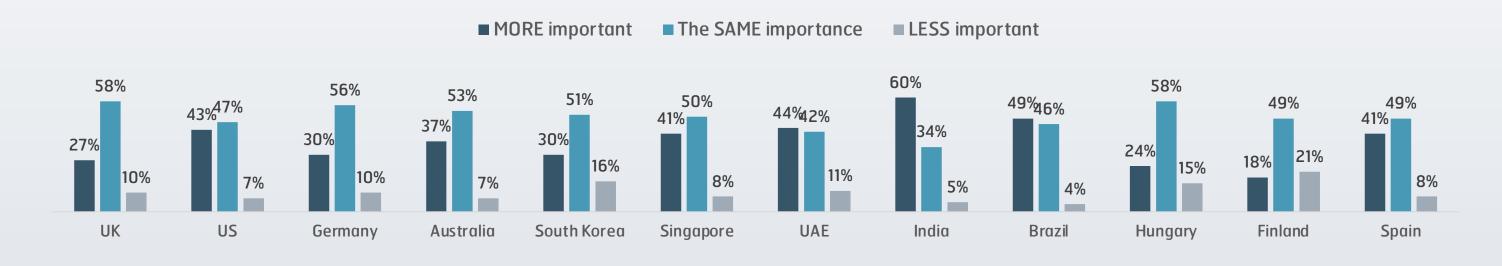


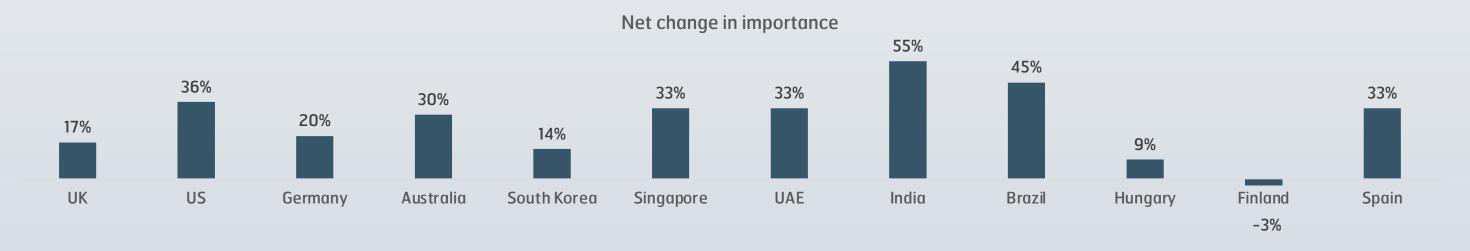
LESS important





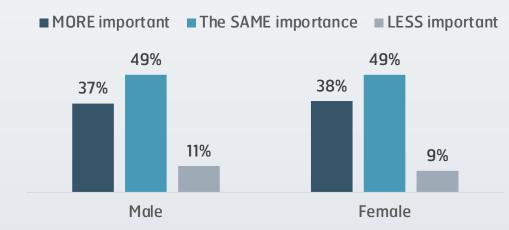
Priority Boarding

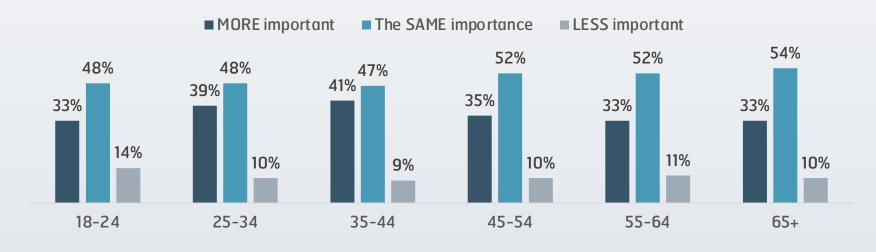




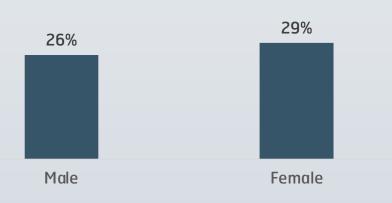
Priority boarding has become more important for passengers in India and Brazil.

Priority Boarding

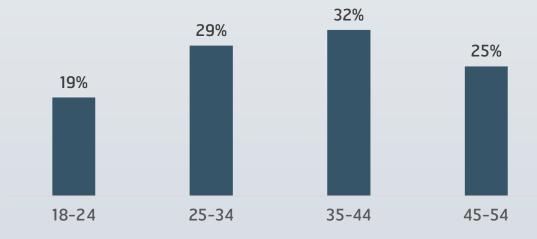


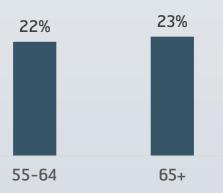






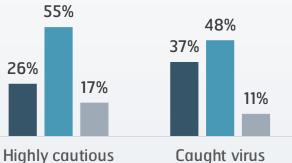
Net change in importance

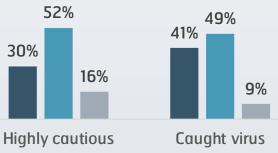


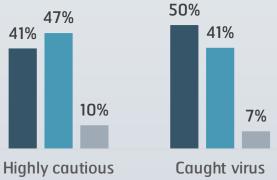


PASSENGER CONFIDENCE TRACKER



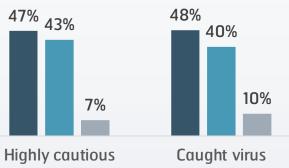


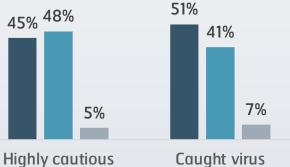


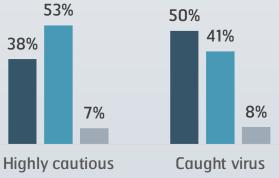


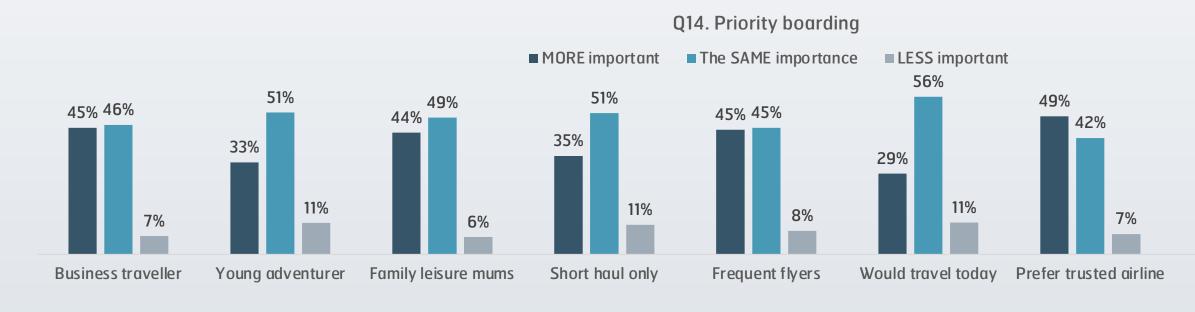
PASSENGER CONFIDENCE TRACKER

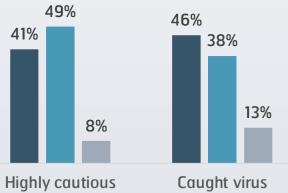








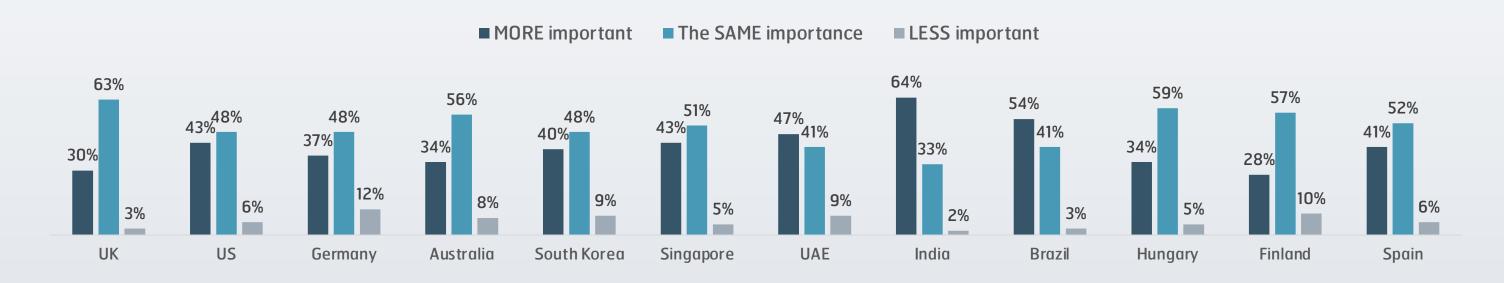




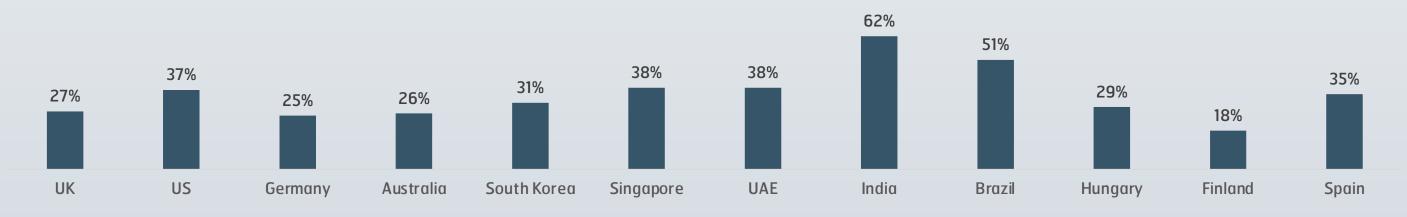


Cabin cleanness has become very important for passengers when choosing an airline.

Sustainability

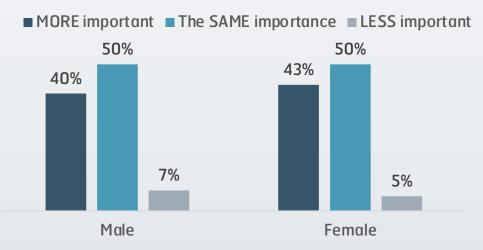


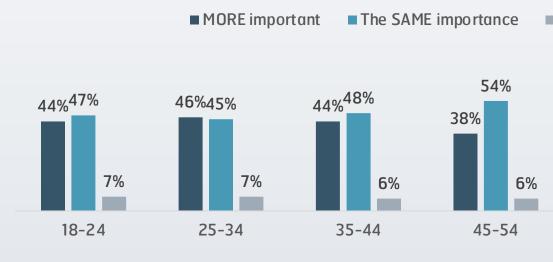
Net change in importance



64% of those surveyed in India believe sustainability has become even more important when choosing an airline today.

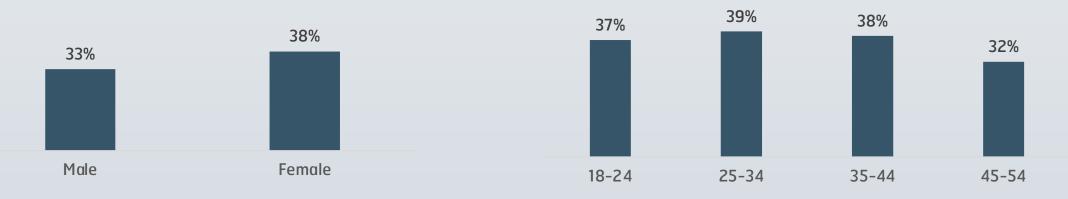
Sustainability





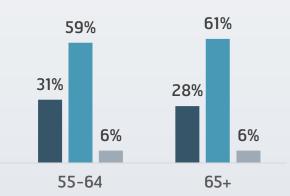
Net change in importance

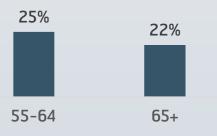




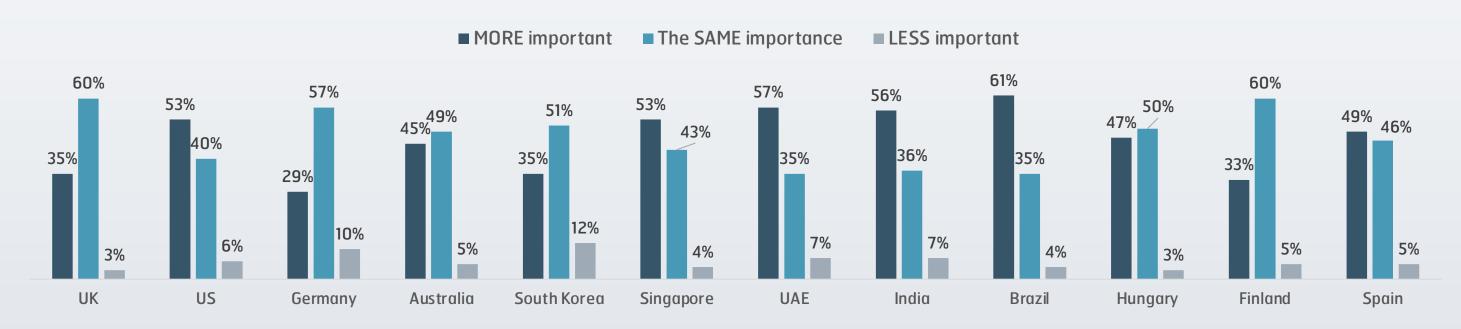
Sustainability is an important factor for those ages 18-44

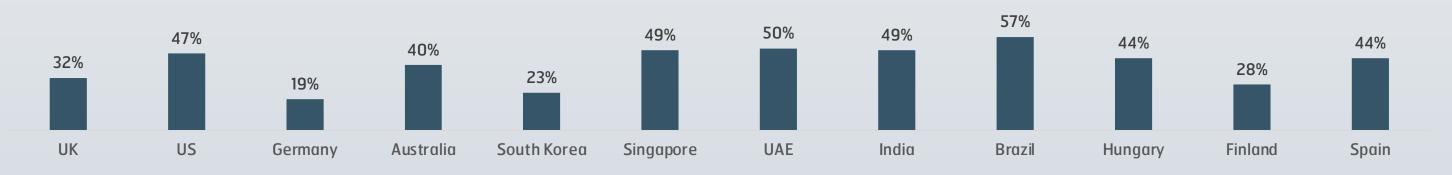
LESS important





Ticket price

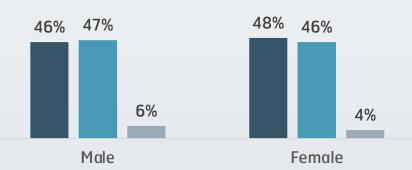


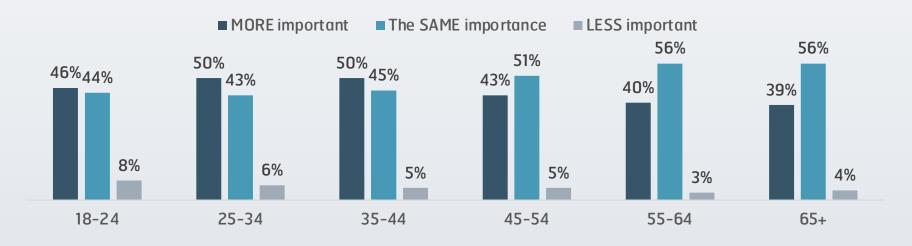


Net change in importance

In Brazil, the price of a ticket has become more important today (61%) than before the pandemic hit

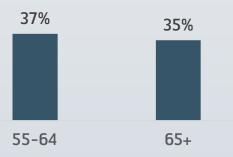
Ticket price



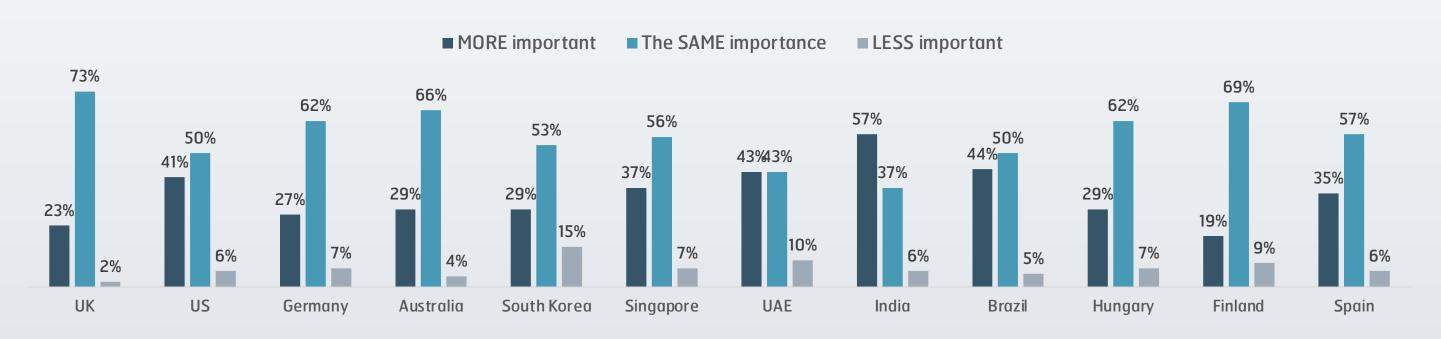


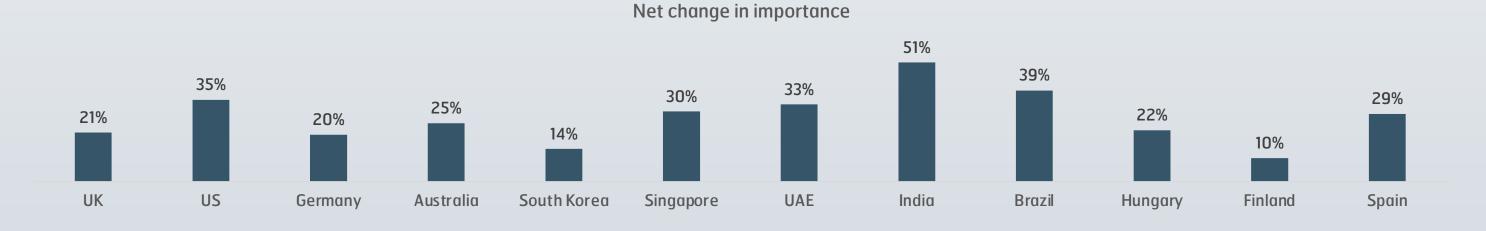


MORE important The SAME importance LESS important



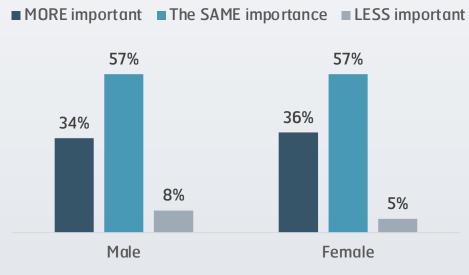
Airport locations

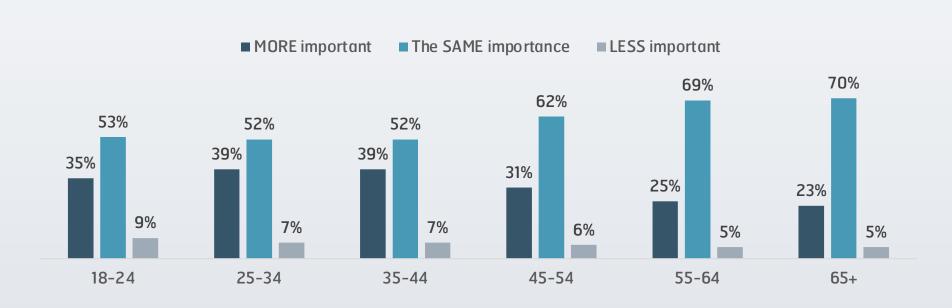




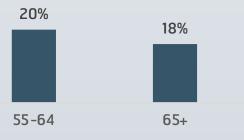
Airport locations are increasingly important for those in India, Brazil and the United States.

Airport locations

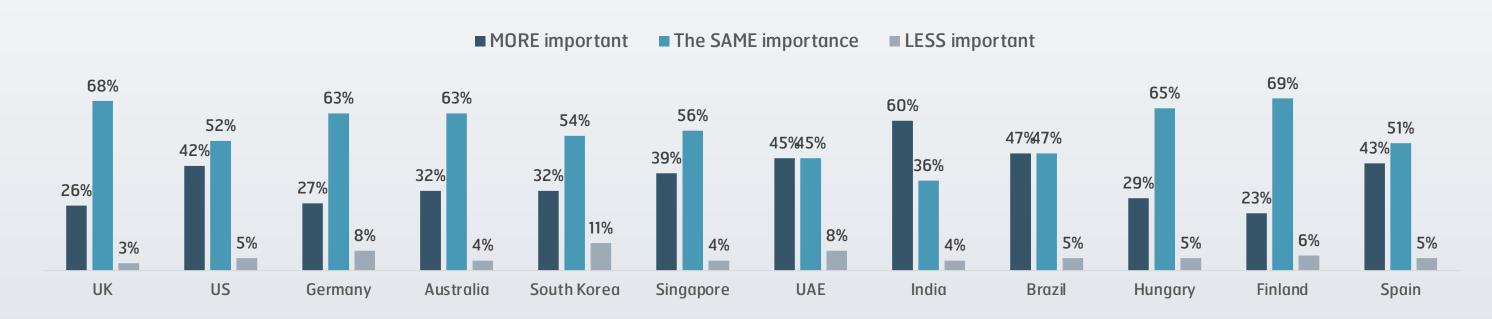


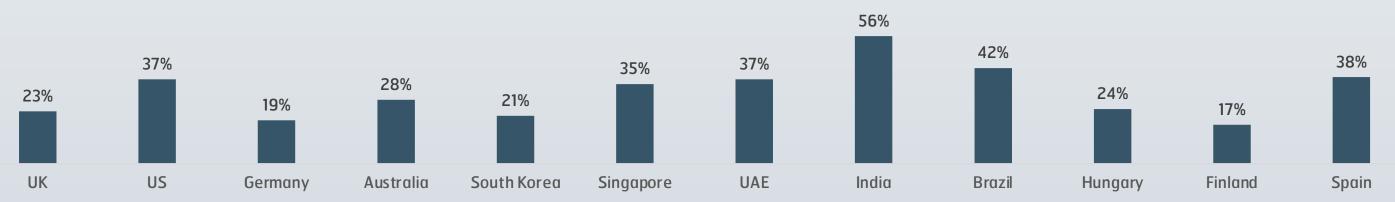






Flight times

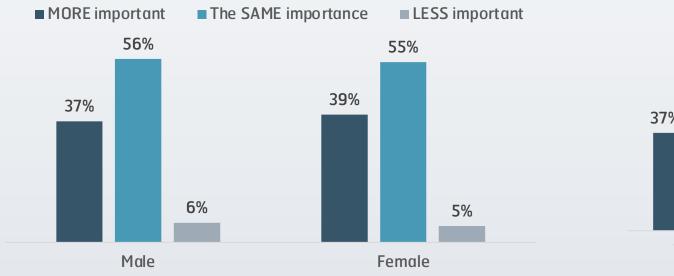


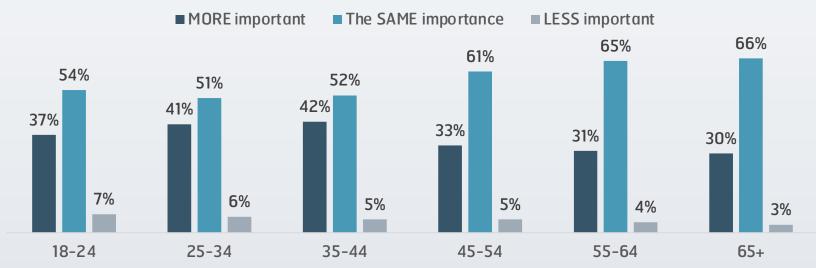


Net change in importance

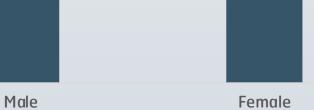
60% of those surveyed in India believe flight times are now more important when choosing an airline.

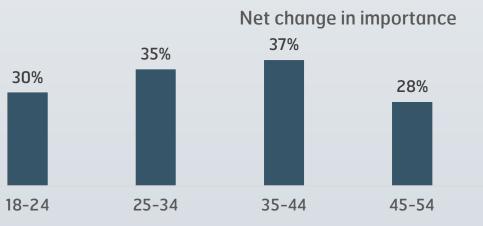
Flight times

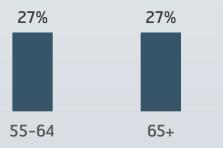




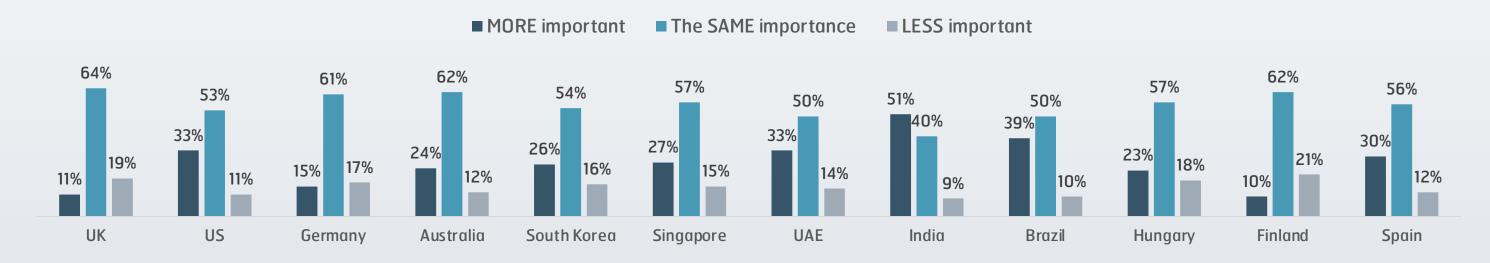
Net change in importance 34%



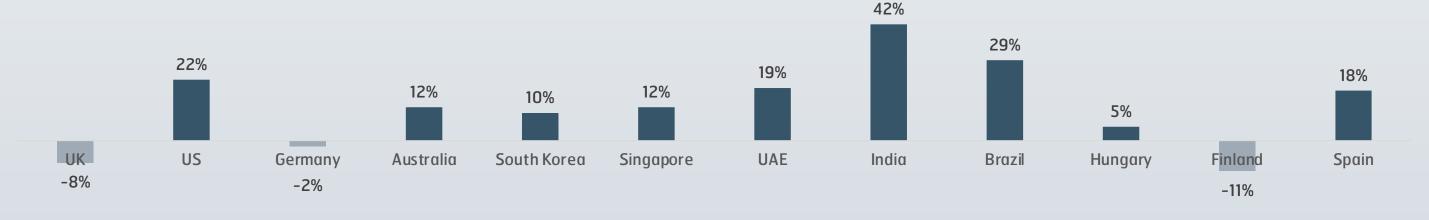




Loyalty Program

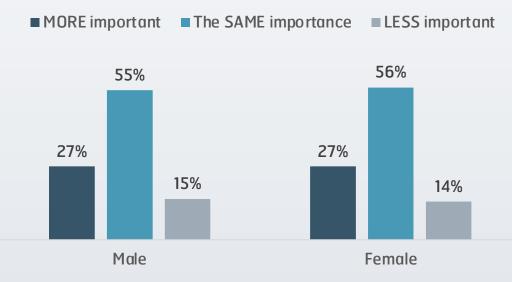


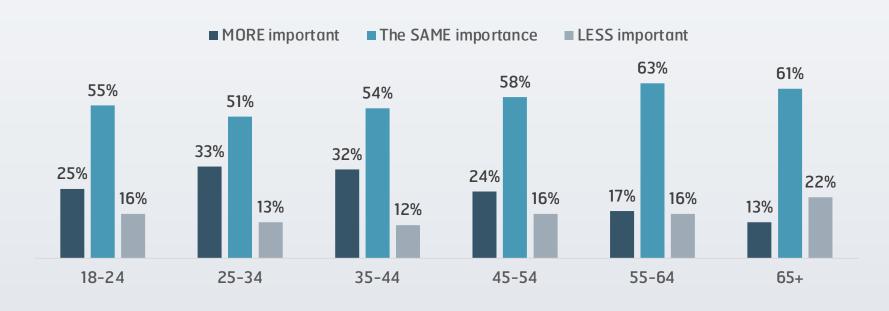
Net change in importance



In India and Brazil, 42% and 29% respectively believe loyalty programs are now more important when choosing an airline.

Loyalty Program

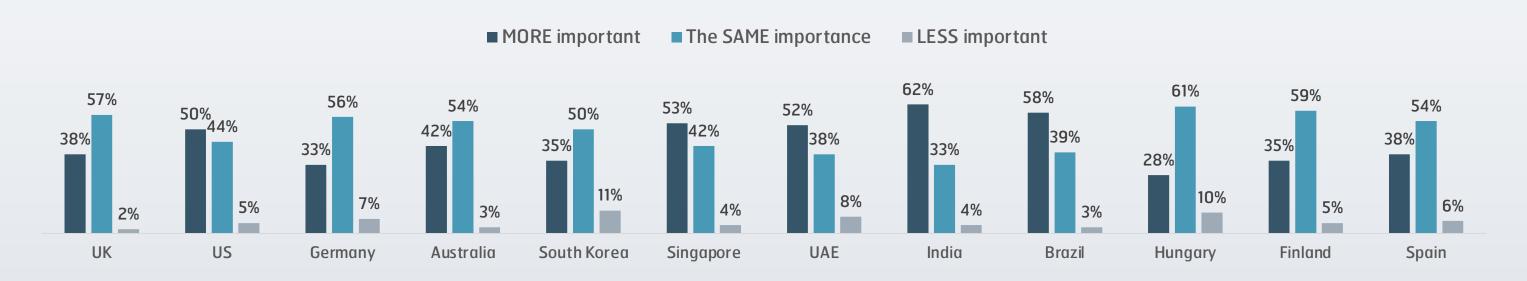




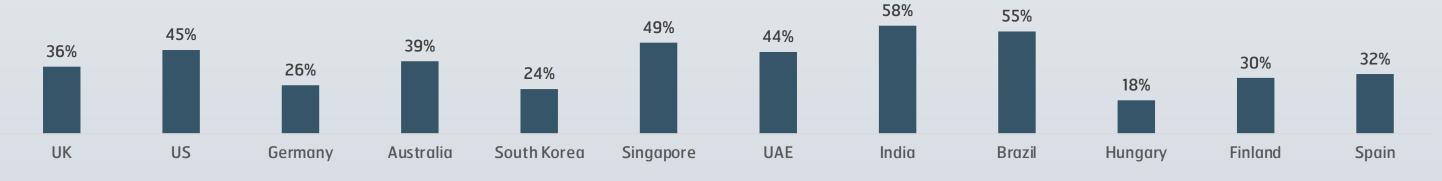




Airline Reputation

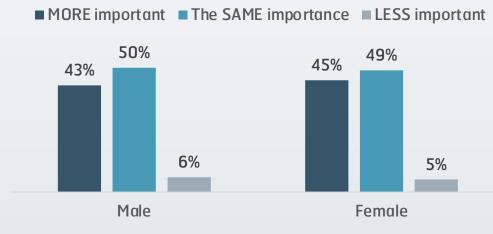


Net change in importance

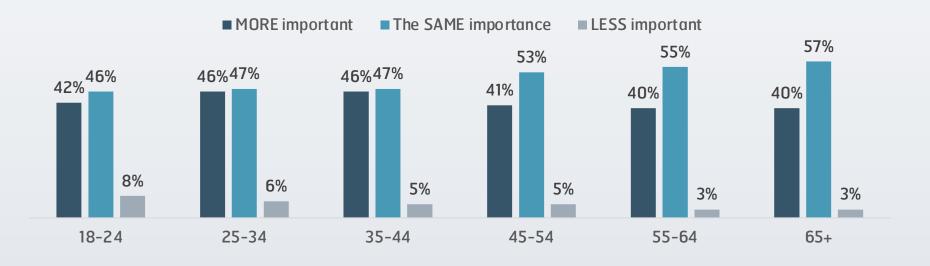


Almost half of passengers (44%) say that reputation is now a more significant factor when choosing an airline than it was pre-pandemic.

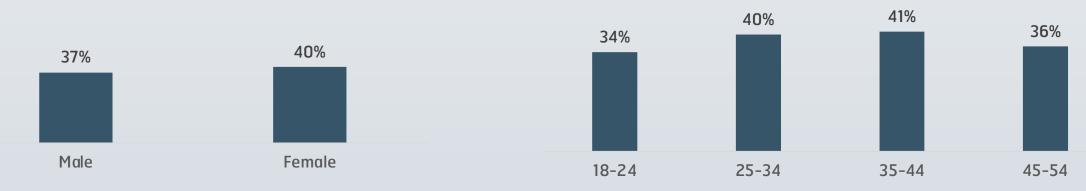
Airline Reputation

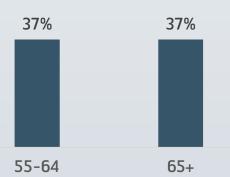


Net change in importance

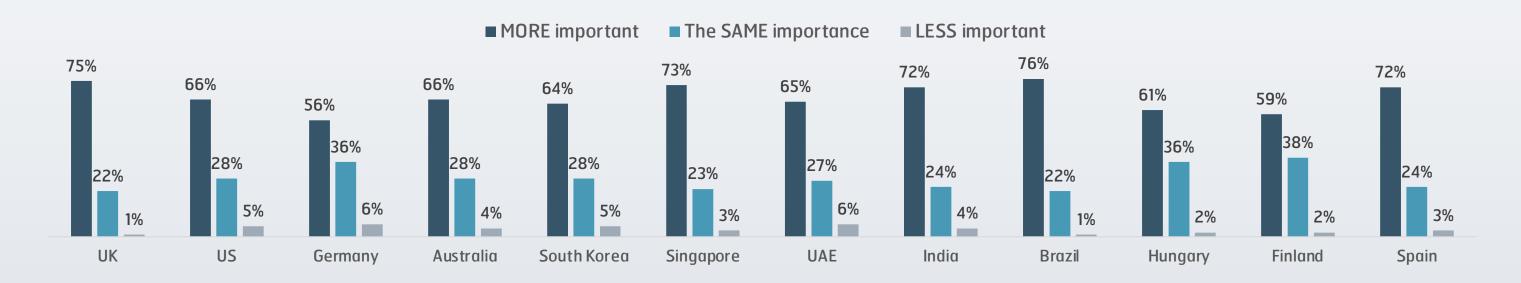


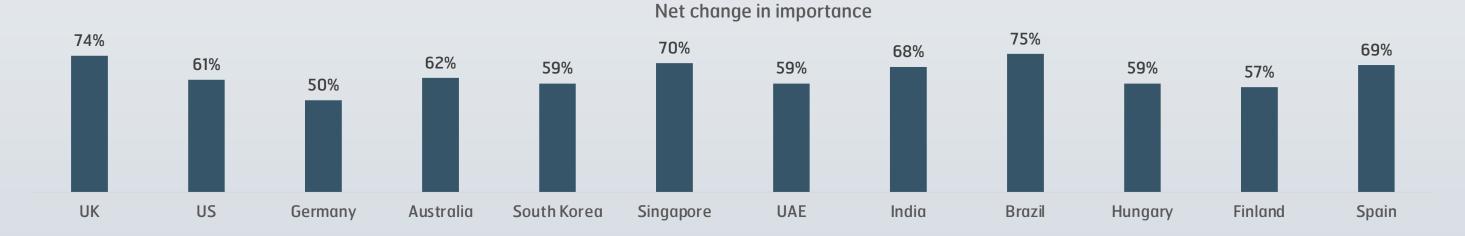
Net change in importance





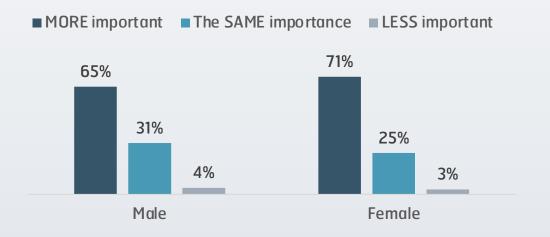
Cabin Cleanness

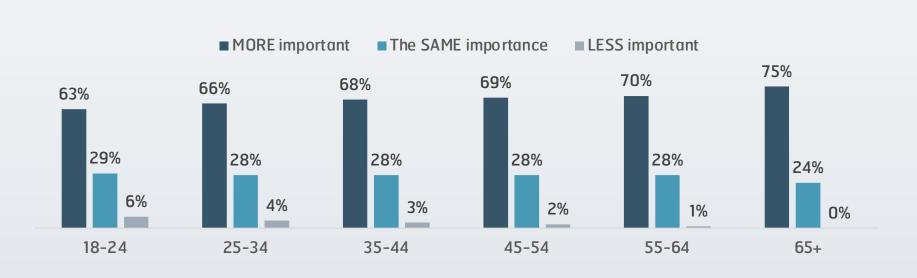




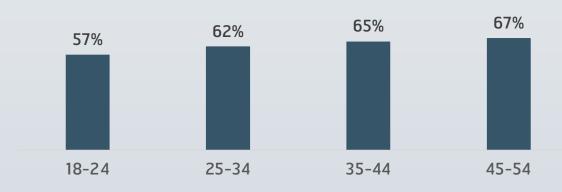
Cabin cleanness across every region, has become even more important for travelers.

Cabin Cleanness

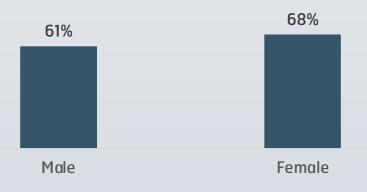


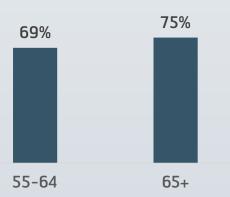


Net change in importance

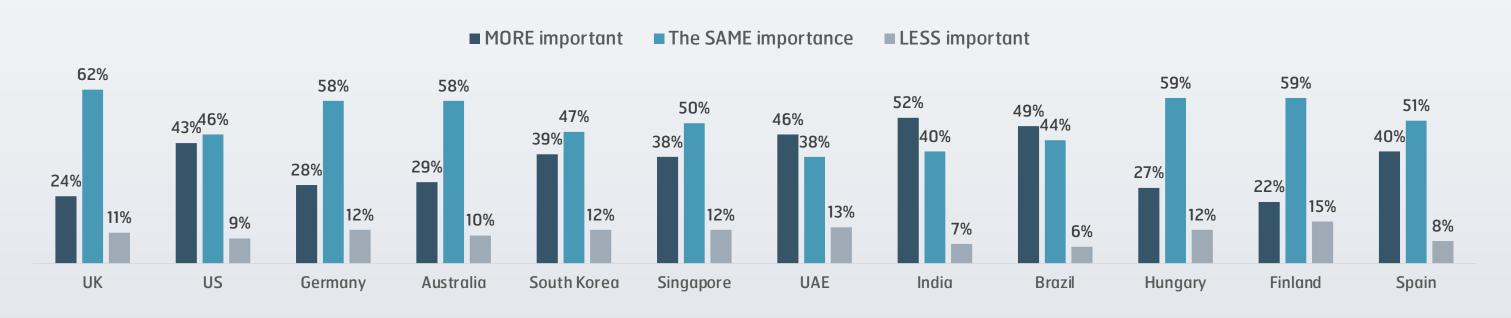


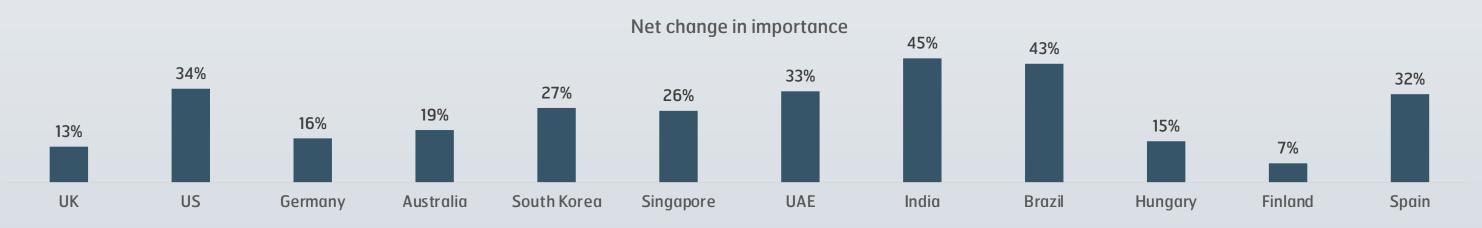
Net change in importance





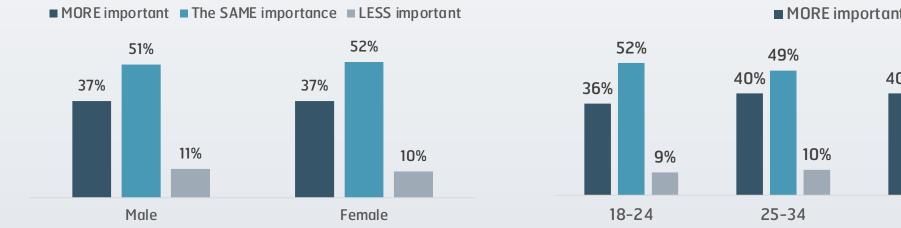
Availability of inflight Wi-Fi

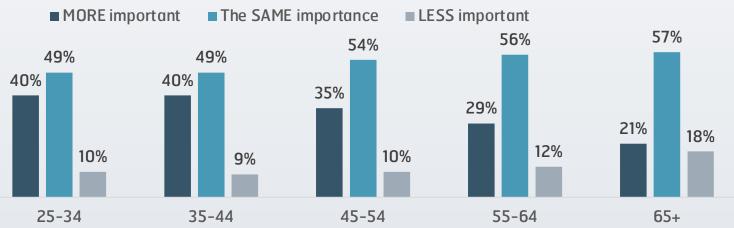




Digital solutions, such as inflight Wi-Fi, have become an important factor when choosing an airline to fly with, especially for those in India, Brazil and the United States.

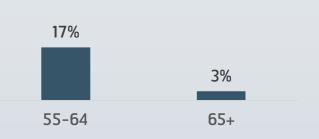
Availability of inflight Wi-Fi



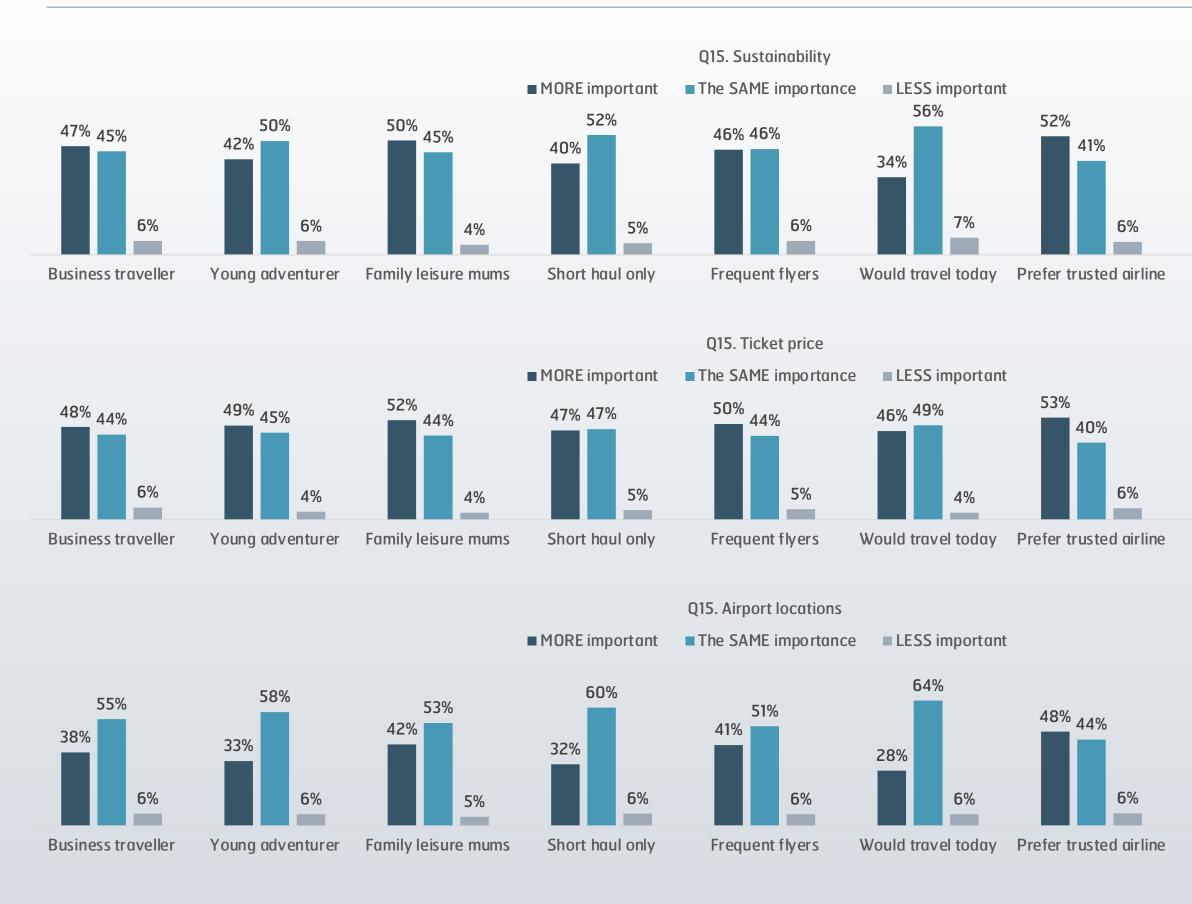


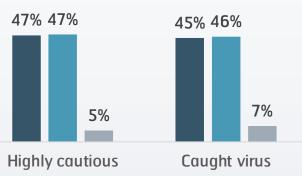


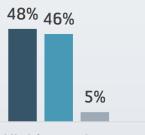
For those over the age of 65, inflight Wi-Fi is less of a motivating factor when choosing an airline.

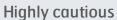


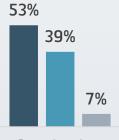
PASSENGER CONFIDENCE TRACKER



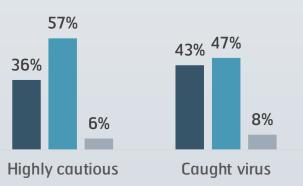




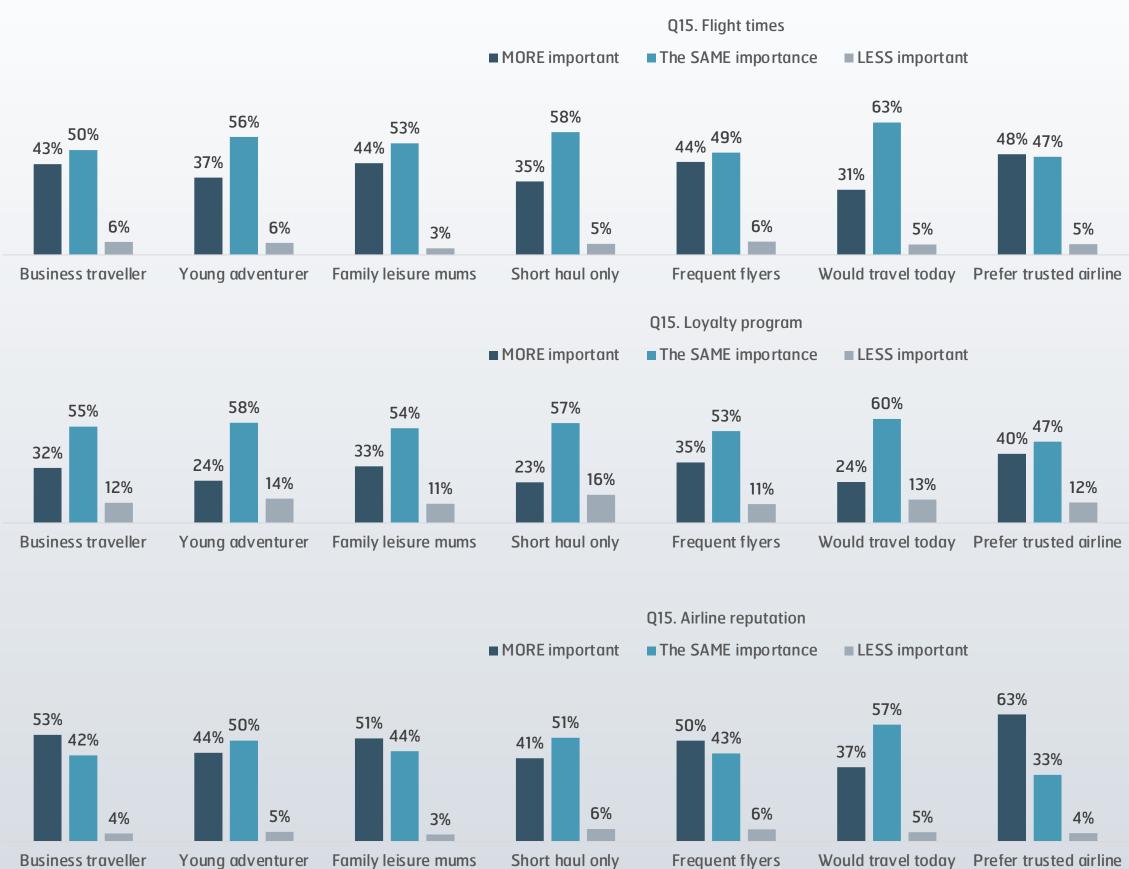








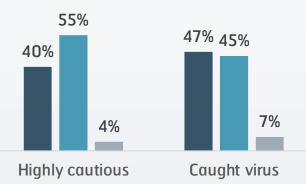
PASSENGER CONFIDENCE TRACKER

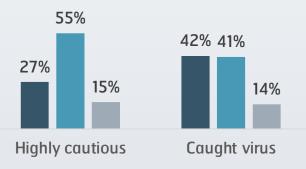


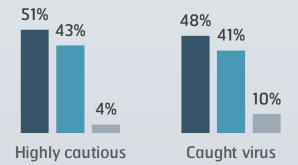
Young adventurer

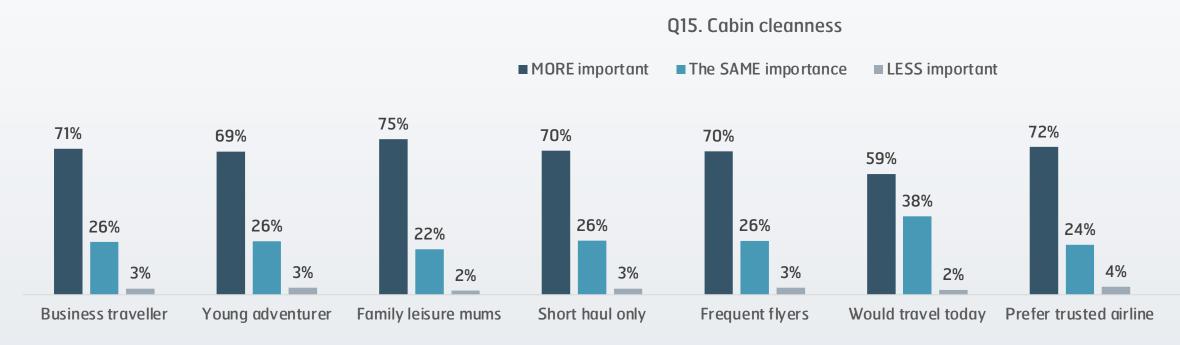
Short haul only

Would travel today Prefer trusted airline



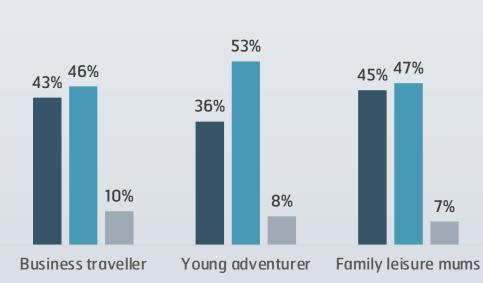






Q15. Availability of inflight WiFi

■ The SAME importance ■ LESS important

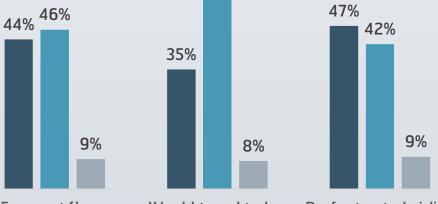




10%

Short haul only

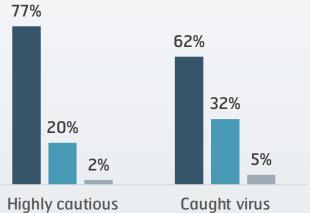
MORE important

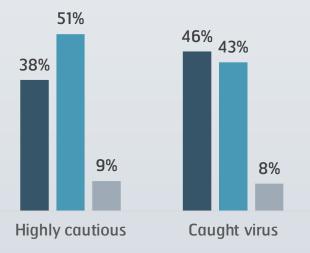


55%

Frequent flyers

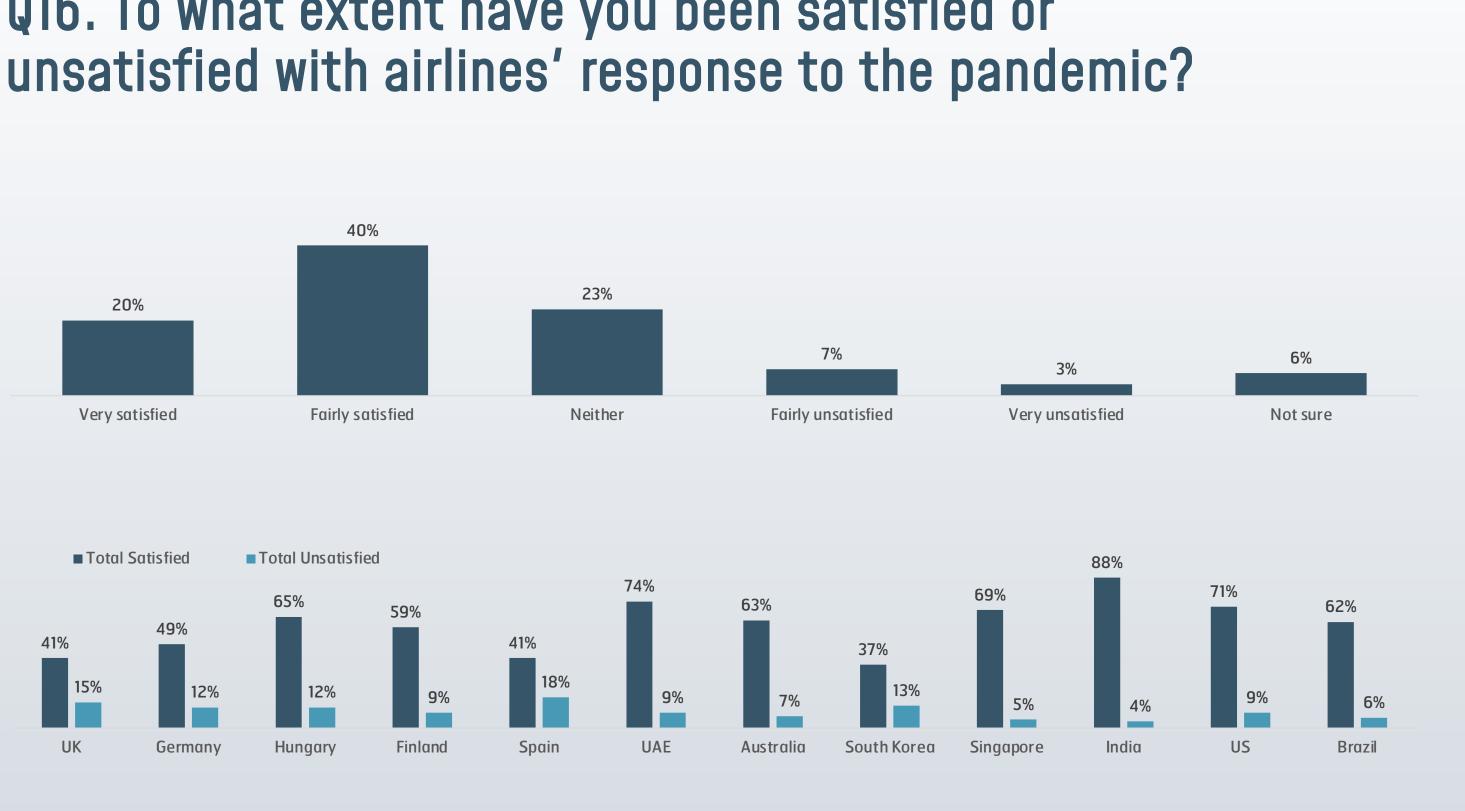
Would travel today Prefer trusted airline





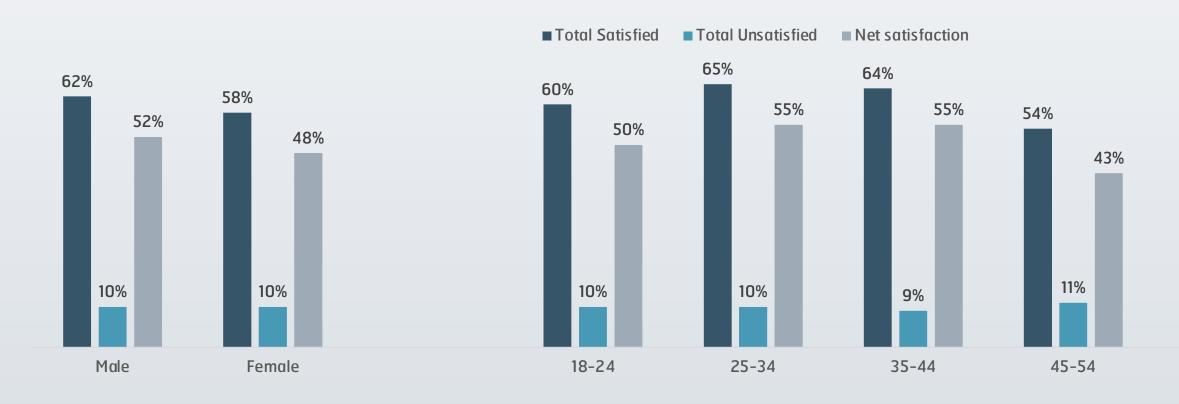
Q16. To what extent have you been satisfied or unsatisfied with airlines' response to the pandemic?

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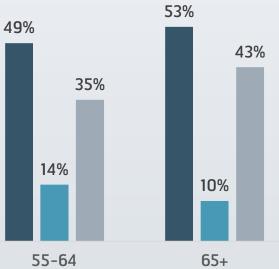


APAC countries are generally more likely to be satisfied with airlines' response to the pandemic than European countries – with the UK and Spain most likely to be unsatisfied.

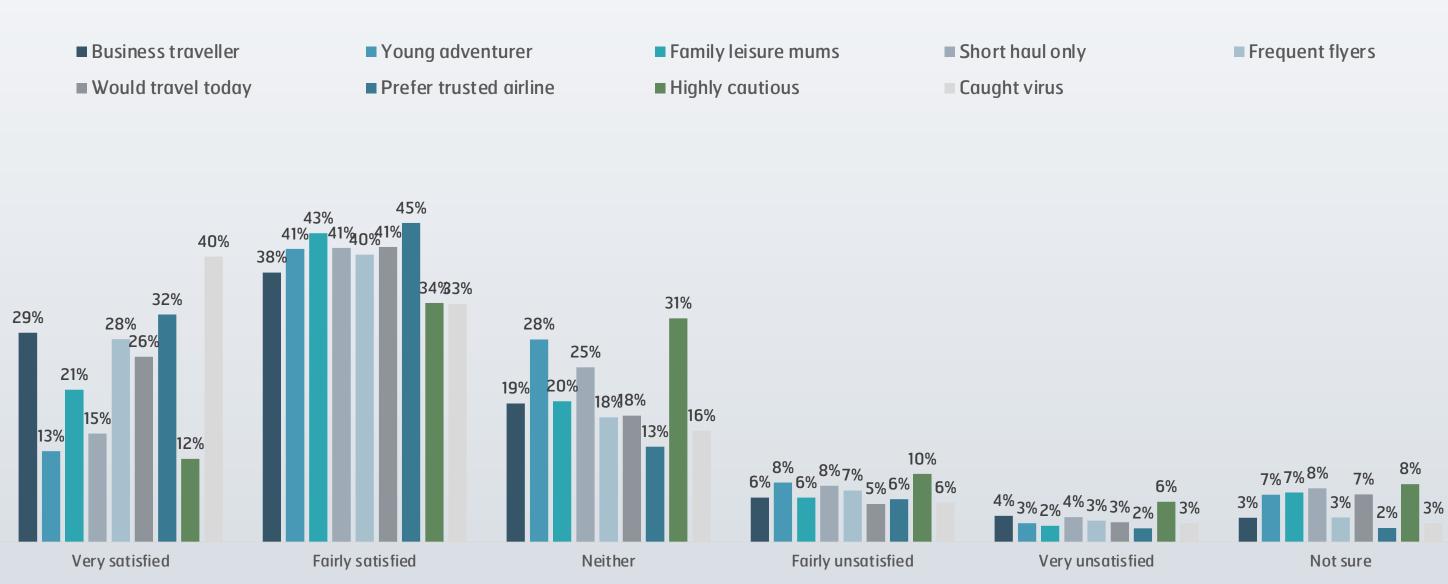
Q16. To what extent have you been satisfied or unsatisfied with airlines' response to the pandemic?



60% feel satisfied with the aviation industry's response to the crisis



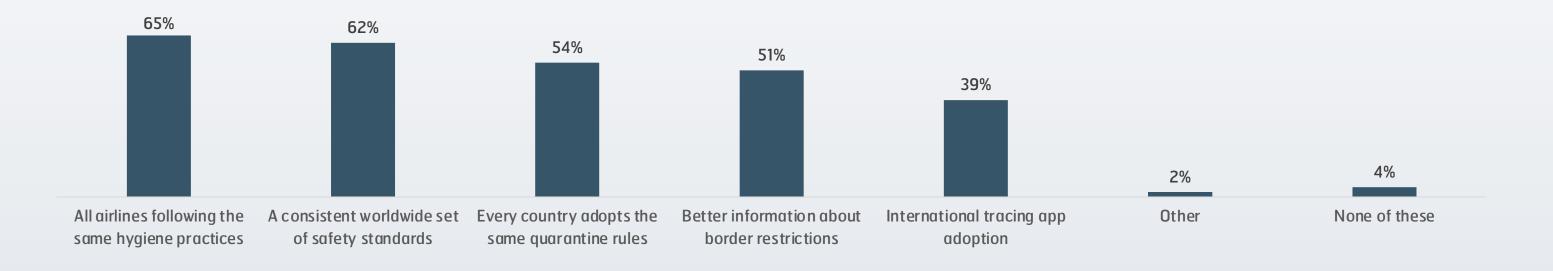
Q16. To what extent have you been satisfied or unsatisfied with airlines' response to the pandemic?



Overall, passengers have been satisfied with airlines' response to the pandemic.

Q17. What else could airlines and the travel industry do to make you feel more confident about flying?

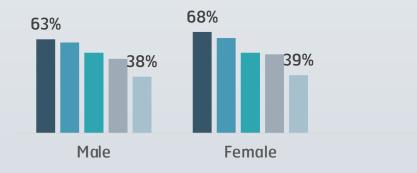
Q17. What else could airlines and the travel industry do to make you feel more confident about flying?

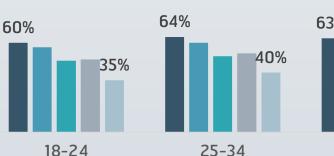


■ All airlines following the same hygiene practices Better information about border restrictions

A consistent worldwide set of safety standards International tracing app adoption

Every country adopts the same quarantine rules



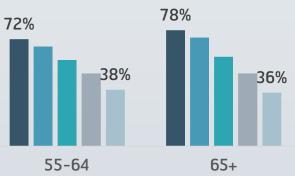


66% 63% 40% 35-44 45-54

The results show a desire for airlines, airports and governments to implement a consistent set of measures to make the journey itself as safe as possible.



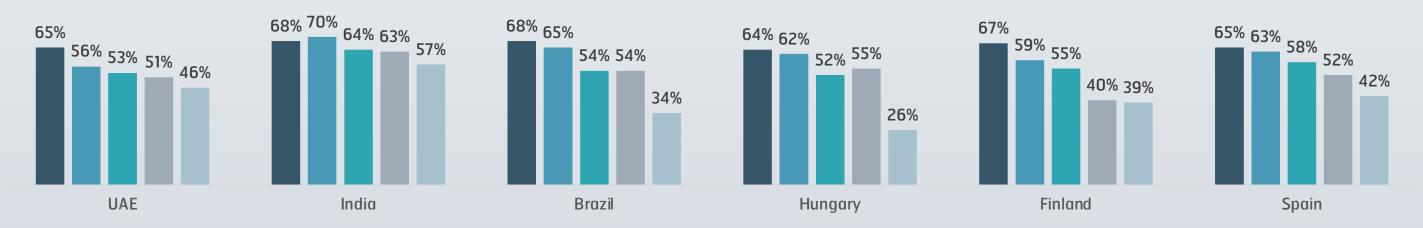




PASSENGER CONFIDENCE TRACKER

Q17. What else could airlines and the travel industry do to make you feel more confident about flying?

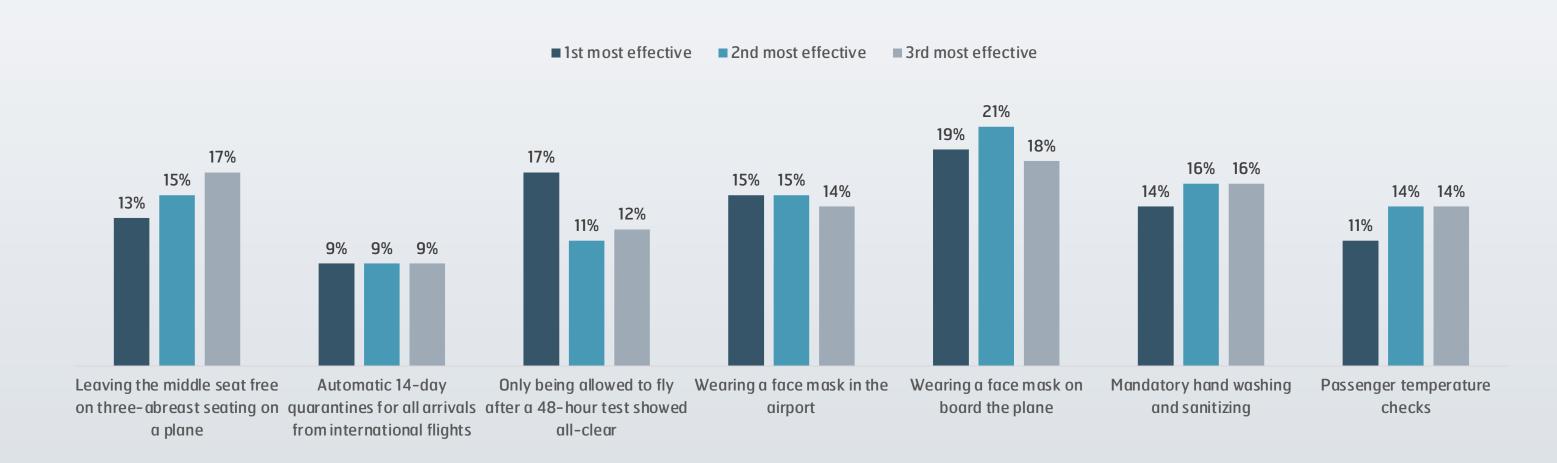




Hygiene practices are a number one concern for respondents across most regions.

Q18. Select the top three overall travel precautions you believe are most effective for personal safety

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Passengers have disregarded the automatic 14-day quarantine as a catch-all solution

Q18. Select the top three overall travel precautions you believe are most effective for personal safety.

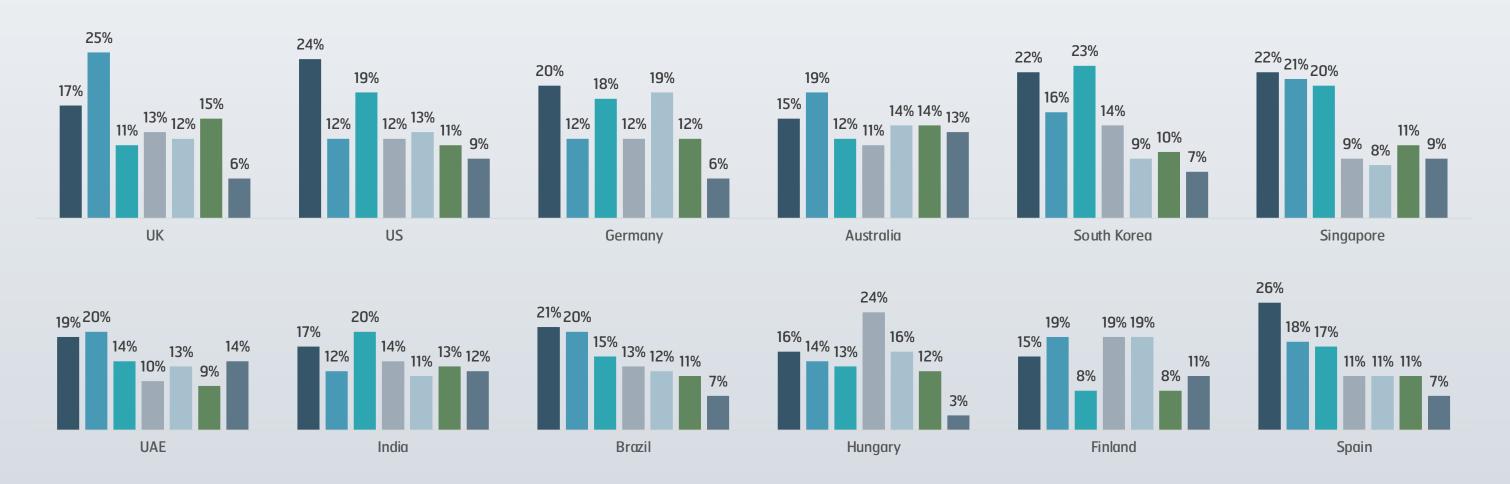
Number one choice for most effective



- Wearing a face mask in the airport
- Leaving the middle seat free on three-abreast seating on a plane
- Automatic 14-day quarantines for all arrivals from international flights

Only being allowed to fly after a 48-hour test showed all-clear

- Mandatory hand washing and sanitizing
- Passenger temperature checks

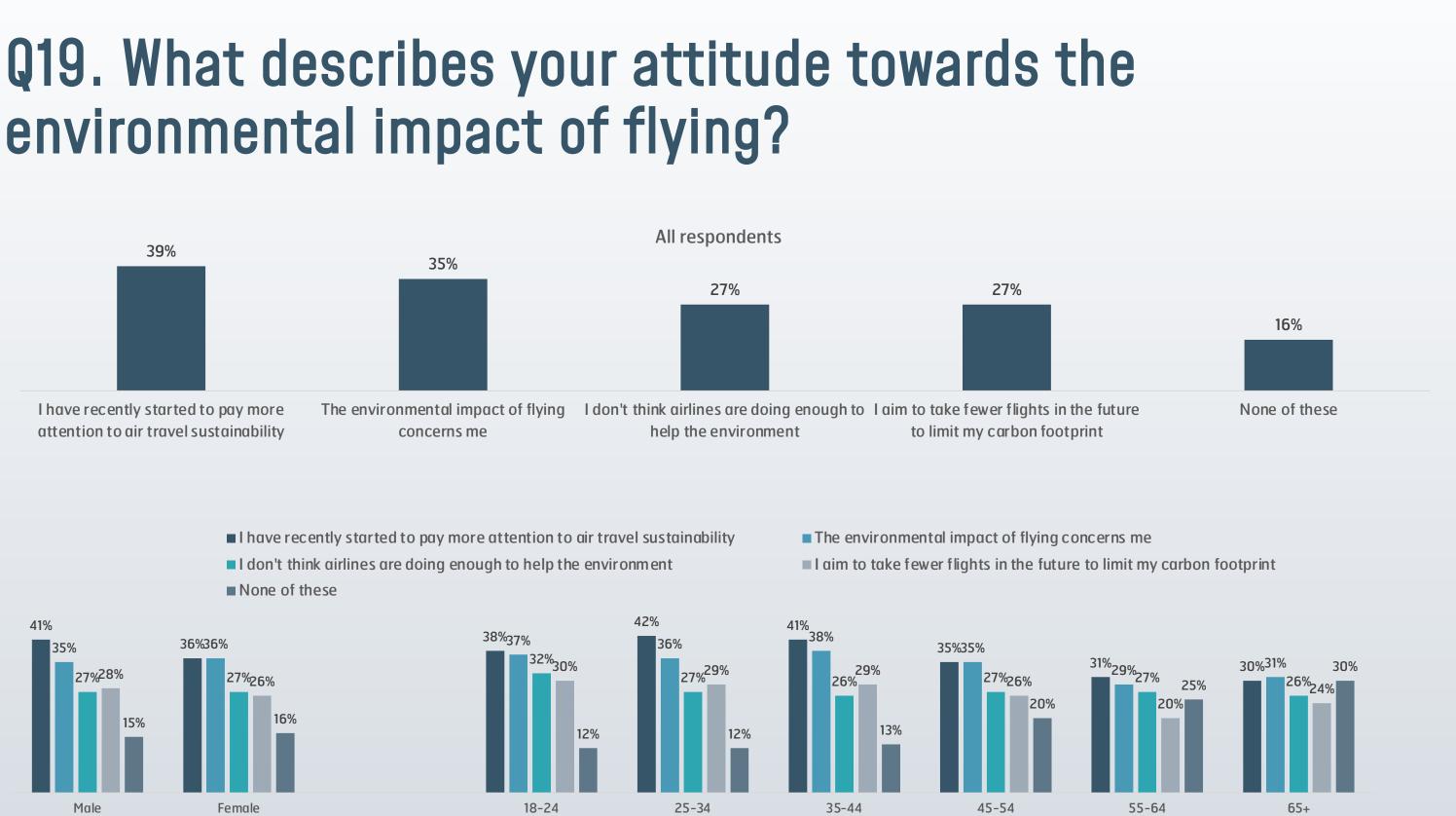


Mandatory face coverings are believed to be the most effective for personal safety.



Q19. What describes your attitude towards the environmental impact of flying?

environmental impact of flying?



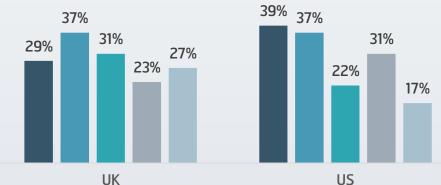
The environmental impact of flying seems to be a greater concern for those aged 18-44.

PASSENGER CONFIDENCE TRACKER

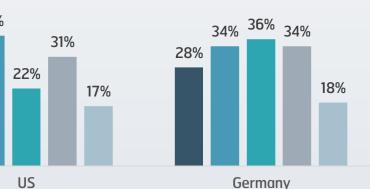
Q19. What describes your attitude towards the environmental impact of flying?

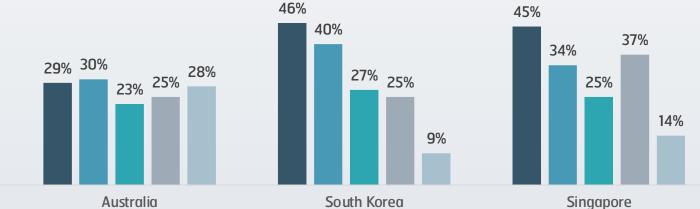
- I have recently started to pay more attention to air travel sustainability
- I don't think airlines are doing enough to help the environment

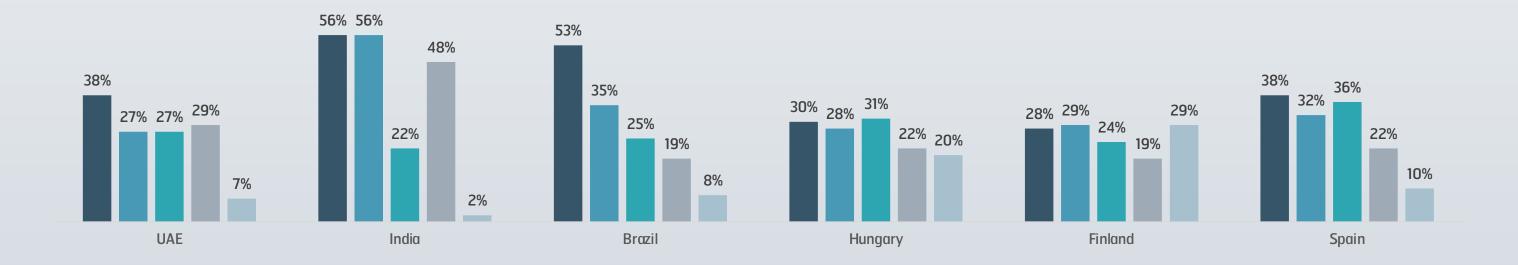
- The environmental impact of flying concerns me
- I aim to take fewer flights in the future to limit my carbon footprint



None of these







Over a quarter of those surveyed believe airlines are not doing enough to help the environment.

For more information or to get in touch, please go to inmarsataviation.com

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